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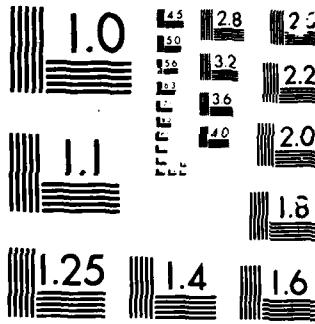
AD-A155 181 COMPANIES PARTICIPATING IN THE DEPARTMENT OF DEFENSE
SUBCONTRACTING PROGRAM FISCAL YEAR 1981(U) WASHINGTON
HEADQUARTERS SERVICES (DOD) DC DIRECTORATE FOR INF.
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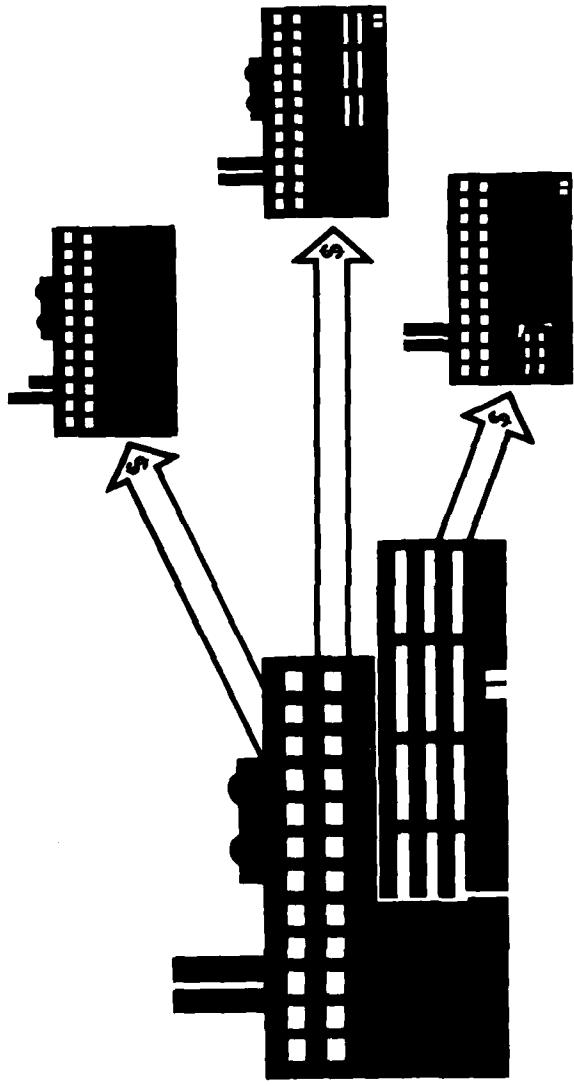
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COMPANIES PARTICIPATING IN THE DEPARTMENT OF DEFENSE SUBCONTRACTING PROGRAM

DIOR/p14-81

FISCAL YEAR 1981



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2010-2010-2010-2010-2010

Department of Defense

**COMPANIES PARTICIPATING IN THE
DEPARTMENT OF DEFENSE
SUBCONTRACTING PROGRAM**

Fiscal Year 1981

Issued Quarterly by

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

January 1982

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FOREWORD

This report presents a summary of the information submitted by Defense contractors to assume an affirmative obligation and submit reports with respect to subcontracting with small business, small disadvantaged business, other minority business, and woman-owned business in accordance with Public Law 95-507. Submission of data is accomplished quarterly on a Federal Agency Quarterly Summary Subcontracting Report as directed by the instructions contained therein.

HIGHLIGHTS

This publication represents the first report prepared from information received on the Summary Subcontracting Report. Prior to this fiscal year, subcontracting data were reported for each individual quarter on DD Form 1140-1. During the first two quarters of Fiscal Year 1981, OMB Form 0348-0013, Federal Agency Quarterly Summary Subcontracting Report, was the required form; beginning third quarter, Standard Form 295, Summary Subcontract Report, became the prescribed document for submission of data. Both of these forms utilize a cumulative year-to-date approach to collection of data.

This report is presented in two Sections. Section I contains summary tables. The table on Page 1A, Cumulative Current Fiscal Year 1981, provides an overview of data presented for this time frame and includes relative percentages. The comparison table on Page 1B displays selected data elements for comparison between Fiscal Year 1981 and Fiscal Year 1980.

The codes appearing in this publication are explained on page iv.

EXPLANATION OF CODES APPEARING IN THIS PUBLICATION

| | |
|-----------|--|
| CODE | Unique 4-digit number, identifying each plant. |
| SURV DATE | The date (month and year) of the most recent government subcontracting surveillance review. |
| TYPE | Type of Contractor: |
| P | Prime Contractor |
| S | Subcontractor |
| B | Both Prime and Subcontractor |
| RMKS | Contractor did (Y) or did not (N) provide required comments. |
| | Examples: |
| | Y/N Comments required but not provided. Y/Y Comments required and provided. N/Y Comments not required but provided. N/N Comments not required and not provided. |
| LSA AMT | Amount of subcontracts placed with labor surplus area (LSA) concerns. |
| 0/S | Companies reporting \$0 to Small Business. |
| 0/D | Companies reporting \$0 to Small Disadvantaged Business. |
| NOTE: | Asterisk (*) indicates less than \$500 in dollar amount fields and less than .05 percent in percentage fields. |

S E C T I O N I
S U M M A R Y T A B L E S

CUMULATIVE CURRENT FISCAL YEAR 1981

SUMMARY

PERIOD COVERED: OCT 1980 - SEP 1981
AMOUNTS IN THOUSANDS)

(AMOUNTS IN THOUSANDS)

COMMITMENTS

| CUM QTR | | REFT REFT | | NO 0/S 0/0 | | \$ ANT | | SMALL | | LARGE | | DISADV | | LSA | | | | |
|-----------|-------|-----------|-----|------------|-----|--------|-----|--------|-----|------------|------------|--------|------------|--------|---------|-----|-----------|------|
| SERVICE | CNT | CNT Y/Y | M/N | M/N | Y/N | M/N | Y/N | \$ ANT | PCT | \$ ANT | PCT | \$ ANT | PCT | \$ ANT | PCT | | | |
| ARMY | 201 | 154 | 48 | 49 | 39 | 45 | 19 | 19 | 79 | 1,441,289 | 709,911 | 48.6 | 751,178 | 51.4 | 68,264 | 4.7 | 162,811 | 7.0 |
| NAVY | 94 | 82 | 32 | 20 | 23 | 19 | 6 | 4 | 19 | 4,670,859 | 1,636,217 | 35.0 | 3,034,642 | 65.0 | 60,588 | 1.3 | 1,057,537 | 22.6 |
| AIR FORCE | 45 | 37 | 13 | 6 | 7 | 19 | 2 | 1 | 6 | 9,434,901 | 2,991,216 | 31.7 | 6,443,686 | 48.3 | 167,864 | 1.8 | 1,206,906 | 12.8 |
| DLA | 793 | 695 | 289 | 113 | 167 | 224 | 20 | 9 | 98 | 18,370,166 | 7,669,235 | 41.7 | 10,706,931 | 56.3 | 257,297 | 1.4 | 2,157,240 | 11.7 |
| DOD | 1,133 | 948 | 402 | 188 | 236 | 307 | 47 | 33 | 202 | 33,937,215 | 13,068,578 | 38.3 | 20,930,637 | 61.7 | 553,954 | 1.6 | 4,524,494 | 13.3 |

SMALL BUSINESS SUBCONTRACT GOALS AND ACHIEVEMENTS

COMPLETED CONTRACTS

| ACTIVE | | NET GOALS | | ACHIEVED | | NO OF SUBCONTR | | GOAL | | NO OF SUBCONTR | | GOAL | | ACHIEVED | |
|-------------|--------|-------------|-----------|-------------|---------|----------------|---------|-------------|--------|----------------|---------|-------------|--------|-------------|--------|
| NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT |
| ARMY | 917 | 1,018,416 | 445,561 | 11478 | 44,623 | 14,539 | 32,484 | 223.9 | 13 | 63,300 | 45,970 | 28,074 | 61.1 | | |
| NAVY | 565 | 5,187,153 | 959,095 | 1,694 | 27,606 | 8,976 | 15,198 | 168.9 | 8 | 33,051 | 7,188 | 4,992 | 69.4 | | |
| AIR FORCE | 731 | 8,320,091 | 1,728,481 | 27 | 24,4727 | 40,672 | 53,067 | 130.5 | 5 | 57,104 | 11,495 | 11,442 | 99.6 | | |
| DLA | 4,297 | 12,631,390 | 3,046,891 | 495 | 29,3821 | 50,164 | 67,056 | 131.6 | 77 | 101,585 | 33,010 | 31,458 | 58.3 | | |
| DOD | 6,510 | 25,177,058 | 6,170,029 | 13,694 | 610,777 | 115,141 | 167,805 | 145.7 | 103 | 255,010 | 117,634 | 75,946 | 64.6 | | |

SMALL DISADVANTAGED BUSINESS SUBCONTRACT GOALS AND ACHIEVEMENTS

COMPLETED CONTRACTS

| ACTIVE | | NET GOALS | | ACHIEVED | | NO OF SUBCONTR | | GOAL | | NO OF SUBCONTR | | GOAL | | ACHIEVED | |
|-------------|--------|-------------|---------|-------------|---------|----------------|--------|-------------|--------|----------------|--------|-------------|--------|-------------|--------|
| NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT | NO OF CTRTS | \$ ANT |
| ARMY | 234 | 476,500 | 61,352 | 1648 | 21,099 | 11,148 | 1,823 | 135.2 | 11 | 64,173 | 1,671 | 675 | 40.4 | | |
| NAVY | 474 | 3,191,138 | 24,276 | 76 | 27,180 | 1,841 | 3,779 | 205.3 | 4 | 28,942 | 112 | 54 | 48.3 | | |
| AIR FORCE | 538 | 7,191,893 | 93,316 | 9 | 230,831 | 2,192 | 3,324 | 151.6 | 9 | 58,798 | 499 | 209 | 41.9 | | |
| DLA | 3,632 | 11,702,616 | 151,275 | 298 | 179,098 | 2,727 | 6,873 | 243.1 | 100 | 136,482 | 2,433 | 602 | 24.7 | | |
| DOD | 4,878 | 22,562,145 | 330,439 | 1451 | 458,207 | 8,208 | 15,799 | 192.5 | 124 | 288,805 | 4,714 | 1,540 | 32.7 | | |

COMPARISON TABLE
(AMOUNTS IN THOUSANDS)

FISCAL YEAR 1981

| <u>SERVICE</u> | <u>CONTRACTORS</u> | <u>TOTAL BUSINESS AMOUNT</u> | LARGE BUSINESS | | SMALL BUSINESS | | <u>PCT</u> | <u>SMALL DISADV AMOUNT</u> | <u>PCT</u> |
|----------------|--------------------|------------------------------|-------------------|-------------|------------------|-------------|----------------|----------------------------|------------|
| | | | <u>AMOUNT</u> | <u>PCT</u> | <u>AMOUNT</u> | <u>PCT</u> | | | |
| ARMY | 201 | \$ 1,461,289 | \$ 751,378 | 51.4 | \$ 709,911 | 48.6 | \$ 68,264 | 4.7 | |
| NAVY | 94 | 4,670,859 | 3,034,642 | 65.0 | 1,636,217 | 35.0 | 60,588 | 1.3 | |
| AF | 45 | 9,434,901 | 6,443,686 | 68.3 | 2,991,216 | 31.7 | 167,804 | 1.8 | |
| DLA | <u>793</u> | <u>18,370,166</u> | <u>10,700,931</u> | <u>58.2</u> | <u>7,669,235</u> | <u>41.7</u> | <u>257,297</u> | <u>1.4</u> | |
| | 1133 | \$33,937,215 | \$20,930,637 | 61.7 | \$13,006,578 | 38.3 | \$553,954 | 1.6 | |

| <u>SERVICE</u> | <u>CONTRACTORS</u> | <u>TOTAL BUSINESS AMOUNT</u> | LARGE BUSINESS | | SMALL BUSINESS | | <u>PCT</u> | <u>SMALL DISADV AMOUNT</u> | <u>PCT</u> |
|----------------|--------------------|------------------------------|------------------|-------------|------------------|-------------|----------------|----------------------------|------------|
| | | | <u>AMOUNT</u> | <u>PCT</u> | <u>AMOUNT</u> | <u>PCT</u> | | | |
| ARMY | 205 | \$ 1,153,988 | \$ 586,275 | 50.8 | \$ 567,713 | 49.2 | \$ 49,393 | 4.3 | |
| NAVY | 88 | 3,224,424 | 2,026,160 | 62.8 | 1,198,264 | 37.2 | 44,194 | 1.4 | |
| AF | 43 | 9,055,247 | 6,184,221 | 68.3 | 2,871,026 | 31.7 | 141,975 | 1.6 | |
| DLA | <u>687</u> | <u>12,065,215</u> | <u>5,878,566</u> | <u>48.7</u> | <u>6,186,649</u> | <u>51.3</u> | <u>216,734</u> | <u>1.8</u> | |
| | 1023 | \$25,498,874 | \$14,675,222 | 57.6 | \$10,823,652 | 42.4 | 452,296 | 1.8 | |

SECTION II

DETAIL LISTINGS

PERIOD COVERED: OCT 1980 - SEP 1981

ARMY
(AMOUNTS IN THOUSANDS)

| CONE | COMPANY | CITY | ST DATE E D S | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | |
|-------|--|----------------|---------------|---------------------------------------|-------------|-----------------|------|--|--------|---------|-------------|-----|
| | | | | TOTAL | \$ AMT | SMALL \$ AMT | PCT | DISADV. | \$ AMT | PCT | TOTAL | |
| 10015 | AIRWAYS J D INC | EL PASO | TX 8106 P NY | 194 | 194 100.0 | 5 | 2.7 | 0 | 0.0 | 1,060 | 1,002 94.5 | |
| 10036 | AMERICAN CONST CO INC & LUM BROS INC | ST LOUIS | MO 8109 P YY | 40 | 40 100.0 | 0 | 0.0 | 0 | 0.0 | 2,435 | 631 25.9 | |
| 10037 | ALGERNON BLAIR INC | MONTGOMERY | AL 8109 P YY | 24,920 | 14,392 57.8 | 328 | 1.3 | 3,813 | 15.4 | 64,873 | 40,819 62.9 | |
| 10052 | AMERICAN DREDGING COMPANY | CAMDEN | NJ P YY | 1,018 | 280 27.5 | 250 | 24.6 | 0 | 0.0 | 340 | 0.5 | |
| 10066 | ARCTIC SLOPE ALASKA GENERAL & SKW ESKI ANCHORAGE | AK P NY | 1,322 | 629 47.6 | 629 | 47.6 | 0 | 0.0 | 1,172 | 49 5.9 | 69 | 5.9 |
| 0047 | ARMCO INC | KANSAS CITY | MO 8102 P NY | 46 | 46 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0070 | ARMSTRONG CORPORATION THE | KRUIT SPRINGS | LA 8101 P YY | 737 | 719 97.6 | 21 | 2.8 | 0 | 0.0 | 4,294 | 1,724 41.0 | |
| 1443 | ATKINSON ATKINSON-BALL | BALTIMORE | MD 8110 P NN | 13,005 | 2,471 19.0 | 2,017 | 15.5 | 0 | 0.0 | 0 | 0.0 | |
| 1235 | ATKINSON GUY F CO | ST STEPHEN | SC 7907 P YY | 2,211 | 661 29.9 | 661 | 29.9 | 0 | 0.0 | 1,234 | 460 37.3 | |
| 0074 | ATKINSON GUY F COMPANY | CLARKSTON | WA P NY | 8,822 | 5,293 80.0 | 40 | 0.5 | 0 | 0.0 | 1,958 | 1,166 59.5 | |
| 1465 | ATLAS CONSTRUCTION CO INC | NEWMER | LA P YY | 177 | 175 98.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0076 | ATLAS CONSTRUCTION COMPANY INC | VIDALIA | LA 8101 B NY | 2,348 | 1,419 60.4 | 74 | 3.1 | 0 | 0.0 | 0 | 0.0 | |
| 0077 | AU ROGER J & SON INC | MANSFIELD | OH P YY | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0078 | AUBURN CONTRACTORS JV | GETTYSBURGE | CA 8108 P NY | 21,898 | 5,390 24.3 | 151 | 0.7 | 2,933 | 13.4 | 0 | 0.0 | |
| 0100 | AUTOM AERI INTERNATIONAL | NEW YORK | NY P YY | 53,837 | 20,512 38.1 | 5,674 | 10.5 | 0 | 0.0 | 49,717 | 22,215 44.7 | |
| 0107 | BALFOUR CORP | GREENVILLE | SC P NY | 954 | 325 33.8 | 173 | 18.0 | 0 | 0.0 | 0 | 0.0 | |
| 0110 | BARTERIE CONSTRUCTION CO INC | NEW ORLEANS | LA P NY | 1,671 | 1,421 85.0 | 10 | 0.6 | 0 | 0.0 | 0 | 0.0 | |
| 1558 | BEAN DREDGING & WILLIAMS-JV | NEW ORLEANS | LA P NY | 5,454 | 2,741 50.3 | 1,741 | 31.9 | 0 | 0.0 | 0 | 0.0 | |
| 0119 | BEAN DREDGING CORP | NEW ORLEANS | LA P NN | 5,454 | 2,741 50.3 | 1,741 | 31.9 | 0 | 0.0 | 0 | 0.0 | |
| 0121 | BECKHAM CONSTRUCTION CO | FORT WORTH | TX P NY | 3,727 | 2,854 76.6 | 71 | 1.9 | 0 | 0.0 | 1,417 | 1,417 100.0 | |
| 0128 | BELLANT BROS INC/PHILLIPS 1 JORDAN INC | ELLENWOOD | WA P YY | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0154 | BLACK & VEATCH CONSULTING ENGRS | KANSAS CITY | MO P NN | 115 | 44 37.8 | 20 | 17.4 | 0 | 0.0 | 0 | 0.0 | |
| 1392 | BLAUMER D H & SONS INC | AVON | NY P YY | 100 | 100 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0159 | BLOUNT BROTHERS CORP | SCHAUMBURG | IL 8107 P YY | 11,852 | 6,090 51.4 | 0 | 0.0 | 0 | 0.0 | 10,171 | 3,748 37.0 | |
| 0160 | BLOUNT BROTHERS CORP | MONTGOMERY | AL P YY | 176 | -27 15.5 | 0 | 0.0 | 0 | 0.0 | 11,025 | 8,010 72.6 | |
| 1468 | BLOUNT INTERNATIONAL LTD | MONTGOMERY | AL P NY | 60,346 | 25,152 41.7 | 885 | 1.5 | 0 | 0.0 | 21,127 | 9,107 43.1 | |
| 0161 | BLOUNT INTERNATIONAL LTD/MERCURY DIV | FULTON | MS P YY | 137 | 112 82.2 | 0 | 0.0 | 0 | 0.0 | 21,127 | 9,107 43.1 | |
| 0162 | BLOUNT INTERNATIONAL LTD/MERCURY DIV | CALDWELL | AR P YY | 2,285 | 1,542 67.5 | 0 | 0.0 | 0 | 0.0 | 1,980 | 1,888 75.4 | |
| 1319 | BONAH BROS CONSTRUCTION CO INC | NEW ORLEANS | LA P NY | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1440 | BONENITA INC/IMPRA DIV | EUGENE | OR P NN | 4,053 | 2,068 51.0 | 470 | 11.6 | 0 | 0.0 | 1,534 | 132 8.6 | |
| 1469 | BONNEY-MCLAUGHLIN-YORK CO | YORK | PA 8102 B NY | 132,158 | 40,827 44.0 | 207 | 0.2 | 857 | 0.6 | 105,938 | 51,086 48.2 | |
| 0171 | BOTTLES BROS DRILLING CO | SALT LAKE CITY | UT 8010 P YY | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 4 | 2 40.0 | |
| 1285 | C F W CONSTRUCTION CO INC | FAYETTEVILLE | TN 8104 P NN | 1,340 | 1,049 79.7 | 311 | 23.2 | 0 | 0.0 | 0 | 0.0 | |
| 01321 | CAMPIONE CONSTRUCTION CO | SOUTH HAVEN | MI P NY | 1,228 | 617 56.2 | 244 | 19.8 | 0 | 0.0 | 0 | 0.0 | |
| 1344 | CARLITE-BULTEA PACIFIC CORP | PORTLAND | OR P YY | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |

SWEET LINGERIE 55-1514 11045

(SAWILLS IN THURSDAY)

NAVY
(AMOUNTS IN THOUSANDS)

PERIOD COVERED: OCT 1980 - SEP 1981

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOALS | | | | COMPLETED THIS FY NOT NET GOALS | | | | ACTIVE | COMPLETED THIS FY NET GOALS | | | | COMPLETED THIS FY NOT NET GOALS | | | |
|--------|-----------------------------|-------------|----------------------|-------------|---------------------------------|----------------------|-------------|---------------|--------|-----------------------------|-------------|---------------|----------------------|---------------------------------|---------------|----------------------|-------------|
| | NO OF CONTRACT CTRIS | GOAL \$ AMT | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | NO OF CONTRACT CTRIS | GOAL \$ AMT |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 422 | 588 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 33 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 24812 | 30000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1822 | 2150 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | 2641 | 5386 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 249 | 249 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 0 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 | 464269 | 159488 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 464269 | 2492 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 149221 | 47010 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 149221 | 263 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 48 | 63 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 42 | 0 | 0 | 0 | 0 | 0 | 0 |
| 20 | 1663 | 1723 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 150 | 218 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1086 | 1086 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 0 | 1759 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 63 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 75 | 527 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 16 | 78 | 1 | 0 | 0 | 0 | 0 | 0 |
| 4 | 2238 | 253 | 1 | 141 | 41 | 122 | 299 | 4 | 4 | 2236 | 90 | 1 | 141 | 4 | 12298 | 7 | 0 |
| 1 | 2952 | 89 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2952 | 9 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 86 | 178 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 15 | 113 | 1 | 0 | 0 | 0 | 0 | 0 |
| 1 | 22200 | 3150 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 22200 | 70 | 1 | 0 | 0 | 0 | 0 | 0 |
| 1 | 2340 | 392 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2340 | 28 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1081 | 1359 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 24 | 10 | 1 | 10181 | 2875 | 4321 | 219 | 91 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 770 | 14 | 1 | 5.7 | 0 | 0 | 0 | 0 |
| 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 735 | 147 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 735 | 7 | 1 | 0 | 0 |
| 7 | 3373 | 2043 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 212 | 123 | 0 | 0 | 0 |
| 6 | 1533 | 2697 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 4498 | 3152 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4498 | 20 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOALS | | | | COMPLETED THIS FY NOT NET GOALS | | | | ACTIVE | COMPLETED THIS FY NET GOALS | | | | COMPLETED THIS FY NOT NET GOALS | | | |
|--------|-----------------------------|-------------|----------------------|-------------|---------------------------------|----------------------|-------------|---------------|--------|-----------------------------|-------------|---------------|----------------------|---------------------------------|---------------|----------------------|-------------|
| | NO OF CONTRACT CTRIS | GOAL \$ AMT | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | NO OF CONTRACT CTRIS | GOAL \$ AMT | ACHIEVE CTRIS | NO OF CONTRACT CTRIS | GOAL \$ AMT |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 422 | 588 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 33 | 1 | 0 | 0 | 0 | 0 | 0 |
| 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 24812 | 30000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1822 | 2150 | 1 | 0 | 0 | 0 | 0 | 0 |
| 13 | 2641 | 5386 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 249 | 249 | 1 | 0 | 0 | 0 | 0 | 0 |
| 1 | 0 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 | 464269 | 159488 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 464269 | 2492 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 149221 | 47010 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 149221 | 263 | 1 | 0 | 0 | 0 | 0 | 0 |
| 1 | 48 | 63 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 42 | 1 | 0 | 0 | 0 | 0 | 0 |
| 20 | 1663 | 1723 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 150 | 218 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1086 | 1086 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 0 | 1759 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 63 | 1 | 0 | 0 | 0 | 0 | 0 |
| 3 | 75 | 527 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 16 | 78 | 1 | 0 | 0 | 0 | 0 | 0 |
| 4 | 2238 | 253 | 1 | 141 | 41 | 122 | 299 | 4 | 4 | 2236 | 90 | 1 | 141 | 4 | 12298 | 7 | 0 |
| 1 | 2952 | 89 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2952 | 9 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 86 | 178 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 15 | 113 | 1 | 0 | 0 | 0 | 0 | 0 |
| 1 | 22200 | 3150 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 22200 | 70 | 1 | 0 | 0 | 0 | 0 | 0 |
| 1 | 2340 | 392 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2340 | 28 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1081 | 1359 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 24 | 10 | 1 | 10181 | 2875 | 4321 | 219 | 91 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 770 | 14 | 1 | 5.7 | 0 | 0 | 0 | 0 |
| 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 735 | 147 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 735 | 7 | 1 | 0 |
| 7 | 3373 | 2043 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 212 | 123 | 0 | 0 |
| 6 | 1533 | 2697 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 4498 | 3152 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4498 | 20 | 1 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOALS | | | | COMPLETED THIS FY NOT NET GOALS | | |
|--------|-----------------------------|--|--|--|---------------------------------|--|--|
|--------|-----------------------------|--|--|--|---------------------------------|--|--|

PERIOD COVERED: OCT 1980 - SEP 1981

NAVY
(AMOUNTS IN THOUSANDS)

CUMULATIVE CURRENT FISCAL YEAR (1981)

| CODE | COMPANY | CITY | ST | DATE | EDS | TOTAL | \$ ANT | SMALL PCT | DISADV \$ ANT PCT | LSA \$ ANT PCT | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | |
|--|-----------------|---------|---------|------|---------|---------|--------|--------------|----------------------|-------------------|--|----------|---------------|---------------------|---------------------|----------------------|-------------------|---------------------|---------------------|----------------------|
| | | | | | | | | | | | YEAR | SURV P&L | LSA \$ ANT | TOTAL \$ ANT PCT | SMALL \$ ANT PCT | DISADV \$ ANT PCT | LSA \$ ANT PCT | BSA/N \$ ANT PCT | SMALL \$ ANT PCT | DISADV \$ ANT PCT |
| 0548 JACKSONVILLE SHIPYARDS INC/BELLWETHER SHIP | JACKSONVILLE | FL | PA 7904 | P NY | 1,464 | 1,405 | 96.0 | 76 | 5.2 | 0 | 0.0 | 381 | 352 | 92.3 | 7 | 1.9 | 0 | 0.0 | 0.0 | 0.0 |
| 0549 JACKSONVILLE SHIPYARDS INC | JACKSONVILLE | FL | PA 7904 | P YY | 5,673 | 4,704 | 82.9 | 38 | 0.7 | 0 | 0.0 | 6,784 | 5,367 | 79.1 | 270 | 4.0 | 0 | 0.0 | 0.0 | 0.0 |
| 0574 JEWELL & BOLLER CO INC | WAUKESHA | IL | PA 7904 | P YY | 2 | 2 | 100.0 | 0 | 0.0 | 0 | 0.0 | 11,644 | 11,266 | 96.8 | 81 | 0.7 | 0 | 0.0 | 0.0 | 0.0 |
| 01378 JOHNS HOPKINS UNIV/APPLIED PHYSICS LAB | LAWRENT | MD | PA 8110 | P NY | 78,445 | 31,104 | 39.7 | 2,749 | 3.5 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| \$1494 KLEINER PETER SEARS CO | BREMERTON | WA | PA 8110 | P NY | 26,277 | 2,379 | 11.7 | 249 | 1.2 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.3 | 0 | 0.0 | 0.0 | |
| 2045 LEMNIA UNIVERSITY | DETROIT | PA | PA 8110 | P NY | 223 | 10 | 4.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 | |
| 00534 LITTEN SYSTEMS INC/MINWALLS SHIPBUILDING | PASCAGOULA | MS | PA 8012 | P NY | 291,614 | 87,007 | 29.5 | 1,065 | 0.4 | 0 | 0.0 | 213,929 | 75,732 | 35.4 | 448 | 0.2 | 0 | 0.0 | 0.0 | |
| 00658 LOCKHEED CORP/LOCKHEED CALIFORNIA CO | BURBANK | CA | PA 8102 | P YY | 340,013 | 87,951 | 24.4 | 4,025 | 1.1 | 0 | 0.0 | 232,259 | 82,007 | 32.5 | 3,367 | 1.3 | 0 | 0.0 | 0.0 | |
| 00662 LOCKHEED SHIPBUILDING & CONSTRUCTION CO | SEATTLE | WA | PA 8104 | P YY | 98,539 | 45,510 | 46.2 | 523 | 0.5 | 17,534 | 17.8 | 56,340 | 23,943 | 42.5 | 358 | 0.6 | 6,872 | 12.2 | 0.0 | |
| 01450 LOUISIANA STATE UNIV/A&M COLLEGE | BATON ROUGE | LA | PA 8106 | P YY | 60 | 48 | 79.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 | |
| 01544 LYLES & COMPANY | FRESNO | CA | PA 8111 | P NN | 2,579 | 1,813 | 70.3 | 150 | 5.8 | 1,123 | 13.5 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 00693 MARINE TRANSPORT LINES INC/MARINE PURCH | NEW YORK | NY | PA 8008 | P YM | 39,220 | 11,571 | 29.5 | 623 | 1.6 | 0 | 0.0 | 15,828 | 8,669 | 54.8 | 280 | 1.8 | 0 | 0.0 | 0.0 | |
| 00701 MARINE SHIPBUILDING & DRYDOCK CO | BALTIMORE | MD | PA 7904 | P NN | 10,024 | 7,502 | 74.8 | 501 | 5.0 | 0 | 0.0 | 11,459 | 8,886 | 76.8 | 527 | 4.6 | 0 | 0.0 | 0.0 | |
| 00740 MITSUBISHI SHIPYARD & URBAN CONSTRUCTION CO | COLONIA YAP/MEI | PN | PA 7909 | P NY | 1,066 | 1,066 | 100.0 | 1,066 | 100.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 00740 NATIONAL STEEL & SHIPBUILDING CO | SAN DIEGO | CA | PA 7902 | B NY | 54,876 | 27,215 | 49.6 | 1,651 | 3.0 | 35,547 | 64.8 | 90,254 | 38,613 | 42.8 | 1,455 | 1.6 | 44,049 | 48.8 | | |
| 01501 NEW MEXICO INSTITUTE OF MINING & TECH | SOCORRO | NM | PA 8105 | P NY | 12 | 2 | 19.4 | 8 | 1.1 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 01437 NEW MEXICO STATE UNIV/PHYSICAL SCIENCE | LAS CRUCES | NM | PA 8105 | P NY | 713 | 401 | 54.8 | 29 | 4.0 | 0 | 0.0 | 638 | 323 | 50.6 | 23 | 3.6 | 0 | 0.0 | 0.0 | |
| 01381 NEW MEXICO UNIVERSITY OF | ALBUQUERQUE | NM | PA 7909 | P NY | 884 | 511 | 57.8 | 48 | 5.4 | 28 | 3.2 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 00766 NEWPORT NEWS SHIPBUILDING & DRY DOCK CO | NEWPORT NEWS | VA | PA 8106 | P NY | 569,347 | 188,214 | 33.1 | 3,385 | 0.6 | 0 | 0.0 | 199,774 | 51,712 | 25.9 | 860 | 0.4 | 0.0 | 0.0 | | |
| 01503 NORTHEASTERN UNIVERSITY | BOSTON | MA | PA 8111 | P NY | 414 | 181 | 43.7 | 24 | 5.7 | 0 | 0.0 | 209 | 58 | 27.5 | 3 | 1.7 | 0 | 0.0 | 0.0 | |
| 00780 NORTHEAST MARINE IRON WORKS | PORTLAND | OR | PA 8102 | P NY | 1,038 | 840 | 81.0 | 15 | 1.4 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 01458 NORTHEAST MARINE IRON WORKS | PORTLAND | OR | PA 8105 | P NY | 698 | 406 | 58.2 | 31 | 4.4 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 01460 OREGON STATE UNIVERSITY | CORVALLIS | OR | PA 8106 | P NY | 901 | 103 | 11.4 | 1 | 0.1 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 00790 PACIFIC DRY DOCK | OAKLAND | CA | PA 8106 | P YM | 487 | 414 | 85.0 | 63 | 13.0 | 487 | 100.0 | 142 | 118 | 83.1 | 26 | 17.9 | 142 | 100.0 | | |
| 00799 PAN AMERICAN WORLD AIRWAYS INC/TRAIDENT | BRENTON | MA | PA 8011 | P NY | 10,181 | 6,321 | 62.1 | 3,144 | 30.9 | 0 | 0.0 | 9,507 | 5,984 | 62.9 | 3,157 | 33.2 | 0 | 0.0 | 0.0 | |
| 01425 PENN STATE UNIV/APPLIED RESEARCH LAB | STATE COLLEGE | PA | PA 7910 | P NY | 3,246 | 1,755 | 60.2 | 27 | 0.8 | 831 | 25.6 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 01411 PITTSBURGH INST OF DEF OF RESEARCH | PITTSBURGH | PA | PA 8012 | P NN | 82 | 30 | 36.4 | 2 | 2.5 | 82 | 100.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 01543 PURDUE UNIVERSITY | WEST LAFAYETTE | IN | PA 8105 | P YY | 24 | 3 | 12.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 1418 REYNOLDS SMITH & HILLS INC | JACKSONVILLE | FL | PA 8103 | P YY | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 01454 ROCHESTER UNIV/CTR FOR MARSH ANALYSIS ALEXANDRIA | VA | PA 8103 | P YY | 500 | 240 | 48.0 | 8 | 0.1 | 0 | 0.0 | 373 | 245 | 71.0 | 8 | 0.1 | 0 | 0.0 | 0.0 | 0.0 | |
| 01401 ROCKWELL INT'L CORP/MISSILE SVS DIV | MORRISON | CA | PA 8101 | P YY | 15,450 | 5,634 | 36.0 | 53 | 0.3 | 0 | 0.0 | 12,451 | 3,405 | 26.9 | 153 | 1.2 | 0 | 0.0 | 0.0 | |
| 01436 ROCKWELL INT'L CORP/NORTH AMER ACTV DIV | COLUMBUS | OH | PA 8107 | P YY | 8,453 | 3,996 | 46.2 | 133 | 1.5 | 0 | 0.0 | 11,766 | 6,941 | 61.6 | 60 | 0.5 | 0 | 0.0 | 0.0 | |
| 01251 ROSENBLATT M & SONS INC | NEW YORK | NY | PA 8009 | B NN | 883 | 578 | 65.4 | 36 | 4.1 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 00872 RUSCON CONSTRUCTION CO | CHARLESTON | SC | PA 8103 | P NN | 117 | 110 | 93.9 | 2 | 1.7 | 0 | 0.0 | 6,193 | 5,143 | 83.0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| 00901 SCOTT CO INDUSTRIAL CONTRACTORS | CORPSTON | CA | PA 8101 | P YM | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | |

HAWAII
AMOUNTS IN THOUSANDS)

3 MELINDA SIMMES

PERIOD COVERED: OCT 1980 - SEP 1981

MILITARY
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | T & R YEN | | | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | LSA \$ AMT PCT | |
|------|--|---------------|--------------|----------------|-----------------|---------------------------------------|------------------|------|--|-----------------|-----------------|----------------------|-------|
| | | | SUM P O X | SUM DATE E D S | TOTAL \$ AMT | SMALL \$ AMT | DISAVU \$ AMT | PCT | LSA \$ AMT | TOTAL \$ AMT | SMALL \$ AMT | DISAVU \$ AMT | |
| 0035 | ALABAMA DRY DOCK & SHIPBUILDING COMPANY | MOBILE | AL PA | 5,544 | 5,228 | 79,9 | 75 | 1.2 | 759 | 11,6 | 3,975 | 3,387 | 0.9 |
| 1519 | ALASKA HYDRO-TRAIN CORP | SEATTLE | WA PA | 197 | 80 | 40,6 | 0 | 0.0 | 48 | 28 | 56,9 | 0 | 0.0 |
| 0681 | AUTOMATION INDUSTRIES INC/VITRO LABS DIV | SILVER SPRING | MD VA | 40,645 | 15,451 | 38,0 | 845 | 2.1 | 7,800 | 19,2 | 28,065 | 12,734 | 45.3 |
| 0695 | AUDIABLE SHIPYARDS INC | NEW ORLEANS | LA MS | 10,368 | 5,080 | 49,0 | 658 | 6,3 | 0 | 0.0 | 17,194 | 12,552 | 73.0 |
| 0116 | BATH IRON WORKS CORP | BATH | ME PA | 166,879 | 34,424 | 20,6 | 472 | 0.3 | 0 | 0.0 | 246,912 | 40,756 | 16,6 |
| 0125 | BELL MAYER CORP | NEW ORLEANS | LA PA | 580 | 363 | 52,3 | 9 | 1.5 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0150 | BETHLEHEM STEEL CORP | BETHLEHEM | PA PA | 13,852 | 10,649 | 77,0 | 1,137 | 8,2 | 0 | 0.0 | 39,509 | 28,566 | 72.3 |
| 1523 | BLACK CONSTRUCTION CORP | GUAM | GU PA | 176 | 157 | 89,1 | 82 | 46,5 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0155 | BLACK E E LTD | HONOLULU | HI PA | 2,396 | 1,432 | 59,8 | 962 | 40,1 | 0 | 0.0 | 2,379 | 1,416 | 59,5 |
| 1520 | BOSTON UNIVERSITY | BOSTON | MA PA | 8104 | PA | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1370 | BOYLE ENGINEERING CORP | ORLANDO | FL PA | 463 | 292 | 60,9 | 21 | 4,4 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1337 | CAMPBELL ALLEN M CO | TYLER | TX PA | 51,043 | 20,918 | 41,0 | 548 | 1,1 | 0 | 0.0 | 51,202 | 24,880 | 48,6 |
| 0225 | CHARLES STARK DRAPER LABS INC | CAMBRIDGE | MA PA | 27,565 | 5,526 | 20,0 | 118 | 0.4 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1477 | CISELL MANUFACTURING CO | LOUISVILLE | KY PA | 270 | 69 | 33,0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0247 | COMPUTER SCIENCES CORP | SAN DIEGO | CA PA | 680 | 393 | 57,7 | 204 | 30,0 | 0 | 0.0 | 451 | 204 | 45,2 |
| 0258 | CONSULTANTS & DESIGNERS INC | NEW YORK | NY PA | 1,375 | 99 | 7,2 | 21 | 1,6 | 0 | 0.0 | 993 | 195 | 18,6 |
| 1546 | DEVELOPMENT SCIENCE SERVICES INC | ARLINGTON | VA PA | 133 | 133 | 100,0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1451 | DICERSON INC | NORFOLK | NC PA | 1,694 | 1,694 | 100,0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0297 | DRAKE DONALD M CO | PORTLAND | OR PA | 63 | 59 | 94,6 | 0 | 0.0 | 0 | 0.0 | 142 | 131 | 92,5 |
| 1266 | DYNATELLECT CORP/AEROSPACE OPERATIONS | POINT REEDS | CA PA | 8 | 6 | 74,4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0309 | DYNATELLECT CORP/NORCO DIV | MORCO | CA PA | 1,035 | 409 | 39,5 | 38 | 3,7 | 38 | 3,7 | 790 | 345 | 43,6 |
| 0318 | E L T R A CORP/C I D BATTERIES DIV | PLYMOUTH MTG | PA PA | 286 | 139 | 48,7 | 79 | 27,6 | 0 | 0.0 | 72 | 43 | 58,9 |
| 1243 | EAGLE CORNICE CO INC | CRAVEN | RI PA | 21 | 21 | 100,0 | 0 | 0.0 | 0 | 0.0 | 57 | 57 | 100,0 |
| 0405 | GENERAL DYNAMICS CORP/ELECTRIC BOAT DIV | GROTON | CT PA | 263,903 | 81,810 | 31,0 | 2,166 | 0.8 | 105,740 | 40,1 | 270,916 | 72,157 | 26,6 |
| 0408 | GENERAL DYNAMICS CORP/PHOENIX DIV | PONMIA | CA PA | 369,136 | 100,676 | 33,5 | 6,735 | 2,2 | 260,169 | 86,7 | 264,099 | 107,251 | 40,6 |
| 0409 | GENERAL DYNAMICS CORP/QUINCY SHIPBUILD | QUINCY | MA PA | 3,981 | 2,380 | 77,2 | 50 | 1,6 | 0 | 0.0 | 5,621 | 4,333 | 77,1 |
| 1483 | GEORGIA STATE UNIVERSITY | WASHINGTON | DC PA | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0431 | GLOBALIS I CO INC | NEW YORK | NY PA | 4,051 | 1,973 | 48,7 | 458 | 11,3 | 0 | 0.0 | 4,905 | 2,731 | 35,7 |
| 0441 | GOODTEAR AEROSPACE CORP | AKRON | OH PA | 124,703 | 46,760 | 37,5 | 2,809 | 2,3 | 0 | 0.0 | 95,775 | 39,245 | 41,0 |
| 0462 | GRUMMAN AEROSPACE CORP | BETHPAGE | NY PA | 600,584 | 204,041 | 34,0 | 4,624 | 0.8 | 128,947 | 21,5 | 621,742 | 146,582 | 23,6 |
| 0463 | GRUMMAN DATA SYSTEMS CORP | WOODBURY | NY PA | 6,476 | 4,601 | 54,3 | 104 | 1,2 | 0 | 0.0 | 11,357 | 6,850 | 60,3 |
| 0467 | GYLBY BUTLER ROBERT L CO | LAMPSAS | TX PA | 7,468 | 5,133 | 48,7 | 500 | 6,7 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0473 | H B H CO | ARLINGTON | VA PA | 18,995 | 11,928 | 62,8 | 422 | 2,2 | 0 | 0.0 | 8,483 | 3,727 | 43,9 |
| 1188 | HENRY J J CO INC | MAGNA | VA PA | 100 | 8 | 8,1 | 2 | 2,2 | 0 | 0.0 | 0 | 2,019 | 2,1 |
| 0503 | HERCULES INC/PAEADUS WORKS | UT | UT PA | 137,670 | 46,341 | 33,7 | 1,978 | 1,4 | 15,564 | 11,3 | 74,810 | 28,616 | 38,3 |

0463 GROMAN DATA SYSTEMS CORP

0467 GYLBY BUTLER ROBERT L CO

0473 H B H CO

1188 HENRY J J CO INC

0503 HERCULES INC/PAEADUS WORKS

SME INNOVATION SENSITIVE LINKS

AMOUNTS IN THOUSANDS)

| 2023-2024 BUDGET | | | | | | | | | | | | | | | | | | | | | |
|-----------------------------|-----------------------------|----------------|-------|--------|--------|-----------|----------------|---------------------------------|----------------|-------|--------|---------|----------------|-------|---------------------------------|---------|---------------|-----|----------|-----|---------|
| COMPLETED THIS FY NET GOALS | | | | | | | | COMPLETED THIS FY NOT NET GOALS | | | | | | | | | | | | | |
| ACTIVE | COMPLETED THIS FY NET GOALS | | | | | | | ACTIVE | | | | | | | COMPLETED THIS FY NOT NET GOALS | | | | | | |
| | GOAL | NO OF CONTRACT | CTRIS | \$ ANT | \$ ANT | ACHIEVE | NO OF CONTRACT | GOAL | NO OF CONTRACT | CTRIS | \$ ANT | ACHIEVE | NO OF CONTRACT | CTRIS | GOAL | ACHIEVE | | | | | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | | | | | |
| 2 | 390 | 644 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 2 | 9 | 0.0 | 0.0 | | | | | |
| 0 | 25542 | 6 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 7126 | 6131 | 0 | 0.0 | | | | | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | | | | | |
| 36 | 6792 | 20476 | 2 | 655 | 583 | 655 112.4 | 0 | 0 | 0 | 0 | 0 | 0.0 | 15 | 249 | 437 | 2 | 114 114 100.0 | | | | |
| 1 | 18201 | 13105 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 16201 | 25 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1 | 5524 | 3587 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 5324 | 40 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |
| 23 | 5797 | 5797 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 23 | 1052 | 1052 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 1 | 18695 | 7238 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 18695 | 905 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 1369 | 870 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 137 | 48 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 1 | 3007 | 1201 | 1 | 0 | 0 | 0.0 | 1 | 3007 | 1201 | 1153 | 94.0 | 1 | 3007 | 198 | 1 | 0 | 0.0 | 1 | 3007 | 196 | 23 12.0 |
| 2 | 4590 | 4590 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 2 | 612 | 612 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |
| 5 | 90 | 90 | 1 | 4 | 169 | 169 | 169 100.0 | 0 | 0 | 0 | 0 | 0.0 | 5 | 90 | 9 | 1 | 169 | 17 | 17 100.0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 1 | 6041 | 2041 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 741 | 204 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |
| 26 | 10417 | 10417 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 1 | 131 | 116 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0 | 0.0 | 1 | 131 | 15 | 1 | 0 | 0.0 | 0 | 0 | 0.0 |

PERIOD COVERED: OCT 1980 - SEP 1981

ARMY
(AMOUNTS IN THOUSANDS)

| CONE COMPANY | CITY | CURRENT FISCAL YEAR (1981) | | | | | | PREVIOUS FISCAL YEAR (1980) | | | | | | | | | | | | | | | |
|--|------------------------|--|--|--|--|--------------------------------------|----------------------------|----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------|-------|-----------|---------|------|--------|-----|--------|-----|
| | | SUM POK ST DATE D S | | | TOTAL \$ AMT | | | SMALL \$ AMT PCT | | | BISAW \$ AMT PCT | | | LSA \$ AMT PCT | | | | | | | | | |
| | | TOT | \$ ANT | % ANT | TOT | \$ ANT | % ANT | TOT | \$ ANT | % ANT | TOT | \$ ANT | % ANT | TOT | | | | | | | | | |
| 1316 TALLEY SUPPORT SERVICES INC | MARIONTON TENNESSEE | VA PA MS TX AMARILLO FORT WORTH | P NY PA P NY P NY P NY | 137 762 34,358 4,584 123,663 | 64 308 11,726 2,598 48,456 | 44.9 40.4 34.1 36.7 39.2 | 34 3 0 2.1 0.4 | 24.8 0.0 0.0 0.0 0.0 | 0 0 0 0 0 | 0 0 0 0 0 | 0 0 0 0 0 | 0 0 0 0 0 | 0 0 0 0 0 | 0 0 0 0 0 | | | | | | | | | |
| 1291 TELETIME REACO | | | | | | | | | | | | | | | | | | | | | | | |
| 1255 TEAM-TON CONST | LIMA | | | | | | | | | | | | | | | | | | | | | | |
| 1028 TEXTRON INC/BELL HELICOPTER TEXTRON DIV | | | | | | | | | | | | | | | | | | | | | | | |
| 1029 TEXTRON INC/BELL HELICOPTER TEXTRON DIV | | | | | | | | | | | | | | | | | | | | | | | |
| 1035 THIROL CORP/LUNGHORN DIV | MARSHALL | TX 8107 P MN | TX 8107 P MN | 13,037 | 10,974 | 94.2 | 199 | 1.5 | 31,350 | 25.7 | 12,089 | 10,256 | 79.5 | 35 | 0.3 | 2,645 | 26.7 | | | | | | |
| 1036 THIROL CORP/OUTSOURCING A P | SBUVEPORT | LA 8107 YY | LA 8107 YY | 6,848 | 4,459 | 47.8 | 40 | 0.6 | 31,489 | 50.8 | 5,414 | 2,514 | 44.4 | 152 | 2.8 | 3,215 | 59.4 | | | | | | |
| 1256 TITAN GROUP INC | PARAVAN | NJ P MN | NJ P MN | 6,849 | 6,849 | 100.0 | 1,052 | 15.4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1047 TITO CASTRO CONSTRUCTION INC | PONCE | PR P YY | PR P YY | 343 | 90 | 26.2 | 0 | 0.0 | 0 | 0.0 | 72 | 72 | 72 | 100.0 | 0 | 0 | 0 | | | | | | |
| 1052 TOUGH INDUSTRIES INC | ALBANY | NY SYN | NY SYN | 32 | 32 | 100.0 | 0 | 0.0 | 0 | 0.0 | 1,025 | 831 | 81.0 | 17 | 1.4 | 0 | 0 | | | | | | |
| 1071 TURNER CONSTRUCTION CO | SAN FRANCISCO | CA P YY | CA P YY | 1,290 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 21,724 | 10,064 | 44.1 | 1,353 | 6.2 | 0 | 0 | | | | | | |
| 1073 UOP INC/FLUID SYSTEMS DIV | SAN DIEGO | CA P YY | CA P YY | 89 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1074 URS COMPANY | SEATTLE | WA P YY | WA P YY | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 102 | 25 | 24.6 | 0 | 0.0 | 0 | 0 | | | | | | |
| 1084 UNIVORAL INC/JULIET A P | JOLLET | IL 8104 P NY | IL 8104 P NY | 5,307 | 4,201 | 79.2 | 62 | 1.2 | 4,919 | 92.7 | 3,503 | 2,757 | 76.7 | 19 | 0.5 | 1,367 | 39.0 | | | | | | |
| 1085 UNIVORAL INC/WESTPORT A P | WESTPORT | IN 8101 P NY | IN 8101 P NY | 1,173 | 754 | 64.3 | 12 | 1.0 | 1,010 | 86.2 | 872 | 502 | 57.6 | 3 | 0.4 | 87 | 10.0 | | | | | | |
| 1091 UNITED STATES ENGINEERING CO | LOWELAND | CO P YY | CO P YY | 202 | 198 | 97.9 | 0 | 0.0 | 7 | 3.7 | 910 | 828 | 91.0 | 0 | 0.0 | 237 | 26.0 | | | | | | |
| 1104 UNIVERSAL CONSTRUCTION CO | DECATOR | AL 8106 P MN | AL 8106 P MN | 5,398 | 1,908 | 35.3 | 1,379 | 25.5 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1130 WEEKS DREDGING & CONTRACTING INC | DRAWDROP | NJ P MN | NJ P MN | 8 | 8 | 100.0 | 8 | 100.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1412 WESTAT INC | ROCKVILLE | MD P MN | MD P MN | 83 | 83 | 99.8 | 8 | 0.6 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1413 WESTERN PACIFIC BRILLING CO | PORTLAND | OR 8106 P NY | OR 8106 P NY | 3,007 | 1,306 | 43.4 | 23 | 0.8 | 18 | 0.6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1459 WESTINGHOUSE ELECTRIC CORP | COLUMBIA | SC P MN | SC P MN | 4,650 | 930 | 20.0 | 58 | 1.2 | 0 | 0.0 | 29 | 6 | 20.0 | 8 | 1.2 | 0 | 0 | | | | | | |
| 1153 WILLIAMS-MILLIERS CO INC | NETARTIC | LA P MN | LA P MN | 2,595 | 260 | 10.0 | 26 | 1.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1337 WILLIAMS-STACHOUSE INC | SAN ANTONIO | TX P YY | TX P YY | 54 | 47 | 87.0 | 0 | 0.0 | 0 | 0.0 | 24 | 23 | 97.0 | 0 | 0.0 | 0 | 0 | | | | | | |
| 1414 WILMAC CONTRACTORS INC | Houston | TX P NY | TX P NY | 6,545 | 6,041 | 92.3 | 741 | 11.3 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 1167 WRIGHT ASSOCIATES INC | COLUMBUS | GA 8105 P YY | GA 8105 P YY | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 12,564 | 12,564 | 100.0 | 0 | 0.0 | 0 | 0 | | | | | | |
| 1415 ZACHARY M P CO | GRAND PRAIRIE | TX 8106 P NY | TX 8106 P NY | 692 | 131 | 21.7 | 131 | 21.7 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| | | CUM QTR CMT CNT SERVICE | NOT Y/Y M/M N/N REPT O/S 0/0 | | | | | | | | | | | | | | | | | | | | |
| ARMY | 201 | 154 | 48 | 49 | 39 | 45 | 19 | 19 | 79 | 1,441,289 | 209,911 | 48.6 | 48,284 | 4.7 | 102,811 | 7.0 | 1,269,422 | 579,504 | 45.7 | 38,464 | 4.6 | 80,307 | 7.0 |

SOMMARIO

AMERICAN
SCHOOL OF
THEATRE

| ACTIVE | COMPLETED THIS FY NET GOALS | | | ACTIVE | | | COMPLETED THIS FY NOT NET GOALS | | | ACTIVE | | | COMPLETED THIS FY NET GOALS | | | ACTIVE | | | COMPLETED THIS FY NOT NET GOALS | | |
|--------|-----------------------------|----------------|-------|--------|------|----------------|---------------------------------|-------|------|----------------|-------|-----|-----------------------------|----------------|-------|--------|------|----------------|---------------------------------|-------|--|
| | GOAL | NO OF CONTRACT | CTRTS | ANT | GOAL | NO OF CONTRACT | CTRTS | ANT | GOAL | NO OF CONTRACT | CTRTS | ANT | GOAL | NO OF CONTRACT | CTRTS | ANT | GOAL | NO OF CONTRACT | CTRTS | ANT | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 300 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 8 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 1064 | 1029 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 7967 | 6859 | 1 | 0 | 0 | 0 | |
| 3 | 579 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 579 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 3164 | 147 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 126 | 35 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31 | 657 | 1260 | 1 | 20 | 185 | 0 | 185 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 200 | 36 | 1 | 0 | 0 | 0 | |
| 3 | 1126 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 4376 | 0 | 1 | 0 | 0 | |
| 1 | 5561 | 524 | 1 | 2 | 5398 | 496 | 5398 | 88.5 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 111 | 0 | 0 | 0 | |
| 1 | 178 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 6217 | 1726 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 282 | 222 | 1 | 0 | 0 | 0 | |
| 2 | 6736 | 1371 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 6736 | 7 | 1 | 0 | 0 | 0 | |
| 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | |
| 4 | 30543 | 19463 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 8654 | 3977 | 1 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 1024 | 1024 | 1 | 23 | 1024 | 1024 | 1024 | 100.0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | |
| 23 | 1024 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 140 | 0 | 1 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 440 | 196 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 11 | 11 | 0 | 0 | 0 | 0 | |
| 1 | 521 | 160 | 1 | 1 | 521 | 160 | 521 | 325.8 | 1 | 0 | 0 | 0 | 0 | 1 | 494 | 320 | 1 | 494 | 154.5 | 0 | |
| 18 | 4662 | 1625 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 195 | 195 | 1 | 1 | 195 | 195 | 195 | 100.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 54 | 18 | 18 | 100.0 | |
| 4 | 896 | 862 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4 | 10497 | 3900 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 17 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | | | | | | | | | | | | | | | 301 | 400 | 0 | 0 | 0 | 0 | |
| | | | | | | | | | | | | | | | 2 | 17 | 0 | 0 | 0 | 0 | |

PERIOD COVERED: OCT 1980 - SEP 1981

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAMARMY
(AMOUNTS IN THOUSANDS)

| CONE | COMPANY | CITY | ST | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | |
|--|--|-------------|----------|---------------------------------------|-------------------|------------------|---------------|------------------|---------------|--|--------|-----------------|-----------------|---------------|------------------|-------|-------|-------|
| | | | | TRR YEN | SURV P/K TOTAL | \$ ANT \$ ANT | \$ ANT PCT | \$ ANT DISAVN | \$ ANT PCT | LSA \$ ANT | PCT | TOTAL \$ ANT | SMALL \$ ANT | \$ ANT PCT | DISAVN \$ ANT | PCT | | |
| 1292 D A M INC | SAN ANTONIO | TX | PA Y | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0784 QLW CORP/EAST ALTON PLANT | EAST ALTON | IL | 8109 B Y | 1,092 | 196 | 18.0 | 69 | 6.4 | 1,092 | 100.0 | 4,874 | 1,582 | 32.3 | 142 | 2.9 | 166 | 3.4 | |
| 1429 PACECO INC | GULFPORT | MS | PA Y | 223 | 13 | 5.9 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 81384 PAW AM WORLD SVCS INC/SACRAMENTO ARMY | SACRAMENTO | CA | PA Y | 162 | 152 | 93.7 | 152 | 93.7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 30798 PAN AMERICAN WORLD AIRWAYS INC/YT GARDON FT GARDON | CA | 8109 P/Y | 12,735 | 9,031 | 70.9 | 7,967 | 42.6 | 0 | 0 | 1,082 | 897 | 44.5 | 530 | 49.0 | 0 | 0 | 0 | |
| 10815 PHILLIPS & JORDAN INC | KNOXVILLE | TN | PA Y | 579 | 579 | 100.0 | 0 | 0.0 | 0 | 0 | 579 | 579 | 100.0 | 0 | 0.0 | 0 | 0.0 | |
| 0817 PINE BLUFF SAND & GRAVEL CO | PINE BLUFF | AR | 8011 B/N | 272 | 272 | 100.0 | 23 | 8.5 | 0 | 0 | 2,539 | 2,539 | 100.0 | 20 | 0.8 | 0 | 0.0 | |
| 1533 PITTSBURGH TESTING LABORATORY | OAKLAND | CA | 8106 P/Y | 14 | 6 | 42.4 | 2 | 13.8 | 0 | 0 | 10 | 6 | 54.6 | 1 | 14.8 | 0 | 0.0 | |
| 1330 PORT OF PORTLAND/OREGON DIV | SAN PEDRO | CA | PA Y | 418 | 212 | 50.7 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0822 POTASNIK CONSTRUCTION INC | LOS ANGELES | CA | PA Y | 18,350 | 3,164 | 17.2 | 128 | 0.7 | 5,561 | 30.3 | 1 | 8 | 7.6 | 8 | 7.6 | 0 | 0.0 | |
| 0827 PRICE WATERHOUSE & CO | RALEIGH | NC | 8109 P/Y | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0835 RAEBURN ARSENAL INC | INDEPENDENCE | OH | 8015 P/Y | 1,605 | 1,078 | 67.2 | 58 | 3.6 | 1,605 | 100.0 | 1,608 | 1,003 | 62.4 | 272 | 16.9 | 1,048 | 100.0 | |
| 0844 REINFORCING ARMS CO INC | PORTLAND | OR | 8104 P/Y | 33,064 | 10,294 | 31.2 | 314 | 1.0 | 0 | 0 | 21,674 | 7,346 | 33.9 | 160 | 0.5 | 0 | 0.0 | |
| 0851 RIEDEL INTERNATIONAL INC | ROAD MACHINERY & SUPPLIES OF MINNEAPOLIS | MINNEAPOLIS | NM | 10,478 | 5,561 | 53.1 | 135 | 1.3 | 0 | 0 | 7,885 | 4,240 | 53.8 | 17 | 0.2 | 0 | 0.0 | |
| 1506 ROSS ISLAND SAND & GRAVEL CO | PORTLAND | OR | 8011 P/Y | 378 | 378 | 100.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0871 RUSCON CONSTRUCTION CO | CHARLESTON | SC | 8102 P/Y | 160 | 129 | 80.7 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 08136 S P S TECHNOLOGIES/AUTOMATED SYSTEMS | TULSA | OK | 8106 P/Y | 91 | 91 | 100.0 | 84 | 92.5 | 0 | 0 | 6,047 | 5,423 | 87.7 | 196 | 3.2 | 0 | 0.0 | |
| 01535 SAMBERS & THOMAS | POTTSSTOWN | PA | 8106 Y | 6,736 | 2,849 | 42.3 | 5 | 0.1 | 1,234 | 18.3 | 4,299 | 2,966 | 67.0 | 1 | 2 | 275 | 6.4 | |
| 08888 SANTA FE ENGINEERS INC | LANKASTER | CA | PA Y | 7 | 7 | 100.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1352 SCHERER ASSOCIATES INC | ORLANDO | FL | PA Y | 54,475 | 15,714 | 26.8 | 595 | 1.1 | 0 | 0.0 | 27,587 | 14,803 | 53.7 | 619 | 2.2 | 0 | 0.0 | |
| 1534 SEELEY STEVENSON VALVE & KNECHT | NEW YORK | NY | 8106 Y | 162 | 162 | 100.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1279 SEGALI H A INC | TUNKILILA | WA | PA Y | 2,128 | 1,024 | 48.1 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0907 SHARP BROS CONTRACTING CO | KANSAS CITY | MO | PA Y | 27 | 27 | 100.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1432 SHERWOOD CONSTRUCTION CO INC | WICHITA | KS | 8110 P/Y | 440 | 268 | 47.3 | 11 | 2.6 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0911 SIEMENS-ALLIS INC/6 ROTATING APPARATUS | MILWAUKEE | WI | PA Y | 2,264 | 521 | 23.0 | 494 | 21.8 | 385 | 17.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 08972 SMITH H C CONSTRUCTION CO | IRVINE | CA | 8104 P/Y | 4,062 | 1,596 | 37.3 | 0 | 0.0 | 0 | 0.0 | 3,874 | 1,576 | 40.7 | 0 | 0.0 | 0 | 0.0 | |
| 01333 SMITH HINDMAN & GORTZ ASSOCIATES INC | DETROIT | MI | NN | 601 | 273 | 45.4 | 39 | 6.5 | 0 | 0.0 | 601 | 273 | 45.4 | 39 | 6.5 | 0 | 0.0 | |
| 01509 SOLLETANCHE I ROTO INC | MCLEAN | VA | P/N | 891 | 89 | 10.0 | 18 | 2.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 01537 SOLLETANCHE I ROTO INC/F GEORGE LUCK | FORT DADE | GA | P/Y | 52 | 26 | 50.0 | 19 | 37.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 10729 SOLLIITT GEORGE CONSTRUCTION CO | SEATTLE | WA | 7803 P/Y | 108 | 81 | 75.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 01254 SMITH H C CONSTRUCTION CO | TUCSON | AZ | PA Y | 1,926 | 1,417 | 73.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 01333 SMITH HINDMAN & GORTZ ASSOCIATES INC | ST LOUIS | MO | P/Y | 350 | 189 | 54.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 01571 SOLLETANCHE I ROTO INC | SCHENECTADY | NY | PA Y | 14,443 | 10,497 | 72.7 | 301 | 2.1 | 0 | 0.0 | 12,619 | 9,087 | 72.0 | 492 | 3.9 | 0 | 0.0 | |
| 00972 SMET ASSOCIATES INC | NEW ORLEANS | LA | P/Y | 70 | 70 | 100.0 | 70 | 100.0 | 43 | 43 | 100.0 | 43 | 43 | 100.0 | 43 | 100.0 | 43 | 100.0 |

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

ARMY
(AMOUNTS IN THOUSANDS)

PERIOD COVERED: OCT 1986 - SEP 1986

PAGE 59

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOALS | COMPLETED THIS FY NOT MET GOAL | | | | |
|----------------------|-----------------------------|--------------------------------|----------------------|-------------|--------------------|-------|
| NO OF CONTRACT CTR'S | GOAL \$ AMT | ACHIEVE \$ AMT PCT | NO OF CONTRACT CTR'S | GOAL \$ AMT | ACHIEVE \$ AMT PCT | |
| 2 | 6 | 0 | 0 | 2 | 0 | 0.0 |
| 0 | 0 | 1 | 3666 | 1 | 2726 | 82.7 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 16 | 2663 | 3907 | 0 | 0 | 0 | 0.0 |
| 1 | 7 | 31 | 0 | 0 | 0 | 0.0 |
| 37 | 2047 | 0 | 1 | 5 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 1198 | 1078 | 1 | 0 | 0 | 0.0 |
| 1 | 5282 | 2314 | 1 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 2698 | 2698 | 1 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 13606 | 9970 | 1 | 0 | 0 | 0.0 |
| 1 | 471 | 424 | 1 | 0 | 0 | 0.0 |
| 1 | 123 | 92 | 1 | 0 | 0 | 0.0 |
| 113 | 11482 | 4131 | 25 | 100 | 40 | 100.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 3 | 904 | 880 | 2 | 179 | 179 | 100.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 2257 | 139 | 1 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 7935 | 2381 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 12 | 1203 | 1203 | 1 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 7000 | 700 | 1 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |

SMALL DISADVANTAGED BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOALS | COMPLETED THIS FY NOT MET GOAL | NO OF CONTRACT CTR'S | GOAL \$ AMT | ACHIEVE \$ AMT PCT | NO OF CONTRACT CTR'S | GOAL \$ AMT | ACHIEVE \$ AMT PCT | NO OF CONTRACT CTR'S | GOAL \$ AMT | ACHIEVE \$ AMT PCT | NO OF CONTRACT CTR'S | GOAL \$ AMT | ACHIEVE \$ AMT PCT | |
|--------|-----------------------------|--------------------------------|----------------------|-------------|--------------------|----------------------|-------------|--------------------|----------------------|-------------|--------------------|----------------------|-------------|--------------------|-----|
| 2 | 6 | 0 | 0 | 0 | 0 | 0.0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 1 | 3666 | 1 | 2726 | 82.7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 16 | 2663 | 3907 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 7 | 31 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 37 | 2047 | 0 | 1 | 5 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 1198 | 1078 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 5282 | 2314 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 2698 | 2698 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 13606 | 9970 | 1 | 0 | 0 | 0.0 | 1 | 13606 | 9970 | 9884 | 99.1 | 1 | 13606 | 110 | 110 |
| 1 | 471 | 424 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 123 | 92 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 113 | 11482 | 4131 | 25 | 100 | 40 | 100.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 3 | 904 | 880 | 2 | 179 | 179 | 100.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 2257 | 139 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 7935 | 2381 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 12 | 1203 | 1203 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 7000 | 700 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |

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COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

PERIOD COVERED: OCT 1980 - SEP 1981

ARMY
(AMOUNTS IN THOUSANDS)

| CAGE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | |
|---|---------------|---------------|---------------------------------------|-------|-------|--------------|-------|-------|--|--------|--------|------------|-----|------|---------------|
| | | | ST DATE E D S | | | TOTAL \$ AMT | | | SMALL BUSINESS \$ AMT | | | LSA \$ AMT | | | DISARM \$ AMT |
| | | | SURV P | O K | Y E H | P | A | T | P | C | T | P | C | M | P |
| 1280 KELWIT PETER SONS CO | ANCHORAGE | AK 8110 P N Y | 5,958 | 2,323 | 39.0 | 38 | 0.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1324 KELWIT PETER SONS CO | VANCOUVER | WA P Y Y | 3,052 | 2,495 | 81.7 | 23 | 0.7 | 0 | 0.0 | 614 | 232 | 37.7 | 59 | 9.6 | 0 |
| 1353 KELWIT PETER SONS CO | KESO | WA P Y N | 2,540 | 2,215 | 86.5 | 4 | 0.2 | 0 | 0.0 | 614 | 232 | 37.7 | 59 | 9.6 | 0 |
| 1488 KELWIT PETER SONS CO | COLUMBUS | OH P M N | 7,661 | 2,635 | 34.4 | 964 | 12.8 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1495 KELWIT PETER SONS CO | CINCINNATI | OH P Y Y | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 01441 KISTER CO INC | ST LOUIS | MO P Y N | 2,047 | 2,047 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 06222 LANE CONSTRUCTION CO | REEDVILLE | VA P M N | 2,157 | 1,498 | 69.5 | 228 | 10.6 | 0 | 0.0 | 630 | 37.9 | 0 | 0.0 | 0 | 0.0 |
| 0623 LANEFIELD & SAW INC | BALTIMORE | MD P Y Y | 1,661 | 630 | 37.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1281 LAN CO INC THE | WICHITA | KS 8103 P N N | 9,263 | 5,282 | 57.0 | 250 | 2.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0625 LAN ENG TESTING CO | BIRMINGHAM | AL P Y N | 48 | 30 | 62.1 | 0 | 0.0 | 0 | 0.0 | 25 | 18 | 70.1 | 0 | 0.0 | 0.0 |
| 06411 LIST & CLARK CONSTRUCTION CO | OVERLAND PARK | KS P Y N | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 390 | 390 | 100.0 | 0 | 0.0 | 0.0 |
| 1194 MAGNUM C.C. INC | Raleigh | NC 8103 P N N | 3,150 | 2,608 | 82.8 | 100 | 3.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 06488 MASON-OSBERS CO | SEATTLE | WA P Y Y | 736 | 333 | 45.2 | 0 | 0.0 | 171 | 23.2 | 532 | 164 | 36.7 | 0 | 0.0 | 0.0 |
| 06795 MARTIN MARLIETTA ALUMINUM SALES INC | MILAN | TN 8011 P N Y | 13,664 | 9,684 | 72.4 | 200 | 1.5 | 6,582 | 48.4 | 16,636 | 12,318 | 71.0 | 55 | 0.3 | 0.0 |
| 0702 MASON & HAMER-SILAS MASON CO INC/CORN | GRAND ISLAND | NE 8105 P Y Y | 471 | 272 | 57.8 | 8 | 0 | 0 | 0.0 | 277 | 258 | 93.3 | 4 | 1 | 0.0 |
| 0703 MASON & HAMER-SILAS MASON CO INC/TOMA | MIDDLE TOWN | IA 7911 P Y N | 14,218 | 9,099 | 64.0 | 202 | 1.4 | 3,598 | 25.3 | 15,061 | 9,382 | 62.3 | 28 | 1.9 | 3,836 |
| 0704 MASON CHAMBERLAIN INC | PICATURE | MS 8012 P Y Y | 8,100 | 4,148 | 51.2 | 2 | 1 | 3,188 | 39.4 | 4,352 | 3,525 | 81.0 | 1 | 1 | 0.0 |
| 0706 MASSMAN CONSTRUCTION CO | KANSAS CITY | MO P Y N | 846 | 106 | 12.5 | 0 | 0.0 | 0 | 0.0 | 954 | 954 | 100.0 | 0 | 0.0 | 0.0 |
| 0712 MAYFAIR CONSTRUCTION CO | COCOA BEACH | FL P Y N | 59 | 51 | 86.4 | 0 | 0.0 | 0 | 0.0 | 4,276 | 1,070 | 25.5 | 348 | 8.1 | 0.0 |
| 1309 MCWINTH CORP | DES MOINES | IA P M N | 585 | 189 | 32.3 | 182 | 31.1 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0722 MCGEORGE CONTRACTING CO INC | PINE BLUFF | AR P Y N | 2,196 | 2,196 | 100.0 | 0 | 0.0 | 0 | 0.0 | 713 | 610 | 85.6 | 0 | 0.0 | 0.0 |
| 01357 MCGRAW EDISON CO/MATL ELECTRIC CO | COLUMBUS | OH P Y N | 74 | 45 | 60.2 | 0 | 0.0 | 0 | 0.0 | 330 | 45 | 13.7 | 0 | 0.0 | 0.0 |
| 1342 MCNEILTY METAL CONTRACTOR INC | ST CHARLES | MO P Y N | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 00735 MILLSTONE CONSTR CO INC/KNOBLE-REDMAN | BRENTWOOD | MO P Y N | 46 | 46 | 100.0 | 0 | 0.0 | 0 | 0.0 | 1,157 | 1,157 | 100.0 | 356 | 30.8 | 0.0 |
| 00741 MKAIRBEN | TULSAHNA | OK P Y N | 4,551 | 3,044 | 66.9 | 0 | 0.0 | 0 | 0.0 | 32,585 | 6,971 | 21.4 | 0 | 0.0 | 0.0 |
| 01289 MONTGOMERY JAMES A CONSULTING ENGRS INC | PASADENA | CA P Y N | 6,217 | 4,282 | 68.9 | 845 | 13.6 | 0 | 0.0 | 2,875 | 1,974 | 68.7 | 654 | 22.8 | 0.0 |
| 01175 MORRISON-HUDSEN CO INC/AMERICAN BRIDGE | TULLAHNA | TN P Y N | 4,551 | 3,044 | 66.9 | 0 | 0.0 | 0 | 0.0 | 32,515 | 6,921 | 21.3 | 0 | 0.0 | 0.0 |
| 01380 MORTENSON H A CO | MINNEAPOLIS | MN 8106 P Y Y | 7,935 | 5,839 | 73.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 01232 NEIDMAN HARPER 1 STEERS AVN INC | MCLEAN | VA 8106 P M Y | 374 | 112 | 28.9 | 38 | 10.1 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1285 NEISHON CONSTRUCTION CO INC | EL PASO | TX 8103 P Y N | 22 | 22 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1532 NEW ENGLAND TELEPHONE & TELEGRAPH | BOSTON | MA P M N | 9 | 7 | 78.5 | 1 | 6.5 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0745 NEWELL U S INC | MONTGOMERY | AL P M N | 168 | 168 | 100.0 | 168 | 100.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0749 NORRIS INDUSTRIES INC/RIVERMARK PLANT | RIVERMARK | CA 8010 P N Y | 590 | 404 | 48.5 | 20 | 3.4 | 548 | 93.0 | 2,893 | 1,618 | 56.9 | 37 | 2.0 | 2,747 |
| 00771 NORTH AMERICAN TRAILING CO | OAK BROOK | IL P Y N | 2,787 | 1,072 | 39.2 | 0 | 0.0 | 0 | 0.0 | 5,887 | 1,241 | 32.6 | 0 | 0.0 | 0.0 |
| 01195 NORTHROP SERVICES INC | HUNTSDILLE | AL P M N | 198 | 133 | 67.4 | 8 | 0.1 | 0 | 0.0 | 317 | 214 | 67.7 | 0 | 0.0 | 0.0 |

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

ARMY
(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOAL | | | ACTIVE | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOAL | | |
|--------|-----------------------------|-------------|----------------------|--------------------------------|----------------|-------|--------|-----------------------------|-------------|----------------------|--------------------------------|----------------|-------|
| | NO OF CONTRACT CTRTS | GOAL \$ AMT | NO OF CONTRACT CTRTS | GOAL \$ AMT | ACHIEVE \$ AMT | PCT | | NO OF CONTRACT CTRTS | GOAL \$ AMT | NO OF CONTRACT CTRTS | GOAL \$ AMT | ACHIEVE \$ AMT | PCT |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 13 | 34 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 38 | 7013 | 0 | 2 | 23 | 0 | 0.0 | 1 | 34 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 1 | 7252 | 2901 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 19 | 5 | 0 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 1 | 0 | 0 | 0.0 |
| 23 | 8 | 2 | 1 | 0 | 0 | 0.0 | 0 | 0 | 3 | 3 | 0 | 0 | 0.0 |
| 2 | 15001 | 6993 | 0 | 0 | 0 | 0.0 | 0 | 0 | 2 | 1229 | 699 | 0 | 0.0 |
| 1 | 53000 | 25860 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 35000 | 430 | 0 | 0.0 |
| 1 | 60779 | 35261 | 0 | 0 | 0 | 0.0 | 0 | 0 | 1 | 60779 | 18 | 0 | 0.0 |
| 1 | 1411 | 212 | 1 | 1411 | 212 | 0.0 | 0 | 0 | 1 | 1411 | 71 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 1156 | 441 | 0 | 0 | 0 | 0.0 | 0 | 0 | 1 | 0 | 0 | 0 | 0.0 |
| 1 | 2063 | 516 | 14 | 894 | 516 | 894 | 173.3 | 0 | 0 | 1 | 2063 | 41 | 5 |
| 1 | 4 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 1 | 4 | 0 | 0 | 0.0 |
| 1 | 2666 | 345 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 2666 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 1 | 2131 | 639 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 2131 | 135 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 12 | 4697 | 7369 | 1 | 0 | 0 | 0.0 | 0 | 0 | 2 | 94 | 750 | 0 | 0.0 |
| 1 | 26000 | 19500 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 26000 | 260 | 1 | 0.0 |
| 0 | 0 | 4 | 61 | 61 | 61 | 100.0 | 0 | 0 | 0 | 12 | 16 | 16 | 100.0 |
| 21 | 3648 | 786 | 0 | 0 | 0 | 0.0 | 0 | 0 | 3 | 124 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 6 | 2908 | 4611 | 2 | 906 | 620 | 906 | 146.0 | 0 | 1 | 2808 | 692 | 0 | 0.0 |
| 0 | 18756 | 0 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 1584 | 634 | 0 | 0.0 |
| 2 | 79 | 28 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 2 | 2486 | 218 | 1 | 0 | 0 | 0.0 | 0 | 0 | 2 | 246 | 70 | 0 | 0.0 |
| 8 | 19032 | 2351 | 1 | 0 | 0 | 0.0 | 0 | 0 | 8 | 19032 | 2351 | 0 | 0.0 |
| 1 | 252 | 460 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 647 | 240 | 0 | 0.0 |
| 1 | 6276 | 3148 | 0 | 0 | 0 | 0.0 | 0 | 0 | 1 | 6276 | 1887 | 0 | 0.0 |
| 3 | 18882 | 3458 | 0 | 0 | 0 | 0.0 | 0 | 0 | 3 | 18882 | 2379 | 0 | 0.0 |
| 1 | 338 | 214 | 1 | 0 | 0 | 0.0 | 0 | 0 | 1 | 64 | 4 | 0 | 0.0 |
| 0 | 0 | 0 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |

PERIOD DURED: OCT 1990 - SEP 1991

PERIOD COVERED: OCT 1980 - SEP 1981

ARMY
(AMOUNTS IN THOUSANDS)

CUMULATIVE CURRENT FISCAL YEAR (1981)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | |
|-------|---|----------------------|---------------------------------------|--------|--------|--------|-------|------|--|------|--------|--------|-------|--------|-------|--------|--------|-----|
| | | | SURV POK | TOTAL | \$ ANT | \$ ANT | % ANT | PCT | DISAM | LSA | TOTAL | \$ ANT | % ANT | PCT | DISAM | LSA | \$ ANT | PCT |
| 80457 | GROVES S J & SONS CO | KETCHIKAN AK | P N N | 3,319 | 2,191 | 64.0 | 78 | 2.4 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 80461 | GROVES-KLEINTON-GRAINITE | N BOURNEVILLE | WA 8110 P Y Y | 23,386 | 17,215 | 73.6 | 508 | 2.2 | 0 | 0.0 | 52,367 | 40,695 | 77.7 | 4,134 | 7.9 | 0 | 0.0 | 0.0 |
| 81396 | GUSTAFSON & KURTZ CONSTRUCTION CO JV | RAPID CITY SD | P Y W | 7,090 | 5,856 | 82.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 81432 | GUTLER ROBERT L CO | LAMPSAS TX | P Y Y | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 8482 | HABERT CONSTRUCTION CORP | BIRMINGHAM AL | 8012 P W N | 1,358 | 547 | 40.8 | 363 | 27.1 | 0 | 0.0 | 3,781 | 1,224 | 32.4 | 518 | 13.7 | 0 | 0.0 | 0.0 |
| 81277 | HEINSEL-PHELPS CONSTRUCTION CO | CLEARVIEW CITY KS | 8104 P W N | 30,189 | 2,441 | 8.1 | 8 | 8 | 0 | 0.0 | 29,974 | 2,226 | 7.4 | 8 | 8 | 0 | 0.0 | 0.0 |
| 81278 | HEINSEL-PHELPS CONSTRUCTION CO | COLORADO SPRINGS CO | 8104 P Y N | 8,425 | 8,318 | 98.7 | 446 | 5.3 | 0 | 0.0 | 7,426 | 7,273 | 97.9 | 443 | 6.0 | 0 | 0.0 | 0.0 |
| 81305 | HEINSEL-PHELPS CONSTRUCTION CO | GREELEY CO | 8108 P W N | 26,743 | 15,001 | 56.1 | 1,229 | 4.6 | 0 | 0.0 | 7,426 | 7,273 | 97.9 | 443 | 6.0 | 0 | 0.0 | 0.0 |
| 80504 | HERCULES INC/RAYFORD ARMY AMMO PLANT | RAIFORD VA | 8106 P Y Y | 62,372 | 27,039 | 43.4 | 405 | 0.6 | 10,845 | 17.4 | 43,842 | 24,425 | 55.7 | 490 | 1.1 | 20,581 | 44.9 | 0.0 |
| 80505 | HERCULES INC/SURF LOWER ARMY AMMO PLANT | DESOTO KS | 8105 P Y Y | 6,079 | 4,391 | 72.2 | 54 | 0.9 | 45 | 0.7 | 6,995 | 4,323 | 61.8 | 125 | 1.8 | 208 | 3.0 | 0.0 |
| 81351 | HUFFMAN CONSTRUCTION CO | ANCHORAGE AK | 8107 P Y N | 1,411 | 573 | 40.6 | 17 | 1.2 | 0 | 0.0 | 3,387 | 3,045 | 90.5 | 413 | 12.2 | 0 | 0.0 | 0.0 |
| 81247 | HOLIDAY CO | WIXOM MI | P T Y | 2,147 | 1,133 | 52.8 | 0 | 0.0 | 0 | 0.0 | 1,482 | 236 | 15.9 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 80512 | HOLIDAY CONSTR CO / HOLIDAY SAND & GRA | WIXON N | P Y N | 1,156 | 1,154 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 80514 | HOLSTON DEFENSE CORP | KINGSPORT TN | 8107 P W N | 16,406 | 10,181 | 61.3 | 664 | 4.0 | 2,171 | 13.1 | 11,607 | 5,614 | 48.4 | 55 | 0.5 | 673 | 5.8 | 0.0 |
| 80529 | HORNARD NEEDLES TAMPA & BERGENBOFF | BATON ROUGE LA | P W N | 26 | 26 | 100.0 | 11 | 41.6 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 81352 | HORNARD PAHL W CO | GREENSBORO NC | P Y W | 2,666 | 290 | 10.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 81515 | HUGHES AIRCRAFT INC | CULVER CITY CA | 8003 B Y Y | 69,611 | 28,542 | 41.0 | 3,031 | 4.4 | 0 | 0.0 | 17,691 | 11,059 | 62.5 | 4,484 | 23.3 | 0 | 0.0 | 0.0 |
| 81306 | HUGHES-DECITOL INC | DAYTON OH | P N Y | 2,044 | 1,461 | 71.5 | 168 | 8.2 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1248 | HUNT BUILDING CORP | FT STEWART GA | P Y Y | 3 | 2 | 60.8 | 0 | 0.0 | 0 | 0.0 | 0 | 3,679 | 2,733 | 74.3 | 0 | 0.0 | 0 | 0.0 |
| 1303 | HUNT BUILDINGS CORP | FORT POLK LA | P W Y | 61,564 | 31,194 | 46.7 | 94 | 1.4 | 3,310 | 50.4 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1428 | I C I AMERICAS INC/INDIANA APP | CHARLESTOWN IN | 8101 P W N | 34,458 | 26,472 | 76.8 | 1,077 | 3.1 | 0 | 0.0 | 24,588 | 14,389 | 58.5 | 161 | 0.7 | 0 | 0.0 | 0.0 |
| 0540 | I C I AMERICAS INC/VOLUNTEER ARMY ARMY | CHATTANOOGA TN | 8010 P Y N | 173 | 143 | 82.5 | - | 4 | 0 | 0.0 | 344 | 245 | 71.3 | 8 | 2.2 | 0 | 0.0 | 0.0 |
| 1377 | IBER C & SONS INC | LA 8109 P W N | 3,894 | 3,770 | 96.8 | 124 | 3. | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 | |
| 1249 | J R B ASSOCIATES INC | PEDRIA VA | P Y Y | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1259 | JAMES T L & CO INC | KEMER LA | P W Y | 19,359 | 8,969 | 46.3 | 64 | 0.3 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0583 | JOHNSON AL CONSTRUCTION CO | MINNEAPOLIS MN | 8106 P Y Y | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1,834 | 657 | 35.8 | 0 | 0.0 | 0 | 0.0 | |
| 10535 | JOHNSON CONTROLS INC | FORT POLK LA | 8104 P Y Y | 10 | 10 | 100.0 | 0 | 0.0 | 0 | 0.0 | 279 | 236 | 84.8 | 1 | 0.2 | 0 | 0.0 | 0.0 |
| 05836 | JOHNSON CONTROLS INC | PHILADELPHIA PA | 8009 P Y N | 47 | 28 | 56.6 | 0 | 0.0 | 0 | 0.0 | 535 | 531 | 95.6 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 05837 | JONES J A CONSTRUCTION | VICK LAKE VILLAGE AR | 8101 P W N | 4,391 | 2,722 | 62.0 | 91 | 2.1 | 0 | 0.0 | 37,308 | 16,199 | 28.3 | 1,018 | 1.8 | 0 | 0.0 | 0.0 |
| 1397 | JONES J A CONSTRUCTION | LAKE VILLAGE AR | 8103 P W N | 30,530 | 8,754 | 28.7 | 1,162 | 3.8 | 5,654 | 10.5 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 4120 | KIM A JV | ST CHARLES IL | P W N | 1,078 | 919 | 65.3 | 647 | 60.1 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 10597 | KASLER & CONTINENTAL MELLER & FRUIT CO | SAN BERNARDINO CA | P Y W | 339 | 284 | 83.8 | 41 | 12.2 | 0 | 0.0 | 69,811 | 10,440 | 15.0 | 12,495 | 17.9 | 0 | 0.0 | 0.0 |
| 40598 | KASLER CORP | SAN BERNARDINO CA | P W N | 6,632 | 1,978 | 29.8 | 956 | 14.4 | 0 | 0.0 | 74,607 | 11,058 | 14.8 | 10,440 | 14.0 | 0 | 0.0 | 0.0 |
| 80607 | KENTRON INTERNATIONAL INC | SIERRA VISTA AZ | P Y Y | 343 | 241 | 66.3 | 13 | 3.5 | 0 | 0.0 | 182 | 163 | 89.2 | 53 | 29.2 | 0 | 0.0 | 0.0 |
| 0612 | KIENIT PETER SONS CO | TIOSHON INGCO MS | 8006 P Y N | 7,727 | 3,532 | 45.7 | 0 | 0.0 | 0 | 0.0 | 45 | 39 | 86.1 | 0 | 0.0 | 0 | 0.0 | 0.0 |

SMALL BUSINESS SUBCONTRACT GOALS

(AMOUNTS IN THOUSANDS)

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

PERIOD COVERED: OCT 1980 - SEP 1981

ARMY
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | |
|-------|---|--------------|---------------------------------------|-----------------|-----------------|-------|------------------|-------|--|-----------------|-----------------|-------|------------------|---------------|-------|
| | | | SURV P K ST DATE E D S | TOTAL \$ AMT | SMALL \$ AMT | PCT | DISADV \$ AMT | PCT | LSA \$ AMT | TOTAL \$ AMT | SMALL \$ AMT | PCT | DISADV \$ AMT | LSA \$ AMT | |
| 0262 | CAPITAL DEVELOPMENT CO INC | LACEY | WA 8102 P M N | 5,046 | 2,178 | 43.0 | 659 | 13.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0264 | CASTLE CONSTRUCTION CO INC | MONTGOMERY | AL P M N | 18,673 | 15,505 | 83.0 | 946 | 5.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0145 | CENTER CONSTRUCTION CO INC | NAIROB | VA P Y | 37,269 | 7,624 | 20.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 00222 | CHAMBERLAIN MFS CORP/SCRANTON ASY PLT | SCRANTON | PA 8012 P M Y | 6,204 | 1,124 | 18.1 | 9 | 0.1 | 4,803 | 77.4 | 0 | 0.0 | 0 | 0.0 | |
| 00235 | CLARISON CONSTRUCTION CO | KANSAS CITY | MO P Y M | 0 | 1 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0238 | CLEARWATER CONSTRUCTORS INC | AUSTIN | TX 7912 P Y M | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1,698 | 1,425 | 75.1 | 0.0 | |
| 0250 | CONFIDENT & FOUNDATION CORP/SPEARIN ET AL | ELMWOOD PARK | NJ P M Y | 100 | 100 | 100.0 | 100 | 100.0 | 0 | 0.0 | 437 | 437 | 100.0 | 637 | 100.0 |
| 0259 | CONTINENTAL HELLER CORP | SACRAMENTO | CA P M Y | 29,689 | 10,755 | 36.2 | 3,413 | 11.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0262 | COORDI & WAZZ CONSTRUCTION CO INC | WICHITA | KS 8007 P M N | 4,717 | 4,511 | 95.6 | 53 | 1.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1525 | COMPER JOHN W COMPANY | EMBLEOOD | CO P M Y | 14,569 | 10,044 | 68.9 | 238 | 1.6 | 0 | 0.0 | 14,569 | 9,619 | 66.0 | 238 | 1.6 |
| 0283 | DAY & ZIMMERMAN INC/ENG & CONST DIV | PHILADELPHIA | PA 8101 P M Y | 178 | 178 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0284 | DAY & ZIMMERMAN INC/KANSAS DIV | PATRIOTS | KS 8107 P M N | 4,185 | 2,996 | 71.6 | 101 | 2.4 | 0 | 0.0 | 3,298 | 2,486 | 75.4 | 76 | 2.3 |
| 0285 | DAY & ZIMMERMAN INC/LONE STAR DIV | TEXARKANA | TX 8106 P M Y | 3,170 | 2,184 | 61.2 | 157 | 4.5 | 1,831 | 51.3 | 2,655 | 2,164 | 75.9 | 22 | 0.8 |
| 0288 | DIAMOND ARROW M INC | GREAT NECK | NY P M N | 379 | 278 | 73.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0289 | DICKERSON INC | MORRONE | NC P M Y | 593 | 490 | 82.6 | 0 | 0.0 | 0 | 0.0 | 593 | 490 | 82.6 | 0 | 0.0 |
| 0290 | DICKMAN CONSTRUCTION INC | MT VIEU | CA 8106 1 N Y | 11,339 | 8,613 | 76.0 | 2,918 | 25.7 | 6,038 | 53.2 | 0 | 0.0 | 0 | 0.0 | |
| 0295 | DOSTER CONSTRUCTION CO INC | BIRMINGHAM | AL 8107 P M N | 5,516 | 4,081 | 74.0 | 6 | 0.1 | 0 | 0.0 | 5,514 | 4,081 | 74.0 | 6 | 0.1 |
| 01241 | DRAWD ENG & CONST | PITTSBURGH | PA P M Y | 9,243 | 5,266 | 57.0 | 103 | 1.1 | 0 | 0.0 | 8,765 | 272 | 3.1 | 0 | 0.0 |
| 00302 | DUBBS HEAVY SONS CO INC | OAK BROOK | IL S Y | 11,555 | 11,555 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 00313 | DYNAMICS RESEARCH CORP | WILMINGTN | DE P M N | 11,440 | 10,073 | 74.5 | 58 | 4.0 | 0 | 0.0 | 376 | 135 | 35.7 | 0 | 0.0 |
| 00314 | DYSON & CO/JOINT SURVEILLANCE SYS | PENSACOLA | FL P M N | 7,158 | 4,817 | 67.3 | 2 | 2 | 0 | 0.0 | 7,111 | 4,763 | 67.0 | 0 | 0.0 |
| 0332 | E&Y MARTIN K CONSTRUCTION CO INC | WICHITA | KS P M N | 1 | 1 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0348 | FEDERAL CARTRIDGE CORP/TWIN CITIES ARMY | NEW BRITTON | MI 8106 P M Y | 776 | 649 | 83.6 | 5 | 0.6 | 0 | 0.0 | 923 | 750 | 81.2 | 190 | 20.5 |
| 01300 | FLETCHER CONSTRUCTION CO INC | ALEXANDRIA | VA P M N | 4,905 | 4,378 | 89.3 | 169 | 3.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 00383 | FORBORD/ADEC INC | SANTA ANA | CA P M N | 36 | 36 | 100.0 | 0 | 0.0 | 0 | 0.0 | 2,656 | 1,674 | 63.0 | 141 | 5.3 |
| 01301 | FUGRO GOLF INC | HOUSTON | TX 8109 P M Y | 56 | 47 | 84.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0401 | GENERAL CONSTRUCTION CO | SEATTLE | WA P M Y | 436 | 327 | 75.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1271 | GENERAL ELECTRIC CO/POWER TRANSFER DEPT | PITTSFIELD | MA 8102 P M Y | 8 | 3 | 36.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1375 | GEUPIL DEMARS INC | INDIANAPOLIS | IN 8106 P M N | 8,235 | 8,235 | 100.0 | 7,577 | 92.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1272 | GILBERT CORP | ELBERTON | GA P M N | 4,395 | 2,649 | 62.0 | 72 | 1.7 | 0 | 0.0 | 7,154 | 3,791 | 53.0 | 221 | 3.1 |
| 0436 | GLOBAL ASSOCIATES/USA SAFEGUARD SYS | OAKLAND | CA P M N | 17,246 | 7,049 | 43.3 | 2,940 | 17.2 | 0 | 0.0 | 14,351 | 6,926 | 42.0 | 1,933 | 13.5 |
| 0447 | GRANITE CONSTRUCTION CO | WATSONVILLE | CA 8108 P M Y | 31,989 | 9,700 | 83.7 | 3,228 | 27.9 | 0 | 0.0 | 16,902 | 8,977 | 53.1 | 572 | 3.4 |
| 0448 | GREAT LAKES DREDGE 1 DOCK CO | NEW ORLEANS | LA P M N | 3,209 | 1,019 | 44.2 | 2 | 0.1 | 0 | 0.0 | 233 | 113 | 48.6 | 0 | 0.0 |
| 00451 | GREEN CONSTRUCTION CO | ANCHORAGE | AK 8103 P M Y | 1,263 | 383 | 30.3 | 327 | 25.9 | 1,243 | 100.0 | 222 | 128 | 57.7 | 81 | 36.6 |
| 00451 | GREENWATT CONSTRUCTION CO INC | PENSACOLA | FL P M Y | 156 | 135 | 86.9 | 0 | 0.0 | 141 | 90.9 | 529 | 508 | 96.0 | 0 | 0.0 |

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

PERIOD COVERED: OCT 1980 - SEP 1981

NAVY
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CURRENT FISCAL YEAR (1981) | | | | | | PREVIOUS FISCAL YEAR (1980) | | | | | | | | | | | | | | |
|---------|---|---------------|----------------------------|---------|---------|-------|--------|--------|-----------------------------|-----------|-----------|---------|--------|--------|-----------|---------|-----------|------------|------|--------|-----|---------|------|
| | | | ST | DATE | EDS | TOTAL | \$ AMT | % AMT | PCY | DISAM | \$ AMT | % AMT | PCY | DISAM | \$ AMT | | | | | | | | |
| 0941 | SPIERRY CORP/GYROSCOPE DIV | NY 8108 B Y Y | 52,511 | 34,448 | 64.4 | 328 | 0.4 | 19,284 | 36.0 | 52,066 | 30,702 | 59.0 | 376 | 0.7 | 18,102 | 34.8 | | | | | | | |
| 0945 | SPIERRY CORP/SPIERRY-SYSTEMS MANAGEMENT | NY 8107 P Y Y | 106,933 | 36,513 | 36.2 | 369 | 0.4 | 55,630 | 55.1 | 39,907 | 14,737 | 37.0 | 840 | 2.1 | 33,673 | 84.6 | | | | | | | |
| 0952 | STAMFORD UNIVERSITY | CA 8105 P Y Y | 718 | 291 | 40.5 | 12 | 1.7 | 0 | 0.0 | 423 | 269 | 49.3 | 6 | 1.4 | 0 | 0.0 | | | | | | | |
| 0967 | SUN SHIP INC | PA P N Y | 6,588 | 4,158 | 63.1 | 409 | 6.2 | 1,555 | 23.6 | 104,034 | 37,083 | 35.6 | 611 | 0.6 | 0 | 0.0 | | | | | | | |
| 1334 | TAOANA BOATBUILDING CO | WA 8103 P N Y | 11,470 | 2,880 | 24.9 | 12 | 0.1 | 0 | 0.0 | 23,632 | 2,728 | 11.5 | 5 | 1 | 0 | 0.0 | | | | | | | |
| 0989 | TARGET ROCK CORP | E FARMINGTON | NY 8110 S Y Y | 7,098 | 2,754 | 38.5 | 171 | 2.4 | 7,098 | 100.0 | 4,581 | 2,013 | 44.0 | 192 | 4.2 | 4,581 | 100.0 | | | | | | |
| 1431 | TEXAS TECH UNIVERSITY | LUBBOCK | TX 8109 P Y Y | 2 | * | 7.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 1027 | TEXTRON INC/DELL AEROSPACE TEXTRON DIV | NEW ORLEANS | LA 8012 P Y Y | 3,579 | 1,664 | 46.5 | 31 | 0.9 | 174 | 4.9 | 1,264 | 538 | 42.6 | 21 | 1.6 | 0 | 0.0 | | | | | | |
| 1040 | THOMPSON J WALTER CO | WASHINGTON | DC 8109 P N Y | 10,154 | 5,073 | 50.0 | 336 | 3.3 | 0 | 0.0 | 7,410 | 4,210 | 54.1 | 164 | 2.2 | 0 | 0.0 | | | | | | |
| 1538 | TIBBITS HEALY CONSTRUCTION CO | SAN FRANCISCO | CA P M N | 1,468 | 1,468 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 1050 | TODD SHIPYARDS CORP | NEW YORK | NY 8104 P N N | 123,140 | 87,764 | 71.3 | 1,749 | 1.4 | 0 | 0.0 | 105,596 | 64,672 | 61.2 | 562 | 0.5 | 0 | 0.0 | | | | | | |
| 1553 | TODD SHIPYARDS CORP/SAN FRANCISCO DIV | ALAMEDA | CA 8106 P N N | 3,380 | 2,575 | 76.2 | 166 | 4.9 | 0 | 0.0 | 6,265 | 4,990 | 79.7 | 89 | 1.4 | 0 | 0.0 | | | | | | |
| 1552 | TREpte CONSTRUCTION COMPANY INC | SAN DIEGO | CA 8011 P N N | 87,405 | 37,712 | 44.2 | 904 | 10.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 1062 | TRIPLE A MACHINE SHOP/TRIPLE A SOUTH | SAN DIEGO | CA 8009 P Y Y | 18,784 | 17,845 | 95.0 | 516 | 2.7 | 0 | 0.0 | 16,831 | 15,990 | 95.0 | 1,103 | 6.6 | 0 | 0.0 | | | | | | |
| 1063 | TRIPLE A SHIPYARDS/TRIPLE A NORTH | SAN FRANCISCO | CA 8106 P M Y | 14,184 | 11,662 | 82.3 | 427 | 3.0 | 0 | 0.0 | 34,688 | 29,803 | 81.2 | 614 | 1.7 | 0 | 0.0 | | | | | | |
| 1100 | UNITED TECHNOLOGIES CORP/SIKORSKY AFTC | STRATFORD | CT 8107 P Y N | 406,053 | 191,638 | 47.2 | 2,983 | 0.7 | 227,337 | 56.0 | 327,634 | 150,814 | 46.0 | 22,627 | 6.9 | 160,086 | 48.9 | | | | | | |
| 1511 | UNIVERSITY OF CALIFORNIA - BERKELEY | BERKELEY | CA P M N | 630 | 117 | 18.6 | 8 | 1.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 1317 | UNIVERSITY OF DAYTON | DAYTON | OH 8103 P Y Y | 2,454 | 844 | 35.2 | 0 | 0.0 | 98 | 4.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 1108 | UNIVERSITY OF PENNSYLVANIA-TRUSTEES | PHILADELPHIA | PA 8104 P Y N | 158 | 49 | 31.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 1457 | UTAH STATE UNIVERSITY | LOGAN | UT P M Y | 738 | 525 | 71.1 | 5 | 0.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 1122 | VOUGHT CORP | DALLAS | TX 8106 B Y Y | 313,843 | 83,902 | 26.7 | 5,556 | 1.8 | 125,196 | 39.9 | 127,269 | 48,874 | 38.4 | 1,470 | 1.2 | 25,811 | 20.3 | | | | | | |
| 01438 | WESTINGHOUSE ELECTRIC CORP/AIN ENERGY | PITTSBURGH | PA 8103 P Y Y | 6 | 5 | 81.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | | | | | | |
| 01142 | WESTINGHOUSE ELECTRIC CORP/ELECTRO MECH | CHESWICK | PA 8105 S Y Y | 7,148 | 1,458 | 20.4 | 106 | 1.5 | 3,243 | 45.4 | 6,341 | 2,542 | 40.1 | 52 | 0.8 | 0 | 0.0 | | | | | | |
| 01210 | WESTINGHOUSE ELECTRIC CORP PLANT APP | MONROEVILLE | PA 8122 P M N | 200,630 | 18,104 | 9.0 | 166 | 0.1 | 43,153 | 21.5 | 142,099 | 10,129 | 7.1 | 38 | 1 | 45,617 | 32.1 | | | | | | |
| SERVICE | CNT | GTR | Y/Y | Y/N | M/W | REP | O/S | 0/0 | HOT | CUM | QTR | Y/Y | M/W | REP | O/S | 0/0 | | | | | | | |
| NAVY | 94 | 92 | 32 | 20 | 23 | 19 | 6 | 4 | 19 | 4,670,859 | 1,636,217 | 35.0 | 60,588 | 1.3 | 1,057,537 | 22.6 | 3,165,201 | 1,1285,526 | 35.2 | 68,276 | 1.9 | 450,447 | 12.3 |

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

PAGE 103

NAVFY
(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT TOTALS

PERIOD COVERED: OCT 1980 - SEP 1981

| ACTIVE | COMPLETED THIS FY NET GOALS | | | | | | COMPLETED THIS FY NOT MET GOALS | | | | | | SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS | | | | | |
|--------------------|-----------------------------|--------|----------------------|-------------|--------|---------|---------------------------------|------|--------|---------|----------------------|--------|---|---------|----------------------|------------|-----------|-------------|
| | GOAL | \$ ANT | NO OF CONTRACT CTRTS | GOAL | \$ ANT | ACHIEVE | NO OF CONTRACT CTRTS | GOAL | \$ ANT | ACHIEVE | NO OF CONTRACT CTRTS | GOAL | \$ ANT | ACHIEVE | NO OF CONTRACT CTRTS | GOAL | \$ ANT | ACHIEVE |
| 10 10398 10437 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 242 | 150 | 0 | 0 | 0 | 0 | 0 |
| 28 145194 42942 | 1 | 62 | 29 | 47 163.2 | 0 | 0 | 0 | 0 | 0 | 0 | 21 | 136519 | 801 | 0 | 0 | 1 | 62 | 1 |
| 13 3499 518 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 3499 | 46 | 0 | 0 | 0 | 0 | 91.7 |
| 0 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1708 | 3 | 0 | 0 | 0 | 0 | 0.0 |
| 0 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 10 8421 1848 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 1848 | 37 | 1 | 0 | 0 | 0 | 0 |
| 1 2 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 8 | 0 | 0 | 0 | 0 | 0.0 |
| 4 29833 1458 | 0 | 0 | 0 | 0 | 0 | 1 | 984 | 393 | 274 | 69.8 | 4 | 23833 | 36 | 1 | 984 | 5 | 5 106.4 | 0.0 |
| 19 1267 974 | 1673 | 3806 | 2923 | 3806 150.2 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 27 | 85 | 60 | 308 | 254 | 308 121.2 | 0.0 |
| 0 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1448 | 1448 | 0 | 0 | 0 | 0 | 0.0 |
| 7 26718 10998 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 16 | 142 | 0 | 0 | 0 | 0 | 0.0 |
| 2 743 395 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 27 3712 539 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 904 | 559 | 0 | 0 | 0 | 0 | 0.0 |
| 0 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 5 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 5 169 8 | 5 169 | 84 | 169 130.2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 8 | 11 | 0 | 0 | 0 | 0 | 0.0 |
| 7 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 3 532 49 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 532 | 5 | 0 | 0 | 0 | 0 | 0.0 |
| 4 9115 4689 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 9115 | 139 | 0 | 0 | 0 | 0 | 0.0 |
| 36 27534 38 | 1 | 1137 | 166 | 1049 443.0 | 0 | 0 | 0 | 0 | 0 | 0 | 36 | 27534 | 2340 | 1 | 1137 | 10 | 37 370.0 | 0.0 |
| 1 105 37 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 5 567 12 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 3 257665 18666 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 257665 | 72 | 1 | 0 | 0 | 0 | 0.0 |
| 565 3187153 959095 | 1694 | 27466 | 8996 | 15198 168.9 | 8 | 33051 | 7188 | 4992 | 69.4 | 474 | 3191136 | 24296 | 76 | 27180 | 1841 | 3779 295.3 | 4 28962 | 112 54 48.3 |

PERIOD COVERED: OCT 1980 - SEP 1981

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CUMULATIVE CURRENT FISCAL YEAR (1981)

| CODE | COMPANY | CITY | ST | TOTAL \$ AMT | SMALL \$ AMT | DISAVU \$ AMT | LSA \$ AMT | TOTAL \$ AMT | SMALL \$ AMT | DISAVU \$ AMT | LSA \$ AMT |
|---|-------------------------------------|---------------|---------------|-----------------|-----------------|------------------|---------------|-----------------|-----------------|------------------|---------------|
| | | | | | | | | | | | |
| 0607 A R O INC | ARO CORP/MERLETT LID ROCKET | SACRAMENTO | CA 8109 B Y | 15,772 | 7,764 | 49.2 | 226 | 1,4 | 54,847 | 54.5 | 4,286 |
| 0624 MERLETT-GENERAL | CORP/MERLETT STRAT PROP | SACRAMENTO | CA 8104 N Y | 100,637 | 18,942 | 18.8 | 348 | 0.3 | 28,214 | 29.1 | 4,981 |
| 0627 MERLETT-GENERAL | CORP/MERLETT SPCS CO | SACRAMENTO | CA 8109 B N Y | 13,415 | 6,315 | 47.1 | 200 | 1.5 | 3,970 | 49.3 | 117 |
| 0628 MERLETT-GENERAL | CORP/TACTICAL SYSTEMS CO SACRAMENTO | SACRAMENTO | CA 8109 B N Y | 23,372 | 16,491 | 70.5 | 298 | 1.3 | 13,147 | 58.1 | 2,722 |
| 0632 AIRSPACE CORPORATION | LOS ANGELES | ARLINGTON | VA 8007 P Y N | 26,067 | 14,660 | 56.2 | 2,499 | 9.6 | 0 | 19,555 | 11,729 |
| 1263 ANALYTIC SERVICES INC | HUNTSVILLE | ARLINGTON | VA 8007 P Y N | 0 | 0 | 0 | 0 | 0 | 0 | 96 | 96 |
| 1297 ARCO CORP/ELECTRONICS DIV | SEATTLE | ARLINGTON | WA 8109 B N N | 1,010,013 | 252,776 | 25.0 | 97 | 78.0 | 0 | 1,352 | 1,187 |
| 0163 BOEING CO | ARNOLD AF STN | SEATTLE | TN P N N | 192 | 55 | 28.5 | 14,184 | 1.4 | 763,248 | 145,454 | 8,996 |
| 1366 CALSPAN FIELD SERVICES INC/NEIC DIV | KIRTLAND AFB | ARNOLD AF STN | WA 8109 B N Y | 42,779 | 17,431 | 40.7 | 1,314 | 3.1 | 0 | 0 | 0 |
| 0306 DYNATELTON CORP/EP TECH SVC | FORT WORTH | ARNOLD AF STN | WA 8109 B N Y | 1,446 | 845 | 59.8 | 61 | 4.2 | 0 | 2,020 | 1,100 |
| 0362 FAIRCHILD INDUSTRIES INC/FAIRCHILD REP | FORT WORTH | ARNOLD AF STN | WA 8109 B N Y | 161,583 | 77,223 | 47.8 | 3,084 | 1.9 | 92,250 | 57.1 | 100,988 |
| 0407 GENERAL DYNAMICS CORP/PORT WORTH DIV | FORT WORTH | ARNOLD AF STN | WA 8109 B N Y | 575,959 | 129,416 | 22.5 | 6,775 | 1.2 | 0 | 445,798 | 195,655 |
| 0411 GENERAL ELECTRIC CORP/ENTRY & ENVIRO SYS | PHILADELPHIA | ARNOLD AF STN | WA 8109 B N Y | 182,620 | 84,970 | 46.5 | 959 | 0.5 | 0 | 272,389 | 139,370 |
| 0414 GENERAL ELECTRIC CORP/SPACE DIV | PHILADELPHIA | ARNOLD AF STN | WA 8109 B N Y | 42,779 | 17,431 | 40.7 | 1,314 | 3.1 | 0 | 52,554 | 15,145 |
| 0415 GENERAL ELECTRIC CORP/SPACE DIV | CULVER CITY | ARNOLD AF STN | WA 8109 B N Y | 75,770 | 35,814 | 47.3 | 1,596 | 2.1 | 0 | 12,689 | 6,1882 |
| 0532 HUGHES AIRCRAFT CO | CHICAGO | ARNOLD AF STN | WA 8109 B N Y | 1,193,347 | 539,124 | 46.9 | 36,403 | 3.1 | 0 | 1,031,303 | 474,217 |
| 1491 ILLINOIS INSTITUTE OF TECHNOLOGY | MARIETTA | ARNOLD AF STN | WA 8109 B N Y | 7 | 4 | 57.2 | 0 | 0 | 0 | 0 | 0 |
| 0459 LOCKHEED CORP/LOCKHEED GEORGIA CO | SUNNYVALE | ARNOLD AF STN | WA 8109 B N Y | 255,660 | 53,105 | 20.8 | 2,016 | 0.8 | 90,286 | 35.3 | 220,947 |
| 0661 LOCKHEED MISSILES & SPACE CO INC | LEXINGTON | ARNOLD AF STN | WA 8109 B N Y | 639,380 | 110,843 | 17.3 | 4,788 | 0.7 | 0 | 761,447 | 115,872 |
| 0675 N J T LINCOLN LABORATORY | BEDFORD | ARNOLD AF STN | WA 8109 B N Y | 59,827 | 29,231 | 48.9 | 399 | 0.7 | 2,137 | 3.6 | 56,461 |
| 0678 MARTIN MARIETTA CORP/AEROSPACE DIV | DETROIT | ARNOLD AF STN | WA 8109 B N Y | 165,791 | 51,670 | 31.2 | 5,565 | 3.4 | 46,412 | 28.0 | 133,717 |
| 0134 MAYFAIR CONSTRUCTION CO | DENVER | ARNOLD AF STN | WA 8109 B N Y | 2,434 | 2,395 | 98.4 | 0 | 0 | 0 | 0 | 0 |
| 0871 McDONNELL DOUGLAS CORP | LONG BEACH | ARNOLD AF STN | WA 8109 B N Y | 204,112 | 49,820 | 24.4 | 2,720 | 1.3 | 17,301 | 8.5 | 138,916 |
| 0878 McDONNELL DOUGLAS CORP | ST LOUIS | ARNOLD AF STN | WA 8109 B N Y | 1,648,655 | 269,225 | 16.3 | 15,076 | 0.9 | 695,732 | 42.2 | 1,360,688 |
| 0739 MITRE CORP | LOS ANGELES | ARNOLD AF STN | WA 8109 B N Y | 16,545 | 10,883 | 45.8 | 264 | 1.6 | 1,422 | 8.6 | 13,320 |
| 0772 NORTHROP CORP | NEW YORK | ARNOLD AF STN | WA 8109 B N Y | 515,191 | 232,138 | 49.1 | 12,348 | 2.4 | 46,957 | 9.1 | 420,525 |
| 1286 NORTHROP CORP/RESEARCH & TECHNOLOGY CTR | PALOS VERDES | ARNOLD AF STN | WA 8109 B N Y | 206 | 131 | 63.5 | 13 | 6.2 | 0 | 0 | 176,785 |
| 1383 PAN AM WORLD SVCS INC/MISSION SUPPORT | NEW YORK | ARNOLD AF STN | WA 8109 B N Y | 10,654 | 5,333 | 50.1 | 128 | 1.2 | 0 | 15,528 | 8,437 |
| 0797 PAN AMERICAN WORLD AIRWAYS INC/EAST TEST PATRICK AFB | NEW YORK | ARNOLD AF STN | WA 8109 B N Y | 7,125 | 3,868 | 53.4 | 129 | 1.8 | 1,791 | 25.1 | 5,103 |
| 1555 POLYTECHNIC INSTITUTE OF NEW YORK | BROOKLYN | ARNOLD AF STN | WA 8109 B N Y | 32 | 13 | 41.7 | 1 | 2.0 | 0 | 0 | 1,232 |
| 0658 RAYCHEL INT'L CORP | PITTSBURGH | ARNOLD AF STN | WA 8109 B N Y | 410,704 | 161,861 | 39.4 | 11,861 | 2.9 | 0 | 337,695 | 188,905 |
| 1314 RAYCHEL INT'L CORP/DEF ELECTRONICS OPS | NEW YORK | ARNOLD AF STN | WA 8109 B N Y | 123,500 | 52,252 | 49.3 | 6,139 | 5.0 | 0 | 81,883 | 31,811 |
| 1315 SPACE VECTOR CORP | NORTHBOROUGH | ARNOLD AF STN | WA 8109 B N Y | 164 | 110 | 67.1 | 4 | 2.1 | 0 | 0 | 0 |
| 1545 SERVUS TECHNOLOGY INC | NEW YORK | ARNOLD AF STN | WA 8109 B N Y | 342 | 342 | 100.0 | 0 | 0.0 | 0 | 0 | 0 |

CUMULATIVE PREVIOUS FISCAL YEAR (1980)

SMART BUSINESS SUBCONTRACT GOALS

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

PERIOD COVERED: OCT 1980 - SEP 1981

AIR FORCE
(AMOUNTS IN THOUSANDS)

T R R CUMULATIVE CURRENT FISCAL YEAR (1981)

| CODE | COMPANY | CITY | ST DATE EDS | SAR POK | Y E H | | | DISARM | | | LSA | | | BISANU | | | LSA | | |
|-------|---|-------------------------------|---------------|---------|--------|--------|-------|--------|--------|-----------|---------|--------|--------|--------|--------|-------|-----|--------|-------|
| | | | | | TOTAL | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT |
| 0931 | TRU INC/DEFENSE & SPACE SYS GROUP | REEDERO BEACH | CA 8105 B M | 162,397 | 66,305 | 40,8 | 60.50 | 6,5 | 23,139 | 14,2 | 136,054 | 57,623 | 42,4 | 8,548 | 6,3 | 0 | 0 | 0 | 0 |
| 1037 | THIOLIC CORP/UTAH DIV | UT 8106 P Y Y | 4,466 | 2,452 | 53,2 | 98 | 2,1 | 3,034 | 65,9 | 5,593 | 3,958 | 70,8 | 0 | 0 | 1,732 | 31,0 | | | |
| 1038 | THIOLIC CORP/MASSACH BIV | UT 8106 B Y Y | 142,871 | 53,040 | 37,1 | 1,754 | 1,2 | 6,760 | 4,7 | 69,435 | 44,731 | 64,4 | 3,561 | 5,1 | 6,179 | 8,9 | | | |
| 1095 | UNITED TECHNOLOGIES CORP/CHMICAL SYS | SUNTHIALE | CA 8109 P N N | 31,517 | 18,273 | 58,0 | 1,440 | 4,6 | 10,239 | 32,5 | 33,679 | 16,653 | 49,4 | 1,407 | 4,2 | 0 | 0 | 0 | 0 |
| 1096 | UNITED TECHNOLOGIES CORP/PAINT & WHITEY | WEST PALM BEACH FL 7911 P N N | 71,448 | 35,825 | 50,1 | 2,753 | 3,8 | 47,453 | 66,4 | 97,903 | 38,123 | 38,9 | 1,838 | 1,9 | 72,971 | 74,5 | | | |
| 1099 | UNITED TECHNOLOGIES CORP/PAINT & WHITEY EAST HARTFORD | CT 8108 P Y Y | 1,213,764 | 413,342 | 34,1 | 6,272 | 0,5 | 0 | 0,0 | 1,413,904 | 544,433 | 38,5 | 10,400 | 0,7 | 0 | 0 | 0 | 0 | 0 |
| 1101 | UNITED TECHNOLOGIES RESEARCH CENTER | EAST HARTFORD CT 8108 B N N | 1,045 | 860 | 82,3 | 50 | 4,7 | 301 | 28,8 | 1,203 | 966 | 80,3 | 11 | 0,9 | 0 | 0 | 0 | 0 | 0 |
| 1293 | UNIVERSITY OF CHICAGO | IL P T Y | 245 | 1 | 0,6 | 0 | 0,0 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 81209 | WESTINGHOUSE ELECTRIC CORP/ANW ENERGY | PA 8103 P Y | 21 | 17 | 83,1 | 0 | 0,0 | 0 | 0,0 | 28 | 17 | 62,8 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 |
| 81141 | WESTINGHOUSE ELECTRIC CORP/NET & ELECT | BALTIMORE MD 7908 B N N | 321,499 | 144,695 | 45,0 | 15,421 | 4,8 | 66,834 | 20,8 | 281,944 | 140,228 | 49,7 | 10,477 | 3,7 | 74,838 | 26,5 | | | |

| SERVICE | CUM QTR | | | | NOT | | | | CUM QTR | | | | NOT | | | |
|-----------|---------|-----|-----|-----|-----|-----|-------|-----|---------|-----------|-----------|------|---------|-----|-----------|------|
| | CNT | CNT | Y/Y | Y/Y | M/T | M/T | M/RPT | O/S | CNT | CNT | Y/Y | Y/Y | M/T | M/T | M/RPT | O/S |
| AIR FORCE | 45 | 37 | 13 | 6 | 7 | 19 | 2 | 1 | 6 | 9,434,901 | 2,991,216 | 31,7 | 167,804 | 1,8 | 1,206,906 | 12,8 |
| | | | | | | | | | | 8,641,741 | 2,912,731 | 33,7 | 139,717 | 1,6 | 293,987 | 3,4 |

**COMPANIES PARTICIPATING IN THE
B&D SUBCONTRACTING PROGRAM**

AIR FORCE
(AMOUNTS IN THOUSANDS)

GOALS

SUBLIMINAL BUSINESS SUBCONTRACT GOALS

STUDY OF THE INFLUENCE OF THE DILUTION RATIO

| ACTIVE | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOAL | | | ACTIVE | | | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOAL | | |
|--------|-----------------------------|----------------------|--------|--------------------------------|----------------------|--------|--------|----------------------|--------|-----------------------------|----------------------|--------|--------------------------------|----------------------|--------|
| | GOAL | NO OF CONTRACT CIRTS | \$ ANT | GOAL | NO OF CONTRACT CIRTS | \$ ANT | GOAL | NO OF CONTRACT CIRTS | \$ ANT | GOAL | NO OF CONTRACT CIRTS | \$ ANT | GOAL | NO OF CONTRACT CIRTS | \$ ANT |
| 38 | 35469 | 4851 | 0 | 0 | 0 | 0 | 2 | 73 | 17 | 4 | 2449 | 912 | 0 | 0 | 0 |
| 3 | 13664 | 7103 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 13995 | 31041 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 25857 | 4881 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 54 | 39633 | 13093 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 36 | 627835 | 363092 | 1 | 270 | 185 | 270 | 105.9 | 1 | 0 | 0 | 0 | 0 | 29 | 4061 | 3545 |
| 3 | 691 | 359 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 691 | 3 |
| 3 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 153 | 86 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 36 | 222378 | 5681 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 66 | 221992 | 2725 |

| CODE | COMPANY | CITY | CURRENT FISCAL YEAR (1981) | | | | | | PREVIOUS FISCAL YEAR (1980) | | | | | |
|--|---------|---------------|----------------------------|---------|---------|--------|-------|--------|-----------------------------|--------|---------|---------|--------|------------|
| | | | YEAR | SUM POK | TOTAL | SMALL | BISAW | LSA | TOTAL | \$ ANT | SMALL | BISAW | LSA | \$ ANT |
| ST | DATE | \$ S | \$ ANT | % ANT | PCT | \$ ANT | PCT | \$ ANT | PCT | \$ ANT | PCT | \$ ANT | PCT | \$ ANT |
| 0001 A & I CORPORATION | | MARYLAND | MD 8106 B Y N | 39,793 | 23,287 | 58.5 | 1,466 | 3.7 | 0 | 0.0 | 29,276 | 18,924 | 64.6 | 978 3.3 |
| 1178 A D E TECHNOLOGY CORP | | JL | 8108 P W N | 613 | 600 | 98.0 | 104 | 17.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 0.0 |
| 0002 A F WYOTT INC | | WT | 8109 P M Y | 1,529 | 782 | 51.2 | 33 | 2.2 | 738 | 48.3 | 1,034 | 187 | 18.1 | 0 0.0 |
| 0004 A H GENERAL CORPORATION | | IN | 8108 P Y T | 373,494 | 72,434 | 19.4 | 728 | 0.2 | 101,532 | 27.2 | 106,883 | 39,499 | 37.0 | 41 8 |
| 0008 A S TEXAS INC | | TX | 8109 P Y N | 6,637 | 3,627 | 54.7 | 31 | 0.5 | 0 | 0.0 | 656 | 583 | 88.9 | 14 2.2 |
| 1211 ALEX CORP/DEANSON DIV | | MARYSVILLE | OH 7904 S M Y | 16,281 | 5,533 | 34.0 | 18 | 0.1 | 0 | 0.0 | 22,688 | 7,689 | 33.6 | 30 0.1 |
| 0012 ALEX CORP/JETWAY DIVISION | | OSBEN | UT 8109 P Y Y | 1,100 | 321 | 29.1 | 11 | 1.0 | 102 | 9.2 | 430 | 325 | 75.4 | 0 0.0 |
| 0013 ALEX CORP/RENO HYDRAULICS DIVISION | | WILLITS | CA 8009 B Y Y | 6 | 6 | 100.0 | 0 | 0.0 | 0 | 0.0 | 85 | 85 | 100.0 | 0 0.0 |
| 0014 ALEX CORP/WALESKA FURNACE DIVISION | | WA | 8108 S Y Y | 1,104 | 538 | 48.6 | 64 | 5.8 | 58 | 5.3 | 797 | 560 | 70.2 | 172 21.6 |
| 0019 ACUREX CORPORATION | | MTH VIEEN | CA 8102 B N Y | 5,506 | 1,674 | 30.4 | 114 | 2.1 | 43 | 0.8 | 0 | 0 | 0.0 | 0 0.0 |
| 0021 AIDSON SHOE COMPANY | | WYOME | AR 8108 P W N | 5,853 | 4,140 | 70.7 | 5 | 0.1 | 0 | 0.0 | 5,261 | 3,571 | 67.9 | 6 0.1 |
| 1461 ADVANCED TECHNOLOGY SYSTEMS | | FAIR LAWN | NJ 8109 B N N | 3,373 | 1,543 | 45.7 | 33 | 1.0 | 1,417 | 42.0 | 2,838 | 1,087 | 38.3 | 1 8 |
| 1462 AEROLET ORDNANCE CO/HEAVY METALS DIV | | JONESBORO | TN 8109 P M Y | 244 | 170 | 69.8 | 5 | 2.1 | 0 | 0.0 | 0 | 0 | 0.0 | 0 0.0 |
| 0023 AEROLET-GENERAL CORP/AEROLET ELECTRONS | | AJUSA | CA 8109 B N N | 27,122 | 12,402 | 43.7 | 382 | 1.4 | 14,039 | 51.8 | 51,587 | 9,439 | 18.3 | 629 1.2 |
| 0025 AEROLET-GENERAL CORP/AEROLET MFG CO | | FULLERTON | CA 7807 S Y N | 6,071 | 3,040 | 50.4 | 64 | 1.1 | 0 | 0.0 | 10,183 | 4,791 | 47.1 | 202 2.0 |
| 0026 AEROLET-GENERAL CORP/AEROLET MFG & MFG | | DOMMEST | CA 8106 B M M | 29,473 | 14,530 | 49.3 | 599 | 2.0 | 779 | 2.6 | 41,989 | 21,696 | 51.7 | 262 0.6 |
| 0030 AFRICANA INC/MS/NASPACE DIVISION | | ALBION/TOWN | OH 8001 D Y Y | 375 | 128 | 39.2 | 11 | 3.5 | 250 | 76.8 | 3,610 | 1,256 | 34.8 | 424 11.7 |
| 0031 AERODIUP CORP/MS/NASPACE DIVISION | | JACKSON | MI 7811 B N M | 15,681 | 9,185 | 62.8 | 72 | 0.5 | 3,925 | 25.0 | 18,623 | 12,178 | 65.4 | 62 3 |
| 0033 AEROTECH INDUSTRIES | | SUNNYVALE | CA 8106 B M M | 14,494 | 6,693 | 46.2 | 279 | 1.9 | 0 | 0.0 | 0 | 0 | 0.0 | 0 0.0 |
| 1179 AIR RESEARCH MFG CO | | PHOENIX | AZ 8006 B M M | 18,674 | 12,579 | 66.3 | 166 | 0.9 | 0 | 0.0 | 88,972 | 50,901 | 57.2 | 520 0.6 |
| 1417 AIR RESEARCH MFG CO | | TORRANCE | CA 8107 M N Y | 63,632 | 45,723 | 71.9 | 2,719 | 4.3 | 18,069 | 28.4 | 0 | 0 | 0.0 | 0 0.0 |
| 0038 ALL AMERICAN ENGINEERING COMPANY | | NEWARK | DE 8103 Y Y | 21,167 | 21,132 | 96.4 | 25 | 1.1 | 21,167 | 100.0 | 1,041 | 1,040 | 99.9 | 21 2.0 |
| 1365 ALLIED CORP/ALLIED CHEMICAL | | MORRISTOWN | NJ P M N | 68,644 | 5,000 | 7.3 | 3,124 | 4.6 | 0 | 0.0 | 0 | 0 | 0.0 | 0 0.0 |
| 0043 ALLIS-OWENS CORPORATION | | MILWAUKEE | WI 8107 B Y Y | 43,063 | 19,314 | 44.9 | 7,054 | 16.4 | 4,677 | 10.9 | 34,718 | 16,234 | 46.8 | 5,717 16.5 |
| 0045 ALUMINUM COMPANY OF AMERICA | | PITTSBURGH | PA 8009 B Y Y | 954,772 | 329,622 | 34.0 | 8,874 | 0.9 | 0 | 0.0 | 847,614 | 288,189 | 34.0 | 8,864 1.0 |
| 0047 AMAC INDUSTRIES INC/AMERICAN BUSCH DIV | | SPRINGFIELD | MA 8006 B Y N | 739 | 496 | 67.2 | 56 | 7.5 | 0 | 0.0 | 539 | 284 | 52.7 | 41 7.6 |
| 0049 AMERICAN AIR FILTER CO INC/DEF SYSTEMS | | ST LOUIS | MO 8103 - M N | 6,700 | 4,103 | 61.2 | 68 | 1.0 | 2,272 | 33.9 | 7,546 | 3,152 | 41.8 | 41 0.5 |
| 0050 AMERICAN AIRLINES INC/SIMULATOR ENGR DIV FORT WORTH | | TX 8107 P Y Y | 16,794 | 2,834 | 16.9 | 109 | 0.6 | 0 | 0.0 | 9,408 | 5,189 | 62.6 | 76 0.8 | |
| 0053 AMERICAN ELECTRONIC LABORATORIES INC | | LAWNSDALE | PA 8104 B Y Y | 6,671 | 3,930 | 58.9 | 39 | 0.6 | 0 | 0.0 | 19,975 | 14,425 | 72.2 | 5 0.0 |
| 0055 AMERICAN HOME PRODUCTS CORP/AYERST LABS | | RIDGE'S POINT | MD 8102 P M N | 5,426 | 5,296 | 97.6 | 1,027 | 18.9 | 0 | 0.0 | 6,517 | 5,646 | 86.6 | 757 11.6 |
| 0056 AMERICAN OPTICAL CORPORATION | | SOUTHBROOK | MA 8011 P M Y | 190 | 178 | 93.5 | 4 | 2.0 | 0 | 0.0 | 895 | 763 | 85.2 | 5 0.4 |
| 0057 AMERICAN PRESIDENT LINES LTD | | DAKLAND | CA 8107 P M Y | 40,422 | 10,344 | 25.6 | 451 | 1.1 | 203 | 0.5 | 0 | 0 | 0.0 | 0 0.0 |
| 1446 AMERICAN COLEMAN CO | | LITTLETON | CO 8108 P Y M | 306 | 70 | 23.0 | 3 | 1.1 | 135 | 44.1 | 2,351 | 987 | 42.0 | 46 2.0 |
| 0059 AMERICAN COLEMAN COMPANY | | LITTLETON | CO P Y M | 306 | 70 | 23.0 | 3 | 1.1 | 135 | 44.1 | 2,351 | 987 | 42.0 | 46 2.0 |
| 0060 AMETEK INC/STRATA INDUSTRIES DIVISION | | EL CALIFN | CA B Y Y | 18,802 | 13,176 | 70.1 | 34 | 0.2 | 0 | 0.0 | 12,021 | 9,660 | 80.4 | 82 0.7 |

BLA
(AMOUNTS IN THOUSANDS)

| ACTIVE | SMALL BUSINESS SUBCONTRACT GOALS | | | | | | SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS | | | | | | | | | | | | | |
|----------------------|----------------------------------|--------|--------|---------------------------------|--------|----------------------|---|------|--------|-----------------------------|--------|----------------------|---------------------------------|-------|--------|---------|--------|--------|--------|---|
| | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOALS | | | ACTIVE | | | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOALS | | | | | | | |
| NO OF CONTRACT CTRTS | \$ AMT | GOAL | | ACHIEVE | | NO OF CONTRACT CTRTS | \$ AMT | GOAL | | ACHIEVE | | NO OF CONTRACT CTRTS | \$ AMT | GOAL | | ACHIEVE | | | | |
| | | CTRS | \$ AMT | CTRS | \$ AMT | | | CTRS | \$ AMT | CTRS | \$ AMT | | | CTRS | \$ AMT | CTRS | \$ AMT | CTRS | \$ AMT | |
| 26 | 197549 | 9781 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 23 | 42929 | 616 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 618 | 392 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 618 | 4 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 678 | 297 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 678 | 10 | 0 | 0 | 0 | 0 | 0 | |
| 13 | 2185144 | 358121 | 3 | 2170 | 989 | 986 | 1017 | 0 | 0 | 0 | 0 | 13 | 2185144 | 891 | 3 | 2170 | 1 | 1103.9 | 0 | |
| 1 | 11877 | 3801 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 11877 | 34 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 439 | 248 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 785 | 410 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 785 | 2 | 0 | 0 | 0 | 0 | 0 |
| 1 | 53 | 53 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 53 | 8 | 0 | 0 | 0 | 0 | 0 | |
| 6 | 3824 | 2740 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 378 | 296 | 243 | 89.1 | 6 | 3824 | 4 | 1 | 378 | 0 | |
| 1 | 278 | 101 | 1 | 156 | 70 | 70 | 100.0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 493 | 1241 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 18 | 24884 | 5795 | 3 | 246 | 33 | 51 | 156.1 | 1 | 305 | 305 | 276 | 90.4 | 6 | 24884 | 218 | 0 | 0 | 0 | 0 | 0 |
| 1 | 3208 | 2215 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 3208 | 64 | 0 | 0 | 0 | 0 | 0 | |
| 6 | 65119 | 3871 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 65119 | 327 | 0 | 0 | 0 | 0 | 0 |
| 2 | 2635 | 65 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2635 | 0 | 1 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 54 | 42126 | 9291 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 46 | 42426 | 683 | 1 | 0 | 0 |
| 1 | 250 | 175 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 250 | 175 | 1 | 0 | 0 | 0 | 0 |
| 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 12 | 49271 | 6103 | 41 | 613 | 313 | 373 | 119.2 | 1 | 0 | 0 | 0 | 0 | 0 | 9 | 8623 | 2940 | 1 | 436 | 135 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9 | 8623 | 2940 | 1 | 416 | 135 | 195 | 146.7 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 8623 | 2940 | 1 | 0 | 0 | 0 |
| 3 | 17106 | 770 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 4997 | 50 | 0 | 0 | 0 | 0 | 0 |
| 14 | 5999 | 2597 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 5999 | 50 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 2790 | 1144 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2790 | 56 | 1 | 0 | 0 | 0 | 0 |
| 4 | 4159 | 2787 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 3438 | 94 | 1 | 0 | 0 | 0 | 0 | |

PERIOD COVERED: OCT 1990 - SEP 1981

D.A.
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | TRR YEN SURV POK ST DATE EDS | | | | | | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | |
|-------|--|-----------------|------------------------------|---------|---------|-------|--------|-------|---------------------------------------|-------|---------|--------|--------|-------|--|--------|--------|-------|-----|--|
| | | | TOTAL | | SMALL | | DISADV | | LSA | | TOTAL | | SMALL | | DISADV | | LSA | | | |
| | | | \$ AMT | % AMT | \$ AMT | % AMT | \$ AMT | % AMT | \$ AMT | % AMT | \$ AMT | % AMT | \$ AMT | % AMT | \$ AMT | % AMT | \$ AMT | % AMT | | |
| 1222 | APPEX CORP | REDWOOD CITY | CA 8107 B YY | 57,915 | 29,611 | 42.6 | 1,739 | 3.0 | 1,722 | 3.0 | 888 | 494 | 55.7 | 58 | 6.6 | 0 | 0.0 | 0 | 0.0 | |
| 0042 | ASHLAND COMPANY/FIRE PROTECTION DIVISION | MARINETTE | WI 8108 B NY | 1,635 | 1,450 | 88.7 | 82 | 5.0 | 132 | 8.1 | 3,427 | 658 | 19.2 | 88 | 2.6 | 0 | 0.0 | 0 | 0.0 | |
| 0043 | ASHLAND SYNTHETIC FUELS INC | MOUNTAIN VIEW | CA 8108 P YY | 921 | 643 | 69.8 | 31 | 3.4 | 0 | 0.0 | 1,680 | 1,214 | 72.3 | 66 | 3.9 | 0 | 0.0 | 0 | 0.0 | |
| 0044 | APPLIED DEVICES CORPORATION | KISSIMMEE | FL 8011 P NY | 1,134 | 881 | 77.5 | 11 | 1.0 | 79 | 7.0 | 439 | 402 | 91.6 | 4 | 1 | 0 | 0.0 | 0 | 0.0 | |
| 0045 | ARM-CHEN INC/WATER TECHNOLOGIES | MILWAUKEE | WI 8105 N N | 1,981 | 235 | 16.1 | 5 | 0.3 | 113 | 7.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 0048 | ARD CORPORATION | BRYAN | OH 7804 P YN | 397 | 347 | 87.3 | 0 | 0.0 | 0 | 0.0 | 433 | 369 | 86.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1447 | ASHLAND PETROLEUM CO | ASHLAND | KY 8009 P NY | 433 | 31 | 7.1 | 31 | 7.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1464 | ASHLAND | ASHLAND | KY 8009 P YY | 36,376 | 5,274 | 17.4 | 44 | 0.1 | 0 | 0.0 | 15,436 | 4,876 | 31.6 | 27 | 0.2 | 0 | 0.0 | 0 | 0.0 | |
| 1448 | ATLANTIC RESEARCH CORP | ALEXANDRIA | VA B N | 15,361 | 10,843 | 70.6 | 103 | 0.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1348 | ATLANTIC RICHFIELD PETROLEUM PRODUCTS CO LOS ANGELES | CA P NY | 150 | 150 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1391 | ATLAS PROCESSING CO | SACRAMENTO | LA 8107 P MN | 409 | 109 | 26.7 | 4 | 1.1 | 0 | 0.0 | 283 | 70 | 24.8 | 1 | 0.2 | 0 | 0.0 | 0 | 0.0 | |
| 80060 | AUSTIN CO/ADVANCED TECHNOLOGY SYSTEMS | FIRE LAWN | NJ 8008 B NN | 2,674 | 1,357 | 50.7 | 31 | 1.2 | 957 | 35.8 | 1,988 | 581 | 29.2 | 1 | 0.1 | 0 | 0.0 | 0 | 0.0 | |
| 80082 | AUTOMATION INDUSTRIES INC/VITRO SERVICES F/T | WALTON BEACH FL | FL 8008 P YY | 7,146 | 3,585 | 50.2 | 140 | 2.0 | 6 | 0.1 | 4,466 | 2,715 | 60.8 | 72 | 1.6 | 0 | 0.0 | 0 | 0.0 | |
| 81444 | AWHAITE INC | SANTA CLARA | CA 8108 P N N | 2 | 2 | 100.0 | 2,100 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 80084 | AWCO CORP/AEROSTRUCTURES DIVISION | NASHVILLE | TN 8103 B NY | 21,481 | 4,741 | 21.9 | 320 | 1.5 | 5,152 | 23.8 | 36,218 | 7,297 | 24.1 | 271 | 0.9 | 3,253 | 10.8 | 0 | 0.0 | |
| 80085 | AWCO CORP/EVERETT RESEARCH LAB INC | EVERETT | WA 8003 P NY | 5,091 | 3,178 | 62.4 | 279 | 5.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 80087 | AWCO CORP/FLYING DIVISION | STRATFORD | CT 8108 P NY | 282,553 | 170,303 | 61.7 | 1,148 | 0.4 | 37,642 | 13.3 | 188,163 | 96,593 | 51.3 | 575 | 0.3 | 41,350 | 22.0 | 0 | 0.0 | |
| 80083 | AWCO CORP/FLYING DIVISION | WILLIAMSPORT | PA 7906 S N N | 5,709 | 2,823 | 49.4 | 63 | 1.1 | 0 | 0.0 | 5,567 | 1,984 | 35.6 | 5 | 0.1 | 0 | 0.0 | 0 | 0.0 | |
| 80088 | AWCO CORP/SPECIAL MATERIALS DIVISION | LOWELL | MA 8104 P NY | 5,000 | 2,991 | 59.8 | 120 | 2.4 | 0 | 0.0 | 4,146 | 2,960 | 71.4 | 18 | 0.4 | 0 | 0.0 | 0 | 0.0 | |
| 80094 | AWCO CORPORATION/SYSTEMS DIVISION | WILMINGTON | DE P Y | 59,314 | 30,288 | 51.1 | 583 | 1.0 | 0 | 0.0 | 38,878 | 15,394 | 39.6 | 575 | 1.5 | 0 | 0.0 | 0 | 0.0 | |
| 80096 | ATDIN CORPORATION/THORNTON DIVISION | SAN JOSE | CA 8109 P YY | 556 | 240 | 43.1 | 3 | 0.5 | 0 | 0.0 | 768 | 233 | 30.3 | 8 | 1.1 | 0 | 0.0 | 0 | 0.0 | |
| 80099 | ATDIN CORPORATION/VECTOR DIVISION | REDWOOD CITY | CA 8109 P N | 3,644 | 2,918 | 80.1 | 26 | 0.7 | 0 | 0.0 | 4,598 | 3,333 | 74.7 | 7 | 0.1 | 0 | 0.0 | 0 | 0.0 | |
| 81349 | B & M CORP | MCLEAN | VA 8005 P YY | 11,401 | 4,654 | 40.8 | 553 | 4.9 | 0 | 0.0 | 10,637 | 6,451 | 60.6 | 86 | 0.8 | 0 | 0.0 | 0 | 0.0 | |
| 80102 | BALDOCK & WILCOX CORP/CUSTOM GENERATION DIV | BALDOCK | OH 8010 B NN | 37,390 | 6,803 | 18.2 | 14 | 8 | 22,888 | 61.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 80103 | BAKER MATERIAL HANDLING CORP | CLEVELAND | OH P YY | 195 | 107 | 54.8 | 0 | 0.0 | 195 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 81055 | BALL AEROSPACE/SYSTEMS DIV | BOULDER | CO 8109 B YY | 9,868 | 4,014 | 40.7 | 167 | 1.7 | 3,010 | 30.5 | 12,139 | 7,183 | 59.2 | 276 | 2.3 | 5,341 | 44.0 | 0 | 0.0 | |
| 1223 | BARNES M F & JOHN | ROCKFORD | IL 8107 S YY | 3,193 | 2,004 | 62.8 | 2 | 0.1 | 0 | 0.0 | 3,290 | 3,239 | 98.4 | 1 | 0 | 0 | 0.0 | 0 | 0.0 | |
| 1467 | BASF WYANDOTTE CORP | PARSIPPANY | NJ 8105 P YY | 299 | 265 | 88.8 | 0 | 0.0 | 221 | 74.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 0112 | BATA SHOE CO INC | BELCAMP | MD P NN | 3,642 | 938 | 25.7 | 417 | 11.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 0114 | BATES TED ADVERTISING CO INC | NEW YORK | NY 8106 P N N | 10,296 | 1,643 | 16.0 | 231 | 2.2 | 0 | 0.0 | 7,652 | 603 | 10.5 | 81 | 1.1 | 0 | 0.0 | 0 | 0.0 | |
| 0118 | BATELLE MEMORIAL INSTITUTE | COLUMBUS | OH 8106 P NY | 35,528 | 1,590 | 45.1 | 138 | 3.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 0113 | BATELLE + PACIFIC NORTHWEST LABS | RICHLAND | WA 8011 P NY | 311 | 191 | 61.3 | 8 | 2.6 | 0 | 0.1 | 104 | 46 | 44.4 | 1 | 0 | 0.2 | 0.2 | 0.0 | 0.0 | |
| 0120 | BATTICE FONDS CO/SAMIA BIU | MARION | WT 8105 P N N | 766 | 471 | 64.6 | 29 | 4.1 | 91 | 13.0 | 2,106 | 980 | 46.5 | 14 | 0.7 | 52 | 2.5 | 0.0 | 0.0 | |
| 1318 | BECTON DICKINSON & CO/EMERGISTICS SCI BIU | HAMPTON | VA 8107 B NN | 290 | 240 | 82.6 | 12 | 4.2 | 39 | 13.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1180 | BECHN AEROSPACE SVCS INC | JACKSON | MS 8105 P YY | 10,922 | 3,622 | 33.2 | 59 | 0.5 | 33 | 0.3 | 342 | 111 | 32.5 | 23 | 6.7 | 0 | 0.0 | 0 | 0.0 | |

BLA
(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT GOALS

| | ACTIVE | COMPLETED THIS FY NOT MET GOAL | | | | | | ACTIVE | | | | | | COMPLETED THIS FY NOT MET GOAL | | | | | | SMALL DISADVANTAGED BUSINESS SUBCONTRACT GOALS | | | | | | | |
|----|--------|--------------------------------|----------------------|--------|---------|------|----------------------|--------|---------|------|----------------------|--------|---------|--------------------------------|----------------------|--------|---------|------|----------------------|--|---------|------|----------------------|--------|---------|------|---|
| | | GOAL | NO OF CONTRACT CTRTS | \$ ANT | ACHIEVE | GOAL | NO OF CONTRACT CTRTS | \$ ANT | ACHIEVE | GOAL | NO OF CONTRACT CTRTS | \$ ANT | ACHIEVE | GOAL | NO OF CONTRACT CTRTS | \$ ANT | ACHIEVE | GOAL | NO OF CONTRACT CTRTS | \$ ANT | ACHIEVE | GOAL | NO OF CONTRACT CTRTS | \$ ANT | ACHIEVE | | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 1641 | 1078 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1641 | 241 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 1586 | 259 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1586 | 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | 20686 | 5031 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 | 1264 | 6104 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 8 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 | 2937 | 462 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 2937 | 151 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 10 | 4091 | 3808 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 4091 | 971 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 11 | 50 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 50 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 619 | 150 | 1 | 619 | 150 | 1 | 619 | 150 | 1 | 619 | 150 | 1 | 619 | 150 | 1 | 619 | |
| 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14 | 5682 | 1273 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 5687 | 561 | 1 | 5687 | 561 | 1 | 5687 | 561 | 1 | 5687 | 561 | 1 | 5687 | 561 | 1 | 5687 | |
| 15 | 46 | 58093 | 21138 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 54713 | 3181 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 18 | 26470 | 24776 | 2 | 605 | 126 | 406 | 331.4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 23 | 1 | 3408 | 552 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 25 | 1 | 1416 | 662 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1436 | 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 26 | 1 | 566 | 566 | 1 | 7 | 7 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 27 | 3 | 3357 | 326 | 1 | 285 | 75 | 94 | 125.8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 28 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 29 | 1 | 102% | 0 | 1 | 102% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30 | 1 | 5510 | 2092 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31 | 2 | 595 | 295 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 32 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 33 | 1 | 271 | 163 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 34 | 5 | 6371 | 303 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

PERIOD COVERED: OCT 1990 - SEP 1991

PERIOD COVERED: OCT 1980 - SEP 1981

DA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | | |
|-------|--|-----------------|---------------------------------------|---------|-------|----------|-------------|-------|--|----------|-----------|----------|-------------|----------|-------|-------|------|--------|------|
| | | | T R R | | Y E M | | S U M P O K | | T O T A L | | S M A L L | | B I G S A M | | U S A | | | | |
| | | | S T | D A T E | E D S | \$ A M T | S T | A M T | P C T | \$ A M T | P C T | \$ A M T | P C T | \$ A M T | P C T | | | | |
| 0122 | MECH AIRCRAFT CORP | WICHITA | KS | 8109 | B M | 12,937 | 3,261 | 24.7 | 235 | 1.8 | 1,986 | 14.4 | 27,139 | 3,922 | 14.5 | 179 | 0.7 | 1,512 | 5.6 |
| 0123 | DELL & MOELL CO | CHICAGO | IL | 8108 | B Y | 2,116 | 1,831 | 86.5 | 19 | 0.9 | 0 | 0 | 2,728 | 2,325 | 86.2 | 38 | 1.4 | 0 | 0.0 |
| 0124 | DELL & MOELL CORR TAPE DIV | PASADENA | CA | 8007 | B Y | 11,880 | 7,517 | 63.3 | 313 | 2.6 | 1,753 | 14.8 | 15,695 | 10,880 | 69.3 | 259 | 1.6 | 0 | 0.0 |
| 0126 | DELL TECHNICAL OPERATIONS CORP | TUCSON | AZ | 8110 | P Y | 2,885 | 841 | 29.1 | 23 | 0.8 | 0 | 0 | 3,411 | 1,456 | 42.7 | 27 | 0.8 | 0 | 0.0 |
| 0129 | DENDIX CORP/MECHANICAL SYSTEMS DIV | ANN ARBOR | MI | 8106 | B Y | 838 | 535 | 63.8 | 45 | 5.3 | 0 | 0 | 841 | 507 | 60.3 | 56 | 6.7 | 0 | 0.0 |
| 0130 | DENDIX CORP/AIRCRAFT BRAKE AND STRUT DIV | SOUTH BEARD | IN | 8108 | B Y | 8,410 | 5,237 | 62.3 | 13 | 0.2 | 0 | 0 | 13,771 | 11,159 | 81.0 | 18 | 0.1 | 0 | 0.0 |
| 1,257 | DENDIX CORP/AUTONICS DIV | FT LAUDERDALE | FL | 8109 | B N | 39,858 | 20,843 | 52.3 | 381 | 1.0 | 0 | 0 | 48,677 | 24,181 | 49.7 | 395 | 0.8 | 0 | 0.0 |
| 0131 | DENDIX CORP/COMMUNICATIONS DIV | BALTIMORE | MD | 8011 | P N | 31,142 | 16,879 | 54.2 | 484 | 1.6 | 12,645 | 40.7 | 33,149 | 18,717 | 54.5 | 249 | 0.8 | 13,119 | 39.6 |
| 0133 | DENDIX CORP/ELECTRIC POWER DIV | ENTERTONIAN | NJ | 8011 | P Y | 11,537 | 6,272 | 54.4 | 186 | 1.6 | 1,625 | 14.1 | 17,735 | 8,149 | 46.0 | 117 | 0.7 | 1,378 | 7.8 |
| 0134 | DENDIX CORP/ELECTRICAL COMPONENTS DIV | SIDNEY | NY | 8,355 | 6,280 | 75.2 | 80 | 1.0 | 585 | 7.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| 0135 | DENDIX CORP/ELECTRODYNAMICS DIV | NORTH HOLLYWOOD | CA | 8101 | B Y | 25,241 | 15,084 | 58.8 | 523 | 2.1 | 0 | 0 | 25,552 | 16,042 | 62.8 | 581 | 2.3 | 0 | 0.0 |
| 1,256 | DENDIX CORP/ENERGY CONTROLS DIV | SOUTH BEARD | IN | 8108 | B Y | 96,072 | 45,152 | 67.8 | 389 | 0.4 | 9,545 | 10.0 | 67,303 | 46,031 | 68.4 | 294 | 0.4 | 0 | 0.0 |
| 0136 | DENDIX CORP/ENGINE PRODUCTS DIV | SIDNEY | NY | 8109 | B N | 3,042 | 2,011 | 65.7 | 102 | 3.3 | 276 | 9.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1,274 | DENDIX CORP/ENGINEERING DEVELOPMENT CTR | SOUTHFIELD | MI | 8010 | B Y | 61 | 33 | 54.2 | 1 | 2.0 | 0 | 0 | 2,493 | 1,770 | 71.0 | 32 | 1.3 | 0 | 0.0 |
| 0137 | DENDIX CORP/ENVIRONMENTAL SCIENCE DIV | BALTIMORE | MD | 8010 | P N | 5,682 | 3,161 | 55.5 | 97 | 1.7 | 0 | 0 | 11,517 | 6,194 | 53.8 | 55 | 0.5 | 0 | 0.0 |
| 0138 | DENDIX CORP/ENVIRONMENTAL SCIENCE DIV | TETERBORO | NJ | 8103 | B N | 17,575 | 13,652 | 77.7 | 2,880 | 16.4 | 5,448 | 31.0 | 21,529 | 16,875 | 78.4 | 2,847 | 13.2 | 6,187 | 28.7 |
| 0139 | DENDIX CORP/FLIGHT SYSTEMS DIV | UTICA | NY | 8109 | B Y | 5,441 | 3,280 | 49.3 | 47 | 0.9 | 1,724 | 31.7 | 3,726 | 2,432 | 65.3 | 45 | 1.2 | 0 | 0.0 |
| 0140 | DENDIX CORP/GUIDANCE SYSTEMS DIV | HISHAMMA | IN | 8108 | P Y | 2,528 | 1,310 | 51.8 | 12 | 0.5 | 0 | 0 | 1,771 | 1,117 | 63.1 | 8 | 0.4 | 0 | 0.0 |
| 0141 | DENDIX CORP/GUIDANCE SYSTEMS DIV | TETERBORO | NJ | 8110 | B N | 20,273 | 13,492 | 66.6 | 443 | 2.2 | 3,284 | 16.2 | 17,430 | 11,607 | 66.6 | 357 | 2.0 | 4,111 | 23.6 |
| 0142 | DENDIX CORP/INSTRUMENTS & LIFE SUPPORT | DAVENPORT | IA | 8107 | B Y | 9,771 | 6,789 | 69.5 | 25 | 0.3 | 0 | 0 | 11,966 | 9,415 | 78.7 | 208 | 1.7 | 0 | 0.0 |
| 0145 | DENDIX CORP/TEST SYSTEMS DIV | TETERBORO | NJ | 8109 | B N | 40,413 | 24,883 | 61.6 | 1,085 | 2.7 | 6,641 | 16.4 | 40,327 | 26,645 | 66.1 | 848 | 2.1 | 6,211 | 15.4 |
| 0146 | DENDIX FIELD ENGINEERING CORP | COLUMBIA | MD | 8007 | P N | 3,099 | 1,373 | 44.3 | 59 | 1.9 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0151 | BIG THREE INDUSTRIES INC | HOUSTON | TX | 8106 | P Y | 151 | 33 | 22.1 | 0 | 0 | 0 | 0 | 205 | 73 | 35.7 | 0 | 0.0 | 0 | 0.0 |
| 0152 | BIRD-JOHNSON CO | WALPOLE | MA | 8103 | B N | 11,269 | 4,870 | 45.2 | 14 | 0.1 | 2,917 | 25.9 | 14,749 | 1,457 | 9.9 | 8 | 8 | 746 | 5.2 |
| 0153 | BIRDSBORD CORP | BIRDSBORD | PA | 8108 | N N | 498 | 111 | 22.2 | 1 | 0.1 | 0 | 0 | 1,531 | 350 | 22.8 | 1 | 0.1 | 0 | 0.0 |
| 0157 | BLAH-KNOX FURNITURE & MILL MACHINERY INC | PITTSBURGH | PA | 7704 | S Y | 272 | 272 | 100.0 | 0 | 0 | 0 | 0 | 48 | 45 | 93.5 | 0 | 0.0 | 0 | 0.0 |
| 0164 | BORG-WARNER CORP/NUCLEAR VALVE DIV | VAN NUYS | CA | 8002 | B Y | 2,843 | 2,679 | 93.6 | 334 | 11.7 | 0 | 0 | 1,296 | 1,169 | 90.2 | 360 | 21.2 | 0 | 0.0 |
| 1,224 | BORG-WARNER CORP/ROCKFORD DIV | ROCKFORD | IL | 8105 | B Y | 319 | 234 | 73.5 | 1 | 0.2 | 83 | 26.0 | 159 | 140 | 88.1 | 1 | 0.7 | 0 | 0.0 |
| 0172 | BRAFIELD NATIONAL CORP | NEW YORK | NY | 8107 | P N | 27 | 27 | 100.0 | 6 | 21.6 | 0 | 0 | 107 | 107 | 100.0 | 17 | 15.7 | 0 | 0.0 |
| 0181 | BRUNSWICK CORP/DEFENSE DIV | COSTA MESA | CA | 8002 | B Y | 4,269 | 2,694 | 63.1 | 201 | 4.7 | 119 | 2.8 | 3,681 | 2,162 | 58.7 | 92 | 2.5 | 171 | 4.6 |
| 0182 | BRUNSWICK CORP/DEFENSE DIV | LINCOLN | NE | 8109 | B Y | 10,076 | 5,342 | 53.0 | 352 | 3.5 | 230 | 2.3 | 11,901 | 7,437 | 62.5 | 467 | 3.9 | 0 | 0.0 |
| 0183 | BRUNSWICK CORP/DEFENSE DIV | MARTIN | VA | 8150 | B Y | 4,534 | 50.7 | 46 | 46 | 0.5 | 1,226 | 13.7 | 4,440 | 4,440 | 49.2 | 169 | 1.9 | 0 | 0.0 |
| 0184 | BRUNSWICK CORP/DEFENSE DIV | DE LAND | FL | 8108 | B N | 8,640 | 4,148 | 48.0 | 1,180 | 13.7 | 2,122 | 24.6 | 10,275 | 2,557 | 24.9 | 814 | 7.9 | 0 | 0.0 |
| 0185 | BRUNSWICK CORP/DEFENSE DIVISION | WILLARD | OH | 8107 | P N | 6,990 | 5,964 | 86.4 | 132 | 1.9 | 5,520 | 86.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0186 | BULLDOGS SYSTEMS & INSTRUMENT CO | VALLEY STREAM | NY | 8108 | B N | 11,288 | 9,063 | 80.9 | 832 | 7.4 | 3,455 | 30.8 | 11,047 | 8,978 | 81.3 | 185 | 1.7 | 1,946 | 17.6 |

DOD
(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY MET GOAL | | | COMPLETED THIS FY NOT MET GOAL | | | ACTIVE | | | COMPLETED THIS FY MET GOAL | | | COMPLETED THIS FY NOT MET GOAL | | |
|--------|----------------------------|--------|------------|--------------------------------|---------------|-----------|------------|--------|---------------|----------------------------|------------|--------|--------------------------------|--------|------|
| | NO OF CONTRACT CTRYS | \$ AMT | GOAL CTRYS | \$ AMT | ACHIEVE CTRYS | \$ AMT | GOAL CTRYS | \$ AMT | ACHIEVE CTRYS | \$ AMT | GOAL CTRYS | \$ AMT | ACHIEVE CTRYS | \$ AMT | PCT |
| 10 | 18076 | 2983 | 1 | 2543 | 239 | 261 189.2 | 0 | 0 | 0 | 0.0 | 10 | 18076 | 43 | 1 | 2543 |
| 3 | 2781 | 1488 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 3 | 2781 | 21 | 0 | 0 |
| 6 | 3315 | 2149 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 6 | 3315 | 59 | 0 | 0 |
| 5 | 2485 | 663 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 5 | 2485 | 11 | 0 | 0 |
| 1 | 101 | 98 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 101 | 0 | 0 | 0 |
| 5 | 2411 | 918 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 5 | 2411 | 1 | 0 | 0 |
| 3 | 1101 | 400 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 3 | 1101 | 23 | 1 | 0 |
| 2 | 7384 | 2533 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 2 | 7384 | 212 | 0 | 0 |
| 2 | 6389 | 88 | 1 | 5674 | 152 | 248 142.8 | 0 | 0 | 0 | 0.0 | 1 | 6389 | 21 | 1 | 5674 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 8409 | 1207 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 2 | 7851 | 37 | 1 | 0 |
| 16 | 52929 | 31757 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 16 | 52929 | 212 | 0 | 0 |
| 4 | 736 | 705 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 4 | 736 | 5 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 |
| 16 | 10059 | 2045 | 1 | 555 | 12 | 434 616.7 | 0 | 0 | 0 | 0.0 | 16 | 10059 | 176 | 1 | 555 |
| 15 | 4182 | 2948 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 15 | 4182 | 74 | 1 | 0 |
| 3 | 648 | 317 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 3 | 648 | 6 | 0 | 0 |
| 8 | 2418 | 1290 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 7 | 2418 | 11 | 1 | 0 |
| 8 | 3204 | 1885 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 9 | 3222 | 89 | 1 | 0 |
| 8 | 21406 | 4381 | 1 | 679 | 166 | 173 104.0 | 1 | 0 | 0 | 0.0 | 8 | 21406 | 48 | 1 | 679 |
| 8 | 11233 | 6471 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 8 | 10018 | 56 | 1 | 0 |
| 6 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 6 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 725 | 484 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 2 | 725 | 7 | 1 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 2843 | 2679 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 2 | 2843 | 104 | 1 | 0 |
| 1 | 27 | 14 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 27 | 8 | 1 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 8 | 4 | 0 | 0 |
| 5 | 3211 | 1736 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 5 | 3211 | 47 | 1 | 0 |
| 2 | 9563 | 531 | 3 | 732 | 131 | 538 124.8 | 1 | 0 | 0 | 0.0 | 2 | 9563 | 222 | 2 | 499 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 594 | 3500 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 132 | 70 | 1 | 0 |
| 3 | 16114 | 10364 | 1 | 523 | 414 | 499 120.4 | 1 | 0 | 0 | 0.0 | 3 | 16114 | 533 | 1 | 523 |
| | | | | | | | | | | | | | | | 27 |

PERIOD COVERED: OCT 1980 - SEP 1981

SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS

PERIOD COVERED: OCT 1980 - SEP 1981

BLA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | LSA | |
|-------|---|---------------|---------------------------------------|-------------|--------|--------|-------|------|--|--------|---------|---------|-------|--------|-------|--------------|
| | | | SURV POK | ST DATE EDS | TOTAL | \$ AMT | % AMT | PCY | DISADV | \$ AMT | % AMT | PCY | TOTAL | \$ AMT | % AMT | PCY |
| 0187 | BUNNIE RAND CORP/ELECTRONIC SVCS DIV | WESTLAKE VIL | CA 8003 P N N | 7/7/77 | 3,070 | 35.7 | 155 | 2.0 | 5,081 | 65.7 | 20,107 | 6,274 | 31.2 | 349 | 1.7 | 15,220 75.9 |
| 1181 | BURLINGTON INDUSTRIES INC/ALOPHAN | GREENSBORO | NC P N | 12/3/24 | 9,164 | 74.4 | 448 | 3.5 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0191 | BURLINGTON INDUSTRIES INC/MEMPHIS/AR DIV | CLARKSVILLE | VA 8101 P N N | 12/3/24 | 9,164 | 74.4 | 448 | 3.6 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1373 | BURG-WICON RESEARCH CORP | TUCSON | AZ 8110 P N Y | 6/9 | 40 | 5.4 | 3 | 4.4 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 01282 | BURRUS/SHAW CORP/FED & SPECIAL SYSTEMS GP PAULI | PA 8007 P Y Y | 17,846 | 2/7/76 | 11.4 | 27 | 0.1 | 192 | 1.1 | 84 | 62 | 73.8 | 2 | 2.2 | 0 | 0.0 |
| 00194 | BURTEK INC | TULSA | OK 8108 B N N | 1,476 | 11,269 | 81.9 | 257 | 17.4 | 144 | 9.7 | 4,243 | 2,707 | 63.8 | 39 | 0.9 | 0.0 |
| 01236 | C B I MARINE CO | JACKSONVILLE | FL 8108 B Y Y | 2,856 | 1,406 | 49.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 01471 | C & R MEDICAL CORP | MARLBOROUGH | ND P N N | 12 | 8 | 3.0 | 0 | 0.1 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 01472 | CALIFORNIA CANNERS AND GROWERS | SAN FRANCISCO | CA 8101 P Y Y | 1,563 | 137 | 8.8 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 00196 | CALIFORNIA MUDRAINE INC/DEFENSE PRODS | SUNNYVALE | CA 8105 S Y N | 4,880 | 3,051 | 62.5 | 235 | 4.8 | 42* | 8.6 | 2,259 | 1,262 | 55.9 | 896 | 39.7 | 128 5.7 |
| 00197 | CALSPAN CORP | BUFFALO | NY 8109 B N Y | 3,872 | 2,622 | 67.7 | 159 | 4.1 | 1,010 | 16.7 | 6,320 | 3,644 | 57.7 | 106 | 1.7 | 0.0 |
| 01474 | CANCE A & COMPANY DIVISION | BRONXVILLE | ND 8109 P N N | 694 | 390 | 56.2 | 19 | 2.8 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1320 | CANON U S A/PHOTOGRAPHIC | LAKE SUCCESS | NY P Y N | 387 | 221 | 57.2 | 0 | 0.0 | 0 | 0.0 | 400 | 235 | 58.6 | 0 | 0.0 | 0.0 |
| 1347 | CANTON CORP/STAR IRON & STEEL DIV | TOLEDO | WA 8108 P N N | 1,580 | 331 | 20.9 | 44 | 2.8 | 15 | 1.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1371 | CARLETON CONTROLS CORP | EAST AURORA | NY N N N | 3,940 | 2,088 | 53.0 | 16 | 0.4 | 2,206 | 56.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 01572 | CARMATION CO | LOS ANGELES | CA 8109 B N Y | 213,819 | 61,248 | 28.6 | 1,262 | 0.6 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0293 | CARRIER CORP/AIR CONDITIONING | SYRACUSE | NY 8107 B Y Y | 3,985 | 610 | 15.3 | 1 | 0 | 650 | 16.3 | 2,708 | 738 | 27.2 | 46 | 1.7 | 0.0 |
| 0267 | CATERPILLAR TRACTOR CO | PEORIA | IL 8012 B N N | 24,373 | 9,167 | 37.2 | 66 | 0.3 | 0 | 0.0 | 19,435 | 7,288 | 37.5 | 40 | 0.2 | 0.0 |
| 1430 | CATO OIL & GREASE CO INC | OKLAHOMA CITY | OK P Y N | 51 | 33 | 65.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0269 | CELENESE RESEARCH CO | SUMMIT | NJ 8107 P N Y | 485 | 217 | 44.7 | 1 | 0.2 | 9 | 1.9 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0216 | CENTURY BRASS PRODUCTS | WATERBURY | CT 8001 P N N | 516 | 305 | 59.1 | 13 | 2.5 | 0 | 0.0 | 1,456 | 551 | 37.9 | 3 | 0.2 | 0.0 |
| 0220 | CHAMBERLAIN MFG CORP/NEW BEDFORD DIV | NEW BEDFORD | MA 8005 P Y N | 22,914 | 4,117 | 18.0 | 48 | 0.2 | 1,356 | 5.9 | 9,800 | 11,546 | 15.8 | 25 | 0.3 | 0.0 |
| 0221 | CHAMBERLAIN MFG CORP/WATERBURY DIV | WATERBURY | IA 8107 B Y Y | 2,012 | 1,281 | 63.7 | 0 | 0.0 | 187 | 9.3 | 5,515 | 7,244 | 28.8 | 0 | 0.0 | 0.0 |
| 0223 | CHAMBERLAIN MFG CORP/WATERBURY DIV | WATERBURY | IA 8107 P N N | 9,216 | 4,583 | 49.7 | 20 | 0.2 | 3,472 | 37.7 | 9,894 | 3,923 | 39.7 | 21 | 0.2 | 0.0 |
| 0240 | CHAMBLER EVANS INC | WEST HARTFORD | CT 8105 B Y Y | 22,854 | 17,266 | 75.5 | 108 | 0.5 | 0 | 0.0 | 18,711 | 15,302 | 81.8 | 67 | 0.4 | 0.0 |
| 1373 | CHAMPTON ROAD MACHINERY INT'L CORP | WEST COLUMBIA | SC 8106 P Y Y | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1,160 | 376 | 32.4 | 3 | 0.3 | 0.0 |
| 1475 | CHEATON U S A INC | SAN FRANCISCO | CA 8108 P N Y | 59,214 | 18,158 | 30.7 | 1,685 | 2.8 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1476 | CHICAGO IRON & IRON CO | Houston | TX 8108 P Y Y | 57 | 57 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1453 | CHRIS-CRAFT INDUSTRIES INC/MFG/DEV DIV | TRENTON | NJ P Y | 730 | 110 | 15.1 | 0 | 0.0 | 110 | 15.1 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0227 | CHRYSLER AMERICAN CORP/CHRYSLER ALLOY | MIDWEST CITY | OK 8011 P N N | 5,304 | 4,342 | 81.9 | 410 | 7.7 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0228 | CHRYSLER AMERICAN CORP/TURBOINE SUPPORT | SAN ANTONIO | TX P Y N | 12,062 | 5,981 | 49.6 | 257 | 2.1 | 0 | 0.0 | 4,398 | 3,849 | 87.5 | 112 | 2.5 | 0.0 |
| 0229 | CHRYSLER CORP | STERLING HTS | MI 8108 P Y Y | 793,581 | 25,502 | 30.9 | 735 | 0.1 | 421,778 | 53.1 | 407,854 | 145,006 | 40.5 | 500 | 0.1 | 176,810 43.4 |
| 0231 | CINCINNATI ELECTRONICS CORP | CINCINNATI | OH 8007 B Y Y | 10,293 | 5,872 | 57.0 | 63 | 0.6 | 923 | 9.0 | 8,493 | 5,674 | 66.8 | 33 | 0.4 | 0.0 |
| 0232 | CITIES SERVICES CO | TULSA | OK 8109 P Y Y | 8,324 | 1,109 | 13.3 | 127 | 1.5 | 0 | 0.0 | 3,592 | 502 | 14.0 | 88 | 2.5 | 0.0 |
| 0234 | CLARK EQUIPMENT CO/INDUSTRIAL TRUCK DIV | BUCHMAN | MI 8004 P Y Y | 457 | 87 | 19.0 | 1 | 0.2 | 0 | 0.0 | 337 | 105 | 31.2 | 1 | 0.1 | 0.0 |

BLA (AMOUNTS IN THOUSANDS)

(ADDITIONS IN THIS ISSUE)

5000 INHALTSANGABEN

SMA INSTITUTE OF MANAGEMENT

PERIOD COVERED: OCT 1980 - SEP 1981

D.A.
(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY MET GOALS | | | COMPLETED THIS FY NOT MET GOALS | | | ACTIVE | COMPLETED THIS FY MET GOALS | | | COMPLETED THIS FY NOT MET GOALS | | |
|--------|-----------------------------|--------|------------|---------------------------------|------------|-----------|--------|-----------------------------|--------|------------|---------------------------------|---------------|--------|
| | NO OF CONTRACT CTR'S | \$ ANT | GOAL CTR'S | \$ ANT | GOAL CTR'S | \$ ANT | | ACHIEVE CTR'S | \$ ANT | GOAL CTR'S | \$ ANT | ACHIEVE CTR'S | \$ ANT |
| 9 | 13579 | 6677 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 9 | 12579 | 122 | 0 |
| 5 | 9047 | 5086 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 3 | 1 | 441 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 57459 | 2 |
| 8 | 8217 | 4181 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 2 | 379 | 117 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 350 | 2 | 1 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 2 | 2138 | 541 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 2 | 2138 | 11 | 1 |
| 1 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 1 | 1 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 1 | 34569 | 3411 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 34569 | 17 | 1 |
| 2 | 78 | 24 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 2 | 13 | 0 | 0 |
| 1 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 |
| 5 | 416 | 116 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 1 | 252 | 38 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 252 | 1 | 1 |
| 41 | 78 | 72 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 1 | 2012 | 999 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 292 | 60 | 1 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 |
| 1 | 681 | 340 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 681 | 170 | 1 |
| 2 | 3621 | 864 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 2 | 3621 | 40 | 0 |
| 17 | 33880 | 7611 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 13 | 32206 | 548 | 0 |
| 1 | 214 | 396 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 214 | 97 | 0 |
| 10 | 28732 | 7208 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 8 | 27792 | 331 | 0 |
| 5 | 10 | 6 | 1 | 6 | 3 | 129.9 | 0 | 0 | 0.0 | 5 | 10 | 6 | * |
| 6 | 2097 | 1111 | 2 | 577 | 304 | 307 100.8 | 0 | 0 | 0.0 | 6 | 2097 | 191 | 2 |
| 7 | 24729 | 7997 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 7 | 24729 | 122 | 0 |
| 16 | 63000 | 5090 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 13 | 48000 | 196 | 0 |
| 1 | 964 | 424 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 964 | 10 | 1 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 |
| 1 | 415 | 143 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 18 | 1 | 0 |
| 1 | 0 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 1 | 30 | 1 | 0 |
| 7 | 3486 | 1416 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 4 | 2774 | 6 | 1 |

PERIOD COVERED: OCT 1980 - SEP 1981

DIA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | | | |
|------|--|--------------|---------------------------------------|--------|--------|-------|------|--------|--|--------|--------|--------|-------|--------|-------|--------|--------|--------|-----|-----|
| | | | SURV P O K | TOTAL | \$ AMT | % AMT | PCT | DISADV | \$ AMT | % AMT | PCT | LSA | TOTAL | \$ AMT | % AMT | PCT | DISADV | \$ AMT | PCT | LSA |
| 0533 | HONEYWELL INC/ELECTRO-OPTICS CENTER | LEXINGTON | MA 8106 B YY | 12,273 | 7,898 | 64.4 | 90 | 0.7 | 5,786 | 43.1 | 15,480 | 5,746 | 37.1 | 129 | 0.8 | 0 | 0 | 0 | 0.0 | |
| 0524 | HONEYWELL INC/TAMPA DIV | TAMPA | FL 8109 B YY | 28,247 | 13,735 | 48.6 | 148 | 0.5 | 3,769 | 13.1 | 33,245 | 23,817 | 71.6 | 364 | 1.1 | 7,759 | 23.3 | 0 | 0.0 | |
| 0525 | HONEYWELL INC/TEST INSTRUMENTS DIV | LITTLETON | CO 8108 B YN | 1,361 | 847 | 62.2 | 24 | 1.8 | 0 | 0.0 | 1,573 | 981 | 62.4 | 33 | 2.1 | 0 | 0.0 | 0 | 0.0 | |
| 0521 | HONEYWELL INC/ING & CONTROL SYS DMS | WEST CONINA | CA 8101 B YY | 17,805 | 4,586 | 25.8 | 306 | 1.7 | 8,403 | 47.2 | 19,405 | 7,447 | 38.4 | 326 | 1.7 | 12,219 | 63.0 | 0 | 0.0 | |
| 0522 | MUDVILLE INDUSTRIES INC/WARREN PLRPS | WARREN | MA 8004 B YY | 3,738 | 2,014 | 53.9 | 4 | 1 | 616 | 16.5 | 3,054 | 1,910 | 62.5 | 17 | 0.5 | 0 | 0.0 | 0 | 0.0 | |
| 0530 | HONEYMET CORP/MASCO WHITEHORN DIV | WHITEHORN | MI 8105 S YM | 1,015 | 795 | 78.3 | 11 | 1.1 | 0 | 0.0 | 674 | 515 | 76.4 | 13 | 1.9 | 0 | 0.0 | 0 | 0.0 | |
| 0531 | HONEYMET TURBINE COMPONENTS CORP/MASTEAL | DOVER | NJ 8007 S YY | 5,385 | 3,520 | 65.4 | 134 | 2.5 | 912 | 16.9 | 3,999 | 3,363 | 84.1 | 83 | 2.3 | 0 | 0.0 | 0 | 0.0 | |
| 0532 | HOPP CO/MOBILE PRODUCTS DIV | CLEVELAND | OH 8109 P NN | 882 | 263 | 29.8 | 15 | 1.7 | 269 | 30.5 | 904 | 178 | 19.7 | 2 | 0.2 | 0 | 0.0 | 0 | 0.0 | |
| 0533 | HI-GAIN ELECTRONICS CORP | LINCOLN | ME 8012 P NN | 350 | 110 | 31.5 | 1 | 0.3 | 40 | 11.4 | 855 | 297 | 34.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0534 | HYDRAULIC UNITS INC | DIARTE | CA 8104 B YY | 10,350 | 5,803 | 56.1 | 507 | 4.9 | 210 | 2.0 | 14,387 | 11,355 | 78.9 | 435 | 3.0 | 315 | 2.2 | 0 | 0.0 | |
| 0535 | BURBANK | CA 8010 B NN | 1,524 | 1,323 | 86.8 | 164 | 10.8 | 0 | 0.0 | 2,140 | 1,770 | 82.7 | 147 | 6.9 | 0 | 0.0 | 0 | 0.0 | | |
| 0536 | DALLAS | TX 8009 B NN | 527 | 197 | 37.3 | 6 | 1.1 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0537 | MCLEAN | VA P N | 800 | 545 | 68.1 | 2 | 0.3 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0538 | PORTLAND | OR 8110 P NY | 394 | 99 | 25.0 | 74 | 18.7 | 0 | 0.0 | 832 | 128 | 15.4 | 90 | 6.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0539 | VALLEY FORGE | PA 8107 S NN | 3,805 | 3,234 | 85.0 | 75 | 2.0 | 0 | 0.0 | 3,347 | 2,845 | 85.0 | 55 | 1.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0540 | WICHITA | KS 8108 P NY | 252 | 119 | 47.3 | 1 | 0.4 | 18 | 7.1 | 0 | 0.0 | 2,140 | 1,770 | 82.7 | 147 | 6.9 | 0 | 0.0 | 0 | 0.0 |
| 0541 | ANNAPOLIS | MD P NY | 104 | 72 | 69.1 | 4 | 4.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0542 | FREDERICA | DE 7904 B YY | 6,710 | 2,012 | 30.0 | 292 | 4.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0543 | RIVERIA BEACH | FL 8106 P NN | 940 | 841 | 89.5 | 3 | 0.4 | 603 | 64.2 | 0 | 0.0 | 2,077 | 1,019 | 49.1 | 32 | 1.6 | 0 | 0.0 | 0 | 0.0 |
| 0544 | FORT WAYNE | IN 8109 P YY | 7,236 | 4,260 | 58.9 | 122 | 1.7 | 0 | 0.0 | 7,536 | 4,573 | 60.7 | 157 | 2.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0545 | MULNEY | NJ 8109 P NY | 28,098 | 12,258 | 43.6 | 1,305 | 4.6 | 2,050 | 7.3 | 0 | 0.0 | 5,431 | 4,023 | 74.1 | 331 | 6.1 | 0 | 0.0 | 0 | 0.0 |
| 0546 | PHOENIX | AZ 8106 B NN | 3,060 | 2,413 | 78.9 | 325 | 10.6 | 0 | 0.0 | 2,573 | 1,771 | 68.9 | 341 | 13.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0547 | COSTA MESA | CA 8009 B YY | 895 | 652 | 72.9 | 64 | 7.1 | 66 | 7.3 | 2,573 | 1,771 | 68.9 | 182 | 1.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0548 | CLIFTON | NJ 8107 P NY | 23,441 | 11,076 | 47.2 | 437 | 1.9 | 441 | 1.9 | 16,561 | 7,813 | 47.2 | 182 | 1.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0549 | ROADKNECK | VA 8106 B NN | 17,953 | 11,227 | 62.5 | 117 | 0.7 | 243 | 1.4 | 14,750 | 9,148 | 62.0 | 45 | 0.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0550 | EASTON | PA 8101 B YN | 5,876 | 3,859 | 65.7 | 527 | 9.0 | 0 | 0.0 | 3,890 | 2,174 | 55.9 | 348 | 9.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0551 | PARABUS | NJ 8103 B YY | 30,141 | 10,642 | 35.3 | 445 | 1.5 | 2,498 | 8.3 | 31,915 | 10,475 | 32.9 | 574 | 1.8 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0552 | VAN NUYS | CA 8102 P YY | 20,520 | 9,869 | 48.1 | 743 | 3.6 | 3,394 | 16.5 | 16,049 | 7,268 | 45.3 | 751 | 4.7 | 2,300 | 14.3 | 0 | 0.0 | 0 | 0.0 |
| 0553 | JOHNSON CITY | TN 8109 P YY | 964 | 331 | 34.3 | 9 | 0.9 | 0 | 0.0 | 1,996 | 502 | 26.4 | 88 | 4.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0554 | WOODCLIFF LAKE | NJ B YY | 9,050 | 4,060 | 44.9 | 181 | 2.0 | 2,915 | 32.2 | 14,789 | 7,607 | 51.4 | 106 | 0.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1191 | ILLINOIS GLOVE CO | IL 8009 P NN | 518 | 506 | 97.6 | 2 | 0.4 | 404 | 77.9 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0556 | LIMCOLNWOOD | IL 8108 B YY | 1,830 | 310 | 16.9 | 17 | 0.9 | 0 | 0.0 | 988 | 426 | 43.1 | 26 | 2.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0557 | SUFFERN | NY 8108 B NY | 701 | 415 | 59.2 | 18 | 2.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1343 | ROCKVILLE | MD B NN | 157 | 30 | 19.1 | 30 | 19.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 0558 | WOODCLIFF LAKE RAND CO | NJ B YY | 9,050 | 4,060 | 44.9 | 181 | 2.0 | 2,915 | 32.2 | 14,789 | 7,607 | 51.4 | 106 | 0.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |

PERIODICALS: OCT 1 1966 - SEP 1967

SMALL BUSINESS SURVEY RESULTS

PERIOD COVERED: OCT 1 1980 - SEP 1981

DATA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | TRR YR | | | | | | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | |
|--|-----------------------|---------------|---------|--------|-------|--------|-------|--------|---------------------------------------|---------|--------|-------|--------|-------|--|--------|--------|-----|--|--|
| | | | SURV P | K | TOTAL | \$ AMT | SMALL | \$ AMT | DISADV | \$ AMT | PCT | TOTAL | \$ AMT | SMALL | \$ AMT | DISADV | \$ AMT | PCT | | |
| 80474 H 1 T C O | GARDENA STATE COLLEGE | CA 9108 B M N | 30,091 | 18,672 | 62,1 | 1,008 | 3,3 | 1,743 | 5,8 | 21,959 | 9,156 | 41,7 | 431 | 2,0 | 0 | 0 | 0 | 0 | | |
| 80476 H R D SIMER INC | ALEXANDRIA | VA 7910 B Y Y | 5,063 | 2,302 | 45,5 | 168 | 3,3 | 1,739 | 34,3 | 3,539 | 1,802 | 50,9 | 40 | 1,1 | 0 | 0 | 0 | 0 | | |
| 81142 HALIFAX ENGINEERING INC | LANCASTER | VA 8109 S P Y | 42 | 25 | 58,9 | 2 | 3,7 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 80479 HAMILTON TECHNOLOGY INC | BOSTON | MA 8109 B M N | 12,295 | 8,908 | 72,5 | 14 | 0,1 | 8,975 | 73,0 | 4,081 | 3,686 | 90,3 | 7 | 0,2 | 0 | 0 | 0 | 0 | | |
| 81376 HANOVER HOUSE INC. | | MA 8109 B M N | 869 | 205 | 23,6 | 38 | 4,4 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 80485 HANSCHMEIER CORP | MILWAUKEE | WI 8109 P M Y | 2,728 | 482 | 25,0 | 4 | 0,1 | 69 | 2,5 | 2,364 | 260 | 11,0 | 0 | 0,0 | 0 | 0 | 0 | 0 | | |
| 80488 HARRIS CORP/ELECTRONIC SYSTEMS DIV | MELBOURNE | FL 8105 B M N | 6,402 | 3,623 | 56,6 | 12 | 0,2 | 583 | 9,1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 81218 HARRIS CORP/BSD | MELBOURNE | NY 8105 B M N | 9,157 | 4,773 | 52,1 | 18 | 0,2 | 1,834 | 20,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 81217 HARRIS CORP/ANT INFO STS DIV | MELBOURNE | FL 8105 B M N | 4,480 | 1,891 | 42,2 | 65 | 1,5 | 167 | 3,7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 81225 HARRIS CORP/SAT SYSTEMS GROUP OPS | MELBOURNE | FL 8106 B M N | 86,006 | 43,158 | 50,2 | 458 | 0,5 | 10,295 | 12,0 | 79,452 | 37,075 | 46,7 | 198 | 0,2 | 0 | 0 | 0 | 0 | | |
| 81487 HARRIS CORP/HARRIS SEMICONDUCTOR GROUP | MELBOURNE | FL 8110 B M N | 13,699 | 6,302 | 46,0 | 164 | 1,2 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 80487 HARRIS CORP/P R B ELECTRONICS DIV | SYOSSET | NY 8109 B Y N | 38,614 | 23,976 | 61,1 | 1,692 | 4,4 | 7,759 | 20,1 | 19,589 | 10,263 | 56,0 | 1,010 | 5,2 | 0 | 0 | 0 | 0 | | |
| 80488 HARRIS CORP/F COMMUNICATIONS DIV | ROCHESTER | NY 8105 B Y Y | 2,396 | 1,205 | 50,3 | 26 | 1,1 | 130 | 5,4 | 1,067 | 637 | 59,7 | 12 | 1,1 | 0 | 0 | 0 | 0 | | |
| 81216 HARRIS CORP/TACT SAT TERMINALS OPS | MELBOURNE | FL 8105 P M N | 27,506 | 13,05 | 47,6 | 11 | 8 | 2,264 | 8,2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 80487 HARSOC CORP/DALEK/H-TECH/TCO | | P Y N | 132,158 | 60,827 | 46,0 | 207 | 0,2 | 857 | 0,6 | 105,938 | 51,086 | 48,2 | 267 | 0,3 | 95 | 0,1 | | | | |
| 1187 HARSOC CORP/PERFECTION COREY | GALTOM | OH 7909 P Y Y | 0 | 0 | 0,0 | 0 | 0,0 | 0 | 0,0 | 428 | 17 | 4,1 | 0 | 0,0 | 0 | 0 | 0 | 0 | | |
| 0490 HARSOM CHEMICAL CO | SOLON | OH 8007 S M Y | 195 | 177 | 90,8 | 22 | 11,2 | 0 | 0,0 | 300 | 277 | 92,4 | 6 | 2,1 | 0 | 0 | 0 | 0 | | |
| 0491 HARVARD INDUSTRIES INC/INTERIORS WFG | ST LOUIS | MO 7902 P Y N | 1,582 | 1,278 | 80,8 | 0 | 0,0 | 902 | 57,0 | 16 | 13 | 76,7 | 0 | 0 | 9 | 54,0 | | | | |
| 1302 HARTMANN HELLERY FARMS DAIRY | WHITEWATER | WI 8107 P Y Y | 1,154 | 1,046 | 90,4 | 0 | 0,0 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0495 HAYES INTERNATIONAL CORP | BIRMINGHAM | AL 8107 B M N | 11,628 | 7,765 | 66,8 | 228 | 2,0 | 5,185 | 44,6 | 12,397 | 7,580 | 61,1 | 166 | 1,3 | 3,416 | 27,6 | | | | |
| 1246 HAYES INTERNATIONAL CORP | DOTHAN | AL 8103 P M N | 1,357 | 1,139 | 81,9 | 6 | 0,4 | 285 | 21,0 | 1,712 | 1,240 | 72,4 | 4 | 0,3 | 327 | 19,1 | | | | |
| 1469 HAYES INTERNATIONAL CORP/TARGETS DIV | LEEDS | AL 8107 B Y Y | 542 | 448 | 82,7 | 0 | 0,0 | 77 | 14,2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0498 HAYELITE CORP | GREEN, ANN | NY 8109 B Y Y | 35,814 | 20,442 | 57,1 | 780 | 2,2 | 4,266 | 11,9 | 25,616 | 14,514 | 56,7 | 678 | 2,6 | 2,999 | 11,4 | | | | |
| 0499 HELIX TECHNOLOGY CORP/CTI DIV | WALTHAM | MA 8103 P M N | 595 | 281 | 47,3 | 5 | 0,8 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0499 HEMINSON BARBRA & RICHARDSON INC | SANTA BARBARA | CA 8040 P M Y | 4,017 | 1,150 | 28,6 | 322 | 8,0 | 0 | 0,0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0500 HENSEL CORP/NEW SW DIV | TULSA | OK 8106 B Y Y | 16,962 | 5,016 | 29,4 | 83 | 0,5 | 0 | 0,0 | 9,075 | 3,813 | 42,0 | 61 | 0,7 | 0 | 0 | 0 | 0 | | |
| 0501 HERDLES INC | PORT EVERG | NY 8109 P Y Y | 1,047 | 957 | 91,4 | 0 | 0,0 | 27 | 2,6 | 742 | 694 | 93,5 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0502 HERDLES INC/AEROSPACE DIV | MCNEEER | TX 8109 B Y Y | 11,415 | 5,489 | 48,1 | 38 | 0,3 | 0 | 0,0 | 7,924 | 4,285 | 54,1 | 28 | 0,4 | 0 | 0 | 0 | 0 | | |
| 1189 HERDLES INC/ALLEGANT BALL LAB | CUMBERLAND | MD 8012 B M N | 15,981 | 10,311 | 64,5 | 88 | 0,6 | 12,487 | 78,1 | 17,617 | 8,877 | 50,4 | 28 | 0,2 | 12,347 | 70,1 | | | | |
| 0509 HERTEL CORP | GRANBY | TX 8102 S M N | 1,020 | 133 | 13,0 | 1 | 0,1 | 640 | 62,7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0515 HINDENREDS METALS INC | CLAYVILLE | NY 8106 S Y Y | 16,123 | 3,897 | 24,2 | 0 | 0,0 | 0 | 0,0 | 20,005 | 5,996 | 30,0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0518 HOMEWELL INC/AUTONICS DIV | CLEARWATER | FL 8109 P Y Y | 48,380 | 30,124 | 62,3 | 539 | 1,1 | 0 | 0,0 | 46,390 | 30,964 | 66,7 | 634 | 1,4 | 0 | 0 | 0 | 0 | | |
| 0519 HOMEWELL INC/AEROSPACE DIVISION | ST LOUIS PARK | MN 8107 B Y Y | 24,176 | 10,380 | 42,9 | 764 | 3,2 | 5,217 | 21,6 | 39,727 | 25,790 | 64,9 | 949 | 2,4 | 0 | 0 | 0 | 0 | | |
| 0520 HOMEWELL INC/DEFENSE ELECTRONICS DIV | SEATTLE | WA 8104 B Y Y | 5,909 | 2,592 | 43,9 | 84 | 1,4 | 1,004 | 17,0 | 7,477 | 2,879 | 38,5 | 119 | 1,6 | 0 | 0 | 0 | 0 | | |
| 0522 HOMEWELL INC/DEFENSE SYSTEMS DIV | HOPKINS | MN 8107 B M N | 126,655 | 47,453 | 37,5 | 947 | 0,7 | 13,449 | 10,6 | 157,558 | 60,782 | 38,6 | 674 | 0,4 | 0 | 0 | 0 | 0 | | |

SMALL BUSINESS SUBCONTRACT GOALS

(AMOUNTS IN THOUSANDS)

| ACTIVE | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT MET GOALS | | | ACTIVE | | | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT MET GOALS | | |
|-----------|-----------------------------|-------------|----------------------|---------------------------------|--------------------|----------------------|-------------|----------------------|-------------|-----------------------------|----------------------|-------------|---------------------------------|----------------------|-------------|
| | NO OF CONTRACT CTRTS | GOAL \$ AMT | NO OF CONTRACT CTRTS | GOAL \$ AMT | ACHIEVE \$ ANT PCT | NO OF CONTRACT CTRTS | GOAL \$ AMT | NO OF CONTRACT CTRTS | GOAL \$ AMT | ACHIEVE \$ ANT PCT | NO OF CONTRACT CTRTS | GOAL \$ AMT | ACHIEVE \$ ANT PCT | NO OF CONTRACT CTRTS | GOAL \$ AMT |
| 3 28172 | 6508 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 3 28172 | 17 | 0 | 0 | 0 |
| 6 5847 | 2013 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 6 5847 | 281 | 0 | 0 | 0 |
| 2 677 | 197 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 2 677 | 91 | 0 | 0 | 0 |
| 4 1051 | 696 | 1 | 1150 | 806 | 1045 | 129.7 | 0 | 0 | 0 | 0.0 | 4 1051 | 71 | 1 1150 | 0 | 0 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 23 9619 | 3132 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 17 8861 | 432 | 0 | 0 | 0 |
| 9 12202 | 31602 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 8 42202 | 635 | 1 | 0 | 0 |
| 35 117803 | 50384 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 25 117803 | 282 | 0 | 0 | 0 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 1 135 | 63 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 0 1 | 0 | 0 | 0 | 0 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 10 70 | 89 | 1 | 8 | 8 | 15.0 | 1 | 0 | 0 | 0 | 0.0 | 8 2 | 2 | 0 | 0 | 0 |
| 5 2105 | 29 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 5 0 | 0 | 0 | 0 | 0 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 3 1112 | 433 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 3 1 | 51 | 0 | 0 | 0 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 2 52729 | 17104 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 2 52729 | 4216 | 1 | 0 | 0 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 9 20086 | 4460 | 1 | 1924 | 395 | 329 | 101.3 | 1 | 0 | 0 | 0.0 | 9 61862 | 619 | 1 | 663 | 8 |
| 9 61862 | 21652 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 9 0 | 0 | 0 | 0 | 0 |
| 2 6750 | 555 | 1 | 4297 | 543 | 664 | 122.3 | 1 | 0 | 0 | 0.0 | 2 6750 | 41 | 1 | 4297 | 4 |
| 5 8871 | 5282 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 5 8871 | 108 | 1 | 0 | 0 |
| 6 10995 | 4178 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 6 10995 | 49 | 1 | 0 | 0 |
| 12 32896 | 18975 | 1 | 2706 | 1392 | 1546 | 112.5 | 1 | 0 | 0 | 0.0 | 12 32896 | 761 | 1 | 2706 | 31 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 0 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 0 0 | 0 | 0 | 0 | 0 |
| 1 609 | 155 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 1 609 | 773 | 1 | 0 | 0 |
| 2 815 | 182 | 2 | 835 | 182 | 707 | 389.6 | 1 | 0 | 0 | 0.0 | 2 835 | 4 | 1 | 581 | 2 |
| 3 1049 | 1002 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 3 155 | 0 | 0 | 0 | 0 |
| 1 6387 | 746 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 1 6387 | 15 | 1 | 0 | 0 |
| 3 1116 | 46 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 3 1116 | 84 | 0 | 0 | 0 |
| 2 210 | 168 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 2 96 | 5 | 1 | 0 | 0 |
| 7 7555 | 660 | 1 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0.0 | 7 7555 | 23 | 1 | 254 | 2 |
| 14 3573 | 1786 | 1 | 368 | 185 | 204 | 110.4 | 1 | 0 | 0 | 0.0 | 14 3573 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | | | 37 | 3 |
| | | | | | | | | | | | | | | 370 | 3 |

SMALL DISADVANTAGED BUSINESS SUBCONTRACT GOALS

PERIOD COVERED: OCT 1980 - SEP 1981

BLA
(AMOUNTS IN THOUSANDS)

| CONE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | |
|-------|--|--------------------|---------------------------------------|-----------|---------|--------|-------|------|--|-------|--------|--------|-------|-------|--------|
| | | | ST | DATE | EDS | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT |
| 81185 | GENERAL ELECTRIC CO/MACH APP DIV | SCHENECTADY NY | P N N | 201-J57 | 15,162 | 7.5 | 67 | 8 | 7,214 | 3.6 | 93,325 | 6,020 | 6.5 | 8 | 8 |
| 81186 | GENERAL ELECTRIC CO/STIMULATION | DAYTON BEACH FL | B N N | 12,731 | 5,961 | 46.8 | 206 | 1.6 | 415 | 3.3 | 21,422 | 10,201 | 47.6 | 214 | 1.0 |
| 81186 | GENERAL FOODS CORP | WHITE PLAINS NY | P N Y | 9,430 | 2,597 | 27.5 | 482 | 5.1 | 157 | 1.7 | 11,264 | 3,038 | 27.1 | 387 | 3.5 |
| 80418 | GENERAL INSTRUMENT CORP/GENT SYSTEMS DIV | HICKSVILLE NY | B N N | 4,206 | 3,328 | 79.1 | 66 | 1.6 | 943 | 22.4 | 1,523 | 1,214 | 79.7 | 22 | 1.4 |
| 80419 | GENERAL MOTORS CORP | SAGINAW MI | N N | 666 | 1,333 | 20.0 | 4 | 0.6 | 0 | 0.0 | 477 | 95 | 20.9 | 2 | 0.4 |
| 80420 | GENERAL MOTORS CORP/MELCO ELEC DIV | GOLDETA CA | B N N | 14,091 | 7,252 | 51.5 | 540 | 3.8 | 369 | 2.2 | 24,429 | 7,070 | 28.9 | 720 | 2.9 |
| 81416 | GENERAL MOTORS CORP/HELCO ELEC DIV | DAN CREEK WI | B N Y | 40,018 | 21,932 | 54.8 | 1,189 | 3.0 | 1,346 | 3.4 | 52,517 | 33,065 | 64.5 | 2,065 | 3.8 |
| 81349 | GENERAL MOTORS CORP/DETROIT DIESEL ALSLW | INDIANAPOLIS IN | B N Y | 71,484 | 38,225 | 53.5 | 1,059 | 3.5 | 15,493 | 21.7 | 0 | 0 | 0.0 | 0.0 | 0.0 |
| 1,350 | GENERAL MOTORS CORP/DIESEL ENGI DIV | GRAND RAPIDS MI | B Y N | 116 | 84 | 71.9 | 0 | 0.0 | 0 | 0.0 | 126 | 73 | 57.8 | 0 | 0.0 |
| 1,276 | GENERAL MOTORS CORP/HARRISON RADIATOR | LOCPORT NY | B Y N | 573 | 282 | 49.3 | 15 | 2.7 | 204 | 35.6 | 663 | 536 | 80.8 | 1 | 0.1 |
| 1,122 | GENERAL MOTORS CORP/ROCHESTER PROD DIV | ROCHESTER NY | B Y N | 186 | 95 | 51.0 | 0 | 0.0 | 0 | 0.0 | 162 | 83 | 51.0 | 0 | 0.0 |
| 0423 | GENERAL RESEARCH CORP | MCLEAN VA | P N Y | 11,182 | 4,037 | 36.1 | 33 | 0.3 | 0 | 0.0 | 10,992 | 2,731 | 24.8 | 8 | 0.1 |
| 0425 | GENERAL SIGNAL CORP/CARDION ELECTRONICS | WOODBURY NY | B Y Y | 1,862 | 1,182 | 63.5 | 22 | 1.2 | 247 | 13.3 | 4,026 | 2,779 | 69.0 | 16 | 0.4 |
| 0427 | GENERAL TIME CORP/ELECTRODYNAMICS DIV | ROLLING MEADOWS IL | P Y N | 1,962 | 1,491 | 76.0 | 0 | 0.0 | 0 | 0.0 | 834 | 591 | 70.8 | 0 | 0.0 |
| 1,215 | GENTEX CORP | CARBONDALE PA | B N N | 6,652 | 3,452 | 51.9 | 38 | 0.6 | 3,429 | 51.5 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0432 | GIGAMER MOBILE SYSTEMS INC | DALLAS/TX | PA B Y Y | 8,049 | 4,748 | 59.0 | 109 | 1.3 | 1,669 | 20.0 | 8,054 | 4,589 | 57.0 | 105 | 1.3 |
| 0435 | GLOBAL ASSOCIATES | OAKLAND CA | B N N | 17,246 | 7,469 | 43.3 | 2,980 | 17.2 | 0 | 0.0 | 14,351 | 6,026 | 42.0 | 1,933 | 13.5 |
| 1,245 | GORE INC | E CAMDEN NJ | S Y N | 3 | 1 | 23.4 | 0 | 0.0 | 0 | 0.0 | 45 | 7 | 15.1 | 0 | 0.0 |
| 0440 | GOODRICH B F CO | AKRON OH | B N Y | 11,714 | 5,095 | 43.5 | 65 | 0.7 | 7,334 | 62.6 | 9,845 | 5,018 | 59.1 | 18 | 0.2 |
| 0442 | GOODYEAR TIRE & RUBBER CO | AKRON OH | P Y Y | 1,932,125 | 546,184 | 29.3 | 2,144 | 0.1 | 1,672 | 0.1 | 18,814 | 13,700 | 72.8 | 29 | 0.2 |
| 0443 | GOLD INC SIMULATION SYSTEMS DIV | NEWVILLE NY | B Y Y | 8,112 | 4,189 | 60.4 | 104 | 1.3 | 0 | 0.0 | 8,792 | 5,988 | 68.1 | 75 | 0.9 |
| 0444 | GOLD INC/CHESAPEAKE INSTRUMENT DIV | GLEN BURNIE MD | B Y Y | 10,984 | 7,678 | 67.9 | 213 | 1.9 | 0 | 0.0 | 12,735 | 10,470 | 82.2 | 163 | 1.3 |
| 0445 | GOLD INC/NAUTIC SYSTEMS DIV | EL MONTE CA | B Y Y | 14,789 | 8,107 | 54.8 | 445 | 3.0 | 0 | 0.0 | 15,357 | 7,730 | 50.3 | 1,015 | 6.6 |
| 0446 | GOLD INC/OCEAN SYSTEMS DIV | CLEVELAND OH | B Y Y | 58,861 | 24,780 | 42.1 | 583 | 1.0 | 44,512 | 75.6 | 41,917 | 21,434 | 51.1 | 520 | 1.2 |
| 0474 | GOLD INC/S E L COMPUTER SYSTEMS DIV | FT LAUDERDALE FL | B Y N | 14,464 | 4,039 | 27.9 | 302 | 2.1 | 0 | 0.0 | 9,245 | 4,236 | 45.8 | 204 | 2.2 |
| 1,484 | GOLD INC/S E L COMPUTER SYSTEMS DIV | PLANTATION FL | B Y N | 25,170 | 7,155 | 26.4 | 1,312 | 5.2 | 0 | 0.0 | 12,067 | 5,497 | 45.6 | 323 | 2.7 |
| 0454 | GROVE MFG CO | SHADY GROVE MD | P N Y | 2,917 | 479 | 16.4 | 3 | 0.1 | 0 | 0.0 | 4,164 | 592 | 14.2 | 3 | 0.1 |
| 1,542 | GROVE/MANLIFT INC | SELMA CA | B N Y | 609 | 204 | 33.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0466 | GULF & WESTERN INDUSTRIES INC | SMARTMORE PA | B Y Y | 2,817 | 2,361 | 83.8 | 15 | 0.5 | 637 | 22.6 | 693 | 538 | 77.5 | 14 | 2.0 |
| 1,398 | GULF & WESTERN MFG CO/KOCH & SONS DIV | ANNAPOLIS MD | B N N | 2,247 | 1,740 | 77.4 | 227 | 10.1 | 0 | 0.0 | 1,869 | 1,459 | 78.0 | 63 | 3.4 |
| 1,485 | GULF & WESTERN MFG CO/OTTAWA TRUCK DIV | OTTAWA KS | B N N | 3,396 | 309 | 9.1 | 6 | 0.2 | 761 | 22.4 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0467 | GULF OIL CO U S | PORT ARTHUR TX | B N P Y | 897 | 232 | 25.9 | 85 | 9.5 | 0 | 0.0 | 574 | 164 | 28.6 | 15 | 2.6 |
| 1,422 | GULF TOW INDUSTRIES | COSTA MESA CA | B N Y | 2,639 | 1,847 | 70.0 | 76 | 2.9 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0468 | GULF TOW INDUSTRIES INC/DATA SYSTEMS DIV | ALBUQUERQUE NM | B N P Y | 618 | 412 | 64.6 | 12 | 1.9 | 93 | 15.0 | 250 | 69 | 27.7 | 5 | 2.2 |
| 1,488 | GULF TOW INDUSTRIES/ENGINEERED MAGNETICS | HANHORN CA | B N N | 1,953 | 1,363 | 69.8 | 2 | 0.1 | 0 | 0.0 | 2,987 | 754 | 31.9 | 3 | 0.1 |

(SOMETHING IN THOUSANDS)

| SMALL BUSINESS SUBCONTRACTOR GOALS | | | | | | | | | | | | SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS | | | | | | | | | | | | | | | | |
|------------------------------------|-----------------------------|-----------------|---------|-------|---------|----------|---------------------------------|-----------------|---------|-------|---------|---|--------|-----------------------------|-----------------|---------|-------|---------|----------|---------------------------------|---------|-------|---------|----------|-----|----|------|---|
| ACTIVE | COMPLETED THIS FY MET GOALS | | | | | | COMPLETED THIS FY NOT MET GOALS | | | | | | ACTIVE | COMPLETED THIS FY MET GOALS | | | | | | COMPLETED THIS FY NOT MET GOALS | | | | | | | | |
| | GOAL | NO OF CONTRACTS | \$ ANT. | CIRTS | \$ ANT. | ACHIEVE. | GOAL | NO OF CONTRACTS | \$ ANT. | CIRTS | \$ ANT. | ACHIEVE. | | GOAL | NO OF CONTRACTS | \$ ANT. | CIRTS | \$ ANT. | ACHIEVE. | NO OF CONTRACTS | \$ ANT. | CIRTS | \$ ANT. | ACHIEVE. | | | | |
| 2 | 311 | 307 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 2 | 337 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | |
| 4 | 5202 | 5436 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 4 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 6 | 2213 | 224 | 0 | 55 | 3826 | 10000 | 10000 | 0 | 0 | 0 | 0.0 | 0.0 | 9 | 2213 | 0 | 55 | 3826 | 750 | 3113 | 415.1 | 0 | 0.0 | | | | | | |
| 8 | 1439 | 224 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 2 | 526 | 62 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | |
| 10 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 12 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 14 | 4 | 1084 | 2569 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 1 | 1391 | 117 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | |
| 16 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 18 | 26 | 6965 | 20955 | 0 | 1431 | 403 | 534 | 122.4 | 1 | 1130 | 121 | 18 | 16.6 | 26 | 4975 | 1878 | 5 | 810 | 87 | 92 | 104.7 | 1 | 3 | 2751 | 44 | 16 | 37.1 | |
| 20 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 22 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 24 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 26 | 50 | 70 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 28 | 4 | 1136 | 565 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 4 | 1166 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 30 | 1 | 1043 | 123 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 1 | 1043 | 91 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 32 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 34 | 19 | 20865 | 31339 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 19 | 20845 | 548 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 36 | 3 | 122311 | 17999 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 3 | 122311 | 227 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 38 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 40 | 5 | 12143 | 45004 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 5 | 121473 | 664 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 42 | 26 | 82293 | 30639 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 14 | 74998 | 137 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 44 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 46 | 4 | 4545 | 134 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 4 | 17934 | 114 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 48 | 21 | 40015 | 4314 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 15 | 17934 | 7 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 50 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 52 | 33 | 12743 | 4587 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 17 | 11441 | 105 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |
| 54 | 189 | 61479 | 124182 | 10 | 4130 | 428 | 1166 | 272.2 | 1 | 0 | 0 | 0.0 | 172 | 139 | 804.4 | 2 | 167 | 608612 | 2995 | 6 | 3559 | 3 | 5162.5 | 4 | 372 | 1 | | |
| 56 | 2 | 256 | 249 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 2 | 256 | 13 | 0 | 0 | 0.0 | 1 | 164 | 12 | 8 | 44.3 | 1 | 572 | 1 | 0 | 0 |
| 58 | 52 | 47875 | 9605 | 10 | 4130 | 428 | 1166 | 272.2 | 1 | 0 | 0 | 0.0 | 1 | 52 | 47875 | 96 | 6 | 3558 | 3 | 5165.1 | 4 | 372 | 1 | 0 | 0 | | | |
| 60 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | | | | | | |

PERIOD COVERED: OCT 1980 - SEP 1981

BLA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | |
|-------|--|------------------|---------------------------------------|-------|-----|-----------|---------|--------|--|--------|--------|--------|-----------|---------|--------|-------|-------|-----|
| | | | ST | DATE | E | S | \$ ANT | \$ ANT | PCT | \$ ANT | \$ ANT | PCT | \$ ANT | \$ ANT | PCT | | | |
| 80349 | FIRESTONE COATED FABRICS CO | MAGNOLIA | AR | 8/08 | B | Y | 1,266 | 861 | 71.4 | 33 | 2.8 | 0.0 | 2,372 | 2,088 | 88.0 | | | |
| 80370 | FIRESTONE INDUSTRIAL PRODUCTS CO | NASHVILLE | TN | 8/05 | B | Y | 6,964 | 5,341 | 76.7 | 38 | 0.5 | 2,965 | 42.6 | 34,898 | 20,250 | | | |
| 80371 | FIRESTONE TIRE & RUBBER CO | AERON | OH | 8/09 | P | Y | 748,198 | 65,062 | 8.7 | 3,113 | 0.4 | 0 | 0 | 0 | 0 | | | |
| 81347 | FIRESTONE TIRE & RUBBER CO/REF RES & PRO AERON | NEW YORK | OH | 1,030 | 745 | 72.4 | 2 | 0.2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| 80372 | FLIGHT SAFETY INTERNATIONAL INC | NEW YORK | NY | 01 | P | Y | 137 | 40 | 28.0 | 0 | 0.0 | 0 | 129 | 49 | 37.9 | | | |
| 80373 | FLINCHBURN PRODUCTS INC | RED LION | PA | 8/08 | P | N | 26,557 | 10,042 | 37.8 | 34 | 0.1 | 1,377 | 5.2 | 20,621 | 6,757 | 32.8 | | |
| 81264 | FLINCHBURN PRODUCTS/PRODUCT LEVEL CTR | WILMINGTON | NJ | 8/04 | B | N | 917 | 742 | 79.2 | 1 | 0.2 | 0 | 0 | 0 | 0 | 0 | | |
| 80375 | FORD AERO COMM CORP/AEROMOTRIC DIV | NEWPORT BEACH | CA | 8/09 | B | Y | 91,062 | 43,307 | 47.6 | 1,680 | 1.8 | 0 | 0 | 110,420 | 58,821 | 53.3 | | |
| 81421 | FORD AERO COMM CORP/DIVISION DIV | IRVINE | CA | P | N | 86,030 | 14,452 | 1.7 | 2 | 0 | 76 | 0.1 | 0 | 0 | 2,190 | 0 | 0 | |
| 80376 | FORD AERO COMM CORP/TEARING SVCS DIV | WILLIAMS GROVE | PA | 670 | 544 | 78.9 | 13 | 1.8 | 0 | 0 | 0 | 0 | 180 | 76 | 42.1 | 6 | 3.3 | |
| 80378 | FORD AERO COMM CORP/WESTERN DEV LABS | PALO ALTO | CA | 8/10 | B | Y | 68,664 | 24,677 | 35.9 | 2,037 | 3.0 | 2,459 | 3.6 | 56,599 | 30,059 | 53.2 | | |
| 8377 | FORD AERO COMM CORP/WESTERN DEV LABS | WILLOW GROVE | PA | 7/03 | B | Y | 206 | 144 | 67.8 | 0 | 0 | 0 | 0 | 98 | 65 | 87.5 | | |
| 1244 | FORD AERO COMM CORP/WESTERN DEV LABS | COLORADO SPRINGS | CO | 7/07 | P | Y | 43 | 35 | 81.5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 8380 | FORD MOTOR CO | DEARBORN | MI | 8/01 | P | Y | 302 | 74 | 24.4 | 0 | 0 | 0 | 0 | 194 | 41 | 20.9 | | |
| 1480 | FOTS LAUNCH & TDS CO | SEATTLE | WA | 8/09 | P | Y | 76 | 50 | 65.5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 0382 | FOSTER WHEELER ENERGY CORP | LUTHERSTON | NJ | 8/06 | P | Y | 545 | 244 | 44.8 | 0 | 0 | 0 | 0 | 865 | 416 | 47.0 | | |
| 1270 | FRAM INDUSTRIAL FILTER CORP | TULSA | OK | 8/08 | B | Y | 1,114 | 615 | 55.2 | 4 | 0.4 | 71 | 6.4 | 112 | 38 | 34.3 | | |
| 0386 | FREQUENCY ENGINEERING LABORATORIES | FARMINGTON | NJ | 8/09 | P | Y | 8,678 | 4,695 | 54.1 | 98 | 1.1 | 2,402 | 27.7 | 7,429 | 6,153 | 82.8 | | |
| 0387 | G & H TECHNOLOGY INC | SANTA MONICA | CA | 8/08 | S | N | 14,256 | 12,563 | 88.1 | 1,847 | 13.0 | 0 | 0 | 12,758 | 11,750 | 92.0 | | |
| 0390 | G & H SYLVANIA INC/COMMUNICATION SYSTEMS | NEEDHAM | MA | 8/02 | B | Y | 97,386 | 43,450 | 44.6 | 761 | 0.8 | 29,671 | 30.5 | 35,776 | 16,072 | 50.5 | | |
| 0392 | G & H SYLVANIA INC/ELECTRONIC SYSTEMS | WALTHAM | MA | B | N | Y | 2,746 | 1,911 | 69.1 | 3 | 0.1 | 339 | 12.3 | 0 | 0 | 0 | 0 | 0 |
| 0394 | G & H SYLVANIA INC/STRATEGIC SYSTEMS DIV | WEEDHAM HEIGHTS | MA | 8/06 | P | N | 22,258 | 4,314 | 19.4 | 153 | 0.7 | 0 | 0 | 3,581 | 307 | 8.6 | | |
| 1184 | G & H SYLVANIA INC/WESTERN DIV | MOUNTAIN VIEW | CA | 8/06 | P | N | 70,229 | 35,871 | 51.1 | 1,047 | 1.5 | 5,975 | 8.5 | 87,578 | 37,476 | 42.8 | | |
| 0395 | GARD INC | MILES | IL | 8/01 | B | Y | 118 | 58 | 47.7 | 0 | 0.0 | 22 | 0.1 | 153 | 112 | 73.1 | 0 | 0 |
| 0377 | GARRETT CORP | LOS ANGELES | CA | P | N | 42,372 | 29,044 | 68.5 | 538 | 1.3 | 0 | 0 | 0 | 54,398 | 33,543 | 61.7 | | |
| 1340 | GARRETT CORP/RESEARCH MFG CO | TORRANCE | CA | 8/07 | B | N | 24,041 | 17,145 | 71.4 | 914 | 3.8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1348 | GARRETT CORP/GARRETT TURBINE ENGINE CO | PHOENIX | AZ | 8/10 | N | Y | 79,837 | 50,777 | 63.6 | 689 | 0.9 | 0 | 0 | 88,972 | 50,901 | 57.2 | | |
| 0379 | GENERAL ATRONICS CORP | PHILADELPHIA | PA | 7/04 | B | Y | 3,486 | 2,131 | 61.1 | 82 | 2.3 | 0 | 0 | 294 | 172 | 58.7 | 2 | 0.7 |
| 0400 | GENERAL BATTERY CORP | READING | PA | 8/09 | P | Y | 8,557 | 2,244 | 26.2 | 1 | 0 | 0 | 0 | 3,105 | 34 | 1.1 | 5 | 0.2 |
| 0404 | GENERAL DYNAMICS CORP/COMINT DIV | SAN DIEGO | CA | 8/09 | B | Y | 73,971 | 26,015 | 35.2 | 1,167 | 1.6 | 44,373 | 87.0 | 77,581 | 35,954 | 44.4 | 1,975 | 2.5 |
| 0406 | GENERAL DYNAMICS CORP/ELECTRONICS DIV | SAN DIEGO | CA | 8/09 | B | N | 27,610 | 13,745 | 49.9 | 2,232 | 8.1 | 20,675 | 74.9 | 56,979 | 21,948 | 38.6 | 1,758 | 3.1 |
| 0410 | GENERAL ELECTRIC CO | WASHINGTON | DC | B | Y | 1,113,770 | 520,024 | 44.7 | 7,050 | 0.6 | 0 | 0 | 1,116,759 | 610,194 | 54.6 | 626 | 0.1 | |
| 1481 | GENERAL ELECTRIC CO | ARKANSAS CITY | KS | 8/07 | P | Y | 149 | 148 | 99.4 | 8 | 5.6 | 18 | 11.8 | 251 | 251 | 100.0 | 0 | 0 |
| 1482 | GENERAL ELECTRIC CO/ARMAMENT SYSTEMS | BURLINGTON | VT | 8/08 | B | N | 67,104 | 40,733 | 60.7 | 1,041 | 1.6 | 38,446 | 57.3 | 50,080 | 27,380 | 54.7 | 185 | 0.4 |
| 00416 | GENERAL ELECTRIC CO/CORIB & INFO SYS PROG SUMMITVALE | CA | 8/02 | N | Y | 988 | 437 | 48.2 | 390 | 43.0 | 47 | 5.2 | 0 | 0 | 0 | 0 | 0 | 0 |

D.L.A.
(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT EQUALS

COMPANIES PARTICIPATING IN THE
DBB SUBCONTRACTING PROGRAM

PERIOD COVERED: OCT 1980 - SEP 1981

DIA
(AMOUNTS IN THOUSANDS)

| CONE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | |
|--------|--|-----------------|---------------------------------------|----------------|-----------------|-----------------|-------|------------------|--|---------------|---------|-----------------|-----------------|-------|
| | | | SHRP POK YEN | ST DATE EDS | TOTAL \$ AMT | SMALL \$ AMT | PCT | DISAWY \$ AMT | PCT | LSA \$ AMT | PCT | TOTAL \$ AMT | SMALL \$ AMT | PCT |
| 1478 | ELECTROSPACE SYSTEMS INC | TX 8109 B NY | 1,894 | 1,001 | 52.9 | 69 | 3.7 | 267 | 14.1 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1516 | ELECTROSPACE SYSTEMS INC | TX 8109 B NY | 13,447 | 6,300 | 44.8 | 242 | 1.8 | 1,067 | 7.9 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 1258 | ELLIOTT CO | PA 7806 S NY | 245 | 252 | 95.2 | 4 | 1.5 | 0 | 0.0 | 164 | 156 | 95.6 | 3 | 1.6 |
| 0341 | EMERSON ELECTRIC CO/ELECTRONIC & SPACE | ST LOUIS | 135,522 | 86,995 | 55.9 | 7,899 | 5.1 | 2,168 | 1.4 | 111,991 | 73,534 | 65.7 | 4,646 | 4.1 |
| 0342 | EMERSON ELECTRIC CORPORATE DIV | CASSELLERRY | 6,443 | 2,834 | 43.9 | 40 | 0.6 | 237 | 3.7 | 12,412 | 6,658 | 53.6 | 147 | 1.2 |
| 0343 | EMERSON ELECTRIC CO/INDUSTRIAL CONTROLS | SANTA ANA | CA 7400 S NN | 500 | 249 | 53.8 | 9 | 1.8 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 0345 | ENVIRONMENTAL ELEMENTS CORP | BALTIMORE | AD 7712 P TN | 735 | 688 | 91.0 | 5 | 0.6 | 0 | 0.0 | 1,028 | 796 | 77.4 | 17 |
| 1299 | ENVIRONMENTAL SCIENCE & ENGR INC | GATESVILLE | FL 8107 B MM | 282 | 246 | 87.0 | 8 | 4 | 104 | 37.0 | 0 | 0.0 | 0 | 0.0 |
| 0347 | EVANS PRODUCTS CO/RACINE STEEL CASTINGS | RACINE | WI 8012 S YY | 81 | 45 | 55.2 | 4 | 4.9 | 0 | 0.0 | 463 | 311 | 67.2 | 7 |
| 0348 | EVERDIE INC | WESTMONT | IL 8108 P YY | 712 | 139 | 19.5 | 6 | 0.9 | 0 | 0.0 | 927 | 343 | 37.0 | 22 |
| 0349 | EX-CELL-O CORP | ELWOOD | IN 8109 S NY | 29,819 | 24,646 | 82.7 | 15 | 0.1 | 0 | 0.0 | 21,261 | 18,591 | 87.4 | 27 |
| 0350 | EX-CELL-O CORP | ZEELAND | MN 7911 B YN | 13,361 | 11,791 | 86.3 | 26 | 0.2 | 0 | 0.0 | 13,334 | 11,794 | 86.5 | 66 |
| 0351 | EX-CELL-O CORP | LIMA | OH 7910 S YY | 3,386 | 1,410 | 41.7 | 0 | 0.0 | 0 | 0.0 | 3,136 | 2,199 | 70.1 | 0 |
| 0352 | EX-CELL-O CORP/CADILLAC BASE DIV | MARION | MN 8007 P NN | 85,047 | 53,206 | 62.6 | 226 | 0.3 | 0 | 0.0 | 43,416 | 34,009 | 78.3 | 116 |
| 0353 | EX-CELL-O CORP/ACCORD HEAT TRANSFER DIV | PLYMOUTH | IN 8107 B NY | 11,684 | 6,198 | 53.0 | 7 | 0.1 | 0 | 0.0 | 2,326 | 1,100 | 47.3 | 2 |
| 0354 | EXXON CO U S A | HOUSTON | TX 8106 P NY | 12,676 | 4,441 | 35.1 | 376 | 3.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1479 | EXXON INTERNATIONAL INC | NEW YORK | NY 8106 P YY | 110 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1295 | F M C CORP/CABLE CRANE & EXCAVATOR DIV | BONNING GREEN | KY 8108 P NY | 948 | 227 | 26.8 | 0 | 0.0 | 273 | 32.2 | 0 | 0.0 | 0 | 0.0 |
| 0356 | F M C CORP/NORTHERN O&G DIV | MINNEAPOLIS | NW 8107 B NN | 43,406 | 25,494 | 58.7 | 186 | 0.4 | 1,069 | 2.5 | 41,172 | 25,379 | 61.6 | 154 |
| 0357 | F M C CORP/ORDNANCE ENGR DIV | SAW JOSE | CA 8108 B YN | 56,685 | 10,882 | 19.1 | 627 | 1.1 | 0 | 0.0 | 31,572 | 9,164 | 28.0 | 288 |
| 0358 | F M C CORP/ORDNANCE GROUP | SAN JOSE | CA 8106 P NY | 103,745 | 47,189 | 45.4 | 1,857 | 1.8 | 0 | 0.0 | 146,084 | 59,591 | 40.8 | 2,132 |
| 0359 | F M C CORP/SHEEPER DIV | POMONA | CA 8012 P NN | 944 | 141 | 14.9 | 28 | 3.0 | 32 | 3.3 | 0 | 0.0 | 0 | 0.0 |
| 0360 | F M M MANUFACTURING INC | COLUMBIA | SC 8106 P NN | 1,738 | 1,164 | 67.0 | 282 | 16.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1268 | FAIRCHILD INDUSTRIES INC/MFT SVC DIV | CRESTVIEW | FL B NY | 4,511 | 3,717 | 82.4 | 59 | 1.3 | 27 | 0.6 | 4,100 | 3,430 | 83.7 | 34 |
| 0363 | FAIRCHILD INDUSTRIES INC/SPACE & ELEC CO GERMANTOWN | AD 7909 B NY | 8,103 | 3,622 | 44.7 | 262 | 3.2 | 0 | 0.0 | 4,583 | 2,188 | 47.9 | 72 | |
| 0364 | FAIRCHILD INDUSTRIES INC/STRATUS DIV | MANHATTAN BEACH | CA 8103 B YY | 81,596 | 6,972 | 81.1 | 675 | 7.9 | 0 | 0.0 | 3,323 | 2,932 | 88.2 | 59 |
| 0365 | FAIRCHILD WESTON SYSTEMS INC | STOSSET | NY 8107 B NN | 19,843 | 14,216 | 71.6 | 649 | 3.3 | 2,256 | 11.4 | 24,428 | 18,224 | 74.6 | 543 |
| 1346 | FAIRCHILD WESTON SYSTEMS INC/WESTON COUNT'ANCHORALD | PA 8108 S NY | 3,911 | 3,531 | 90.3 | 36 | 0.9 | 401 | 10.3 | 4,932 | 4,479 | 90.8 | 11 | |
| 1404 | FAIRFAX RAILWAY - HARSCO/NORTMAN NOT CO EAU CLAIRE | MI 8109 P YY | 1,174 | 316 | 29.5 | 0 | 0.0 | 14 | 1.2 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0366 | FAIRFIELD PRECISION SHEET METAL | LOS ANGELES | CA 8005 S YY | 1,901 | 1,181 | 62.1 | 43 | 2.2 | 1,404 | 73.9 | 4,016 | 2,287 | 57.0 | 202 |
| 0367 | FAIRFELL LINES INC | NEW YORK | NY 8108 P YY | 2,489 | 1,719 | 69.1 | 108 | 4.3 | 2,489 | 100.0 | 3,294 | 2,234 | 67.8 | 237 |
| 0049 | FEDERAL-MOGUL CORP/ARMONHEAD PRODUCTS | LOS ANIMOS | CA 8103 P NY | 70 | 70 | 100.0 | 8 | 0.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| \$1395 | FIDER SCIENCE INC | SALT LAKE CITY | UT 8108 P YY | 683 | 583 | 85.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| \$0009 | FIGITE INTERNATIONAL/NORTHWEST SYSTEMS DIV HUNTINGTON STA. | NY 8107 B YY | 4,685 | 3,644 | 77.8 | 119 | 2.5 | 169 | 3.6 | 5,219 | 4,537 | 87.3 | 181 | 3.5 |
| \$1221 | FIGITE INTERNATIONAL/SCOTT AVIATION | SIERRA MADRE | CA 8003 P NN | 2,424 | 1,639 | 48.9 | 44 | 1.8 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

PAGE 108

DA
(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY MET GOALS | | | | | | COMPLETED THIS FY NOT MET GOALS | | | | | | ACTIVE | | | | | | COMPLETED THIS FY MET GOALS | | | | | | COMPLETED THIS FY NOT MET GOALS | | | | | |
|--------|-----------------------------|-------------|-------|--------|----------------|------|---------------------------------|-------------|-------|--------|----------------|-----|-----------------|-------------|-------|--------|----------------|-------|-----------------------------|-------------|-------|--------|----------------|-----|---------------------------------|-------------|-------|--------|----------------|-----|
| | NO OF CONTRACTS | GOAL \$ AMT | CRITS | \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACTS | GOAL \$ AMT | CRITS | \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACTS | GOAL \$ AMT | CRITS | \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACTS | GOAL \$ AMT | CRITS | \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACTS | GOAL \$ AMT | CRITS | \$ AMT | ACHIEVE \$ AMT | PCT |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 214 | 158 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 175 | 527 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 175 | 123 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 626 | 412 | 1 | 0 | 2030 | 1239 | 1676 | 1353 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 696 | 311 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 815 | 846 | 1 | 0 | 9 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 349 | 149 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 23895 | 4775 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 26896 | 685 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | 1917 | 1982 | 1 | 2 | 619 | 424 | 424 | 100 | 0 | 1 | 658 | 632 | 555 | 87 | 8 | 1 | 1917 | 63 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 6 | 396 | 267 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 396 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 7 | 990 | 6589 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 | 9464 | 544 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 8 | 1725 | 2316 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 7725 | 155 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9 | 1563 | 594 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1563 | 34 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 10 | 1572 | 7347 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 12772 | 383 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 11 | 7133 | 3716 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 7433 | 37 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 12 | 46610 | 34875 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 46019 | 1940 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 13 | 9624 | 63360 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 9624 | 56 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 14 | 3170 | 1491 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 3179 | 92 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 15 | 36740 | 23035 | 1 | 4 | 5208 | 2036 | 2177 | 105 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 36 | 66740 | 1039 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 16 | 15409 | 5228 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 15409 | 127 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 18 | 4072 | 10111 | 1 | 2 | 636 | 1331 | 185 | 149 | 0 | 1 | 130 | 60 | 43 | 72 | 4 | 1 | 4972 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 19 | 212 | 3027 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 6800 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 20 | 27549 | 3697 | 1 | 1 | 1306 | 455 | 1047 | 230 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 20568 | 158 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 21 | 1110 | 105 | 1 | 2 | 1064 | 54 | 94 | 154 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2110 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 22 | 6 | 2476 | 495 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 2476 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 23 | 11915 | 10709 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 19715 | 208 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 24 | 2 | 1250 | 599 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1024 | 27 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 25 | 1 | 1250 | 754 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 40 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 26 | 1 | 40 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 319 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |

PERIOD COVERED: OCT 1990 - SEP 1991

SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS

PERIOD COVERED: OCT 1980 - SEP 1981

DIA
(AMOUNTS IN THOUSANDS)

CUMULATIVE CURRENT FISCAL YEAR (1981)

| CODE | COMPANY | CITY | ST DATE E D S | TOTAL | | | SMALL | | | DISADV | | | LSA | | | DISADV | | | SMALL | | | DISADV | | |
|---|----------------|---------------|---------------|--------|-------|--------|--------|-------|-------|--------|--------|--------|--------|-------|-------|--------|-------|-----|--------|-------|-----|--------|-------|-----|
| | | | | \$ ANT | % ANT | \$ ANT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT | \$ ANT | % ANT | PCT |
| 0299 DRESSER INDUSTRIES INC/ROOTS BLOWER DIV/OMS CONVERTEILLE | IN B Y Y | 292 | 227 | 77.6 | 0 | 0 | 0 | 0 | 0.0 | 955 | 457 | 47.9 | 4 | 3 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| 0304 DURACELL INTERNATIONAL INC/MATERIALS TECHNOLOGY | NY 8104 P Y Y | 578 | 312 | 54.0 | 0 | 0 | 0 | 0 | 0.0 | 130 | 69.5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| 0305 DYNACELTRON CORP/AEROSPACE OPERATIONS | TX 8106 P Y Y | 1,687 | 1,024 | 60.7 | 117 | 6.9 | 200 | 11.8 | 1,080 | 793 | 73.4 | 78 | 7.2 | 141 | 13.1 | | | | | | | | | |
| 0307 DYNACELTRON CORP/LAND-AIR DIV | NH 8109 P M N | 1,757 | 514 | 29.3 | 191 | 10.9 | 457 | 26.0 | 1,372 | 414 | 30.7 | 116 | 8.5 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0308 DYNACELTRON CORP/LASER SERVICES | NN 8105 P M Y | 1,054 | 838 | 79.5 | 64 | 6.1 | 0 | 0 | 0.0 | 2,031 | 1,623 | 79.9 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0310 DYNACELTRON CORP/RAIL/RACKSCATTER DIV | NW 8110 P N Y | 775 | 534 | 68.9 | 54 | 7.0 | 188 | 24.3 | 784 | 556 | 70.9 | 41 | 5.2 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0311 DYNACELTRON CORP/SCIENTIFIC SUPPORT DIV | NH 8105 P Y Y | 1,054 | 838 | 79.5 | 64 | 6.1 | 0 | 0 | 0.0 | 2,031 | 1,623 | 79.9 | 369 | 18.2 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 1526 DYNAMIC SCIENCE INC | AZ 8105 P N Y | 1,265 | 815 | 64.5 | 349 | 27.6 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0312 DYNAMICS CORP OF AMERICA/ENTERTAINMENT DIV | CT 8011 B Y Y | 10,370 | 3,204 | 30.9 | 833 | 8.0 | 0 | 0 | 0.0 | 1,389 | 826 | 59.5 | 26 | 1.9 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0315 E 6 & 6 INC/AL INDUSTRIAL DIV | N. AUBEROME | NH 8009 B N N | 84 | 44 | 52.7 | 4 | 4.6 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0316 E 6 & 6 INC/SEAOLI DIV | WANICK | RI 8103 P N Y | 1,880 | 1,659 | 88.2 | 28 | 1.5 | 1,427 | 75.9 | 733 | 391 | 53.3 | 5 | 0.7 | 439 | 59.9 | | | | | | | | |
| 1213 E 6 & 6 INC/FAIRCASE | AL AUBEROME | NH 8009 B N N | 1,048 | 675 | 64.4 | 58 | 5.5 | 80 | 7.6 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 1228 E 6 & 6 INC/WASC | ROCKVILLE | ND 8106 P N N | 8,459 | 5,589 | 66.1 | 310 | 3.7 | 0 | 0.0 | 5,229 | 35.3 | 12,015 | 5,571 | 46.4 | 145 | 1.2 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 1242 E H 1 N/SESD SEVERE ENVIR SYS | CHATSWORTH | CA 8104 B Y Y | 14,800 | 4,402 | 29.7 | 135 | 0.9 | 0 | 0.0 | 773 | 632 | 81.7 | 16 | 2.1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 1424 E S D CORP | SANTA CLARA | CA 8106 B Y Y | 803 | 515 | 64.1 | 15 | 1.9 | 0 | 0.0 | 773 | 632 | 81.7 | 16 | 2.1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0320 E S L INC | SUNNYVALE | CA 8103 B N N | 22,700 | 10,591 | 46.7 | 1,973 | 8.7 | 1,489 | 6.6 | 22,483 | 10,404 | 45.9 | 1,159 | 7.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 1374 E SYSTEMS | TAMPA | FL 8109 P N N | 22,622 | 13,553 | 59.9 | 409 | 1.8 | 5,540 | 24.5 | 24,418 | 12,018 | 49.2 | 315 | 1.3 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 1182 E-SYSTEMS INC/DINN WFG DIV | ST PETERSBURG | FL 8109 P N N | 15,645 | 10,681 | 68.3 | 476 | 3.2 | 1,664 | 10.7 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| 0321 E-SYSTEMS INC/FCI DIV | ST PETERSBURG | FL 8109 P N N | 15,133 | 10,465 | 69.2 | 179 | 1.2 | 2,896 | 19.1 | 11,775 | 8,761 | 74.4 | 111 | 0.9 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | | |
| 0322 E-SYSTEMS INC/GARLAND DIV | DALLAS | TX 8109 B N N | 8,500 | 5,458 | 64.2 | 931 | 11.0 | 578 | 6.8 | 6,726 | 4,001 | 59.5 | 538 | 8.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | | |
| 0323 E-SYSTEMS INC/GREENVILLE & DONALSON | GREENVILLE | TX 8109 P Y N | 60,425 | 27,069 | 46.2 | 810 | 1.3 | 6,234 | 10.3 | 21,522 | 8,721 | 40.5 | 336 | 1.6 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | | |
| 0324 E-SYSTEMS INC/ELPINEAR DIV | FALLS CHURCH | VA 7709 P Y Y | 18,689 | 7,394 | 39.7 | 128 | 0.7 | 7,577 | 40.7 | 8,582 | 4,701 | 54.8 | 143 | 1.7 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | | |
| 0325 E-SYSTEMS INC/HONTEX DIV | SALT LAKE CITY | UT 8109 B Y Y | 669 | 450 | 73.9 | 8 | 0.1 | 0 | 0.0 | 973 | 615 | 63.2 | 11 | 1.1 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | | |
| 0327 EAGLE-PICHER INDUSTRIES INC/ELECTRONICS | JOPLIN | MO 8108 B Y Y | 14,787 | 8,810 | 59.6 | 30 | 0.2 | 2,791 | 18.9 | 7,024 | 6,187 | 88.2 | 16 | 0.2 | 1,242 | 17.7 | | | | | | | | |
| 0328 EASTMAN KODAK CO | ROCHESTER | NY 8104 B Y Y | 15,881 | 4,870 | 30.7 | 404 | 2.5 | 2,053 | 12.9 | 33,690 | 13,384 | 39.7 | 57 | 0.2 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | | |
| 0329 EATON CORP/AILL DIV | DEER PARK | NY 8110 B Y Y | 46,676 | 19,394 | 41.6 | 537 | 1.2 | 2,566 | 5.4 | 39,620 | 19,207 | 48.5 | 782 | 2.0 | 5,448 | 13.7 | | | | | | | | |
| 0330 EATON CORP/COMMUNICATIONS PRODS DIV | SUNNYVALE | CA 8109 B N Y | 6,919 | 5,013 | 72.5 | 452 | 6.5 | 59 | 0.9 | 4,364 | 3,279 | 75.1 | 123 | 2.8 | 9 | 0.2 | | | | | | | | |
| 1423 EATON CORP/DATA SYS SVCS DIV | LOS ANGELES | CA 8106 P N N | 3,558 | 462 | 13.0 | 74 | 2.1 | 55 | 1.5 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 0331 EATON CORP/INDUSTRIAL GROUP-POWER CONT | CLEVELAND | OH 8107 S M Y | 814 | 378 | 46.4 | 54 | 6.6 | 89 | 10.9 | 771 | 272 | 35.2 | 24 | 3.1 | 80 | 10.4 | | | | | | | | |
| 1299 EATON CORP/POWER CONTROL OPERATION | CLEVELAND | OH 8107 S M N | 814 | 378 | 46.4 | 54 | 6.6 | 89 | 10.9 | 771 | 272 | 35.2 | 24 | 3.1 | 80 | 10.4 | | | | | | | | |
| 0337 EDI CORP | COLLEGE POINT | NY 8106 B Y Y | 16,016 | 10,756 | 68.4 | 147 | 0.9 | 3,043 | 19.0 | 14,436 | 11,683 | 82.3 | 304 | 2.1 | 7,903 | 54.7 | | | | | | | | |
| 1527 EDI CORP/FIBER SCIENCE DIVISION | SALT LAKE CITY | UT 8109 A Y Y | 691 | 591 | 85.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1247 EDI WESTERN CORP | SALT LAKE CITY | UT 8109 B N Y | 980 | 760 | 77.6 | 70 | 7.2 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1183 EFFECTS TECHNOLOGY INC | SANTA BARBARA | CA 8109 C M | 139 | 60 | 42.9 | 1 | 0.9 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1522 ELECTRIC STORAGE BATTERY | RALEIGH | NC 8109 P Y N | 406 | 404 | 99.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |

CUMULATIVE PREVIOUS FISCAL YEAR (1980)

DLA
(AMOUNTS IN THOUSANDS)

PERIOD COVERED: OCT 1980 - SEP 1981

D.A.
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | |
|------|---|---------------|---------------------------------------|--------|--------|------|-------|--------|--|--------|--------|--------|--------|--------|------|------------|
| | | | SURV P | K | Y | M | TOTAL | \$ ANT | \$ ANT | \$ ANT | \$ ANT | \$ ANT | \$ ANT | \$ ANT | LSA | |
| 0237 | CLAY BEHARD SYSTEMS INTERNATIONAL | TULSA | OK 8106 P Y N | 7,046 | 3,140 | 41.3 | 5 | 0.1 | 1,351 | 17.8 | 4,741 | 3,320 | 70.0 | 1 | 4 | 306 6.4 |
| 0481 | CLEVELAND GEAR COMPANY/HAMMER GEAR | ANNON | IN 8006 B Y Y | 3,525 | 734 | 20.8 | 6 | 0.2 | 0 | 0.0 | 184 | 66 | 35.8 | 0 | 0.0 | 0 0.0 |
| 0239 | COASTAL STATES MARKETING INC | Houston | TX 8109 P Y Y | 11,319 | 3,876 | 34.2 | 69 | 0.6 | 0 | 0.0 | 4,463 | 1,354 | 29.4 | 48 | 1.0 | 0 0.0 |
| 0241 | COLT INDUSTRIES INC/FAIRBANKS MORSE ENG | BELGIUM | WT 8109 P Y Y | 7,536 | 2,263 | 29.2 | 49 | 0.8 | 258 | 3.4 | 4,464 | 1,767 | 39.6 | 36 | 0.8 | 0 0.0 |
| 0244 | COLT INDUSTRIES INC/OPERATION CORP | HARTFORD | CT 8101 P N N | 712 | 707 | 99.3 | 71 | 10.0 | 0 | 0.0 | 1,825 | 1,702 | 93.3 | 165 | 9.0 | 0 0.0 |
| 1394 | COMPUTER ENGINEERING CO INC | CHATTANOOGA | TN 8108 B N N | 3,963 | 623 | 15.7 | 8 | 0.2 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 1225 | COMPUTER SCIENCES CORP/REF SYS DIV | MORRISTOWN | NJ 7810 B N Y | 3,703 | 1,694 | 29.5 | 46 | 1.3 | 243 | 6.6 | 9,546 | 1,539 | 16.1 | 11 | 0.1 | 0 0.0 |
| 0246 | COMPUTER SCIENCES CORP/SYSTEMS DIV | FALLS CHURCH | VA 8103 P Y Y | 17,973 | 7,557 | 42.0 | 1,779 | 9.9 | 0 | 0.0 | 17,611 | 9,591 | 54.5 | 2,179 | 12.4 | 0 0.0 |
| 0249 | CONDIE CORP/DOMDIESEL MOBILE ENGIN DIV | OLD GREENWICH | CT 8011 P N Y | 23,300 | 12,248 | 52.7 | 240 | 1.0 | 0 | 0.0 | 38,644 | 6,084 | 15.7 | 375 | 1.0 | 0 0.0 |
| 0252 | CONGED INC | HOUSTON | TX 8108 P N Y | 33,078 | 2,891 | 8.7 | 251 | 0.8 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0253 | COMAC CORP/SYSTEMS EAST DIV | WEST CALDWELL | NJ 8107 B Y N | 21,744 | 13,987 | 44.3 | 311 | 1.4 | 2,279 | 10.5 | 18,234 | 12,326 | 67.6 | 283 | 1.5 | 0 0.0 |
| 0254 | COMAC CORP/SYSTEMS WEST DIV | DARTMOUTH | CA 8011 B N N | 4,086 | 3,232 | 79.1 | 165 | 4.0 | 0 | 0.0 | 4,189 | 2,991 | 71.4 | 69 | 1.7 | 0 0.0 |
| 1547 | CONSOLIDATED FOOD CORP/NAMES KNITWEAR | WINSTON-SALEM | NC 8109 P N N | 341 | 262 | 76.8 | 5 | 1.5 | 38 | 11.2 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0240 | CONTRAFEZ-GERTZ CORP | PITTSBURGH | PA 8101 B Y N | 12,954 | 8,533 | 65.9 | 54 | 0.4 | 3,174 | 24.5 | 16,395 | 12,083 | 72.8 | 28 | 0.2 | 0 0.0 |
| 0261 | CONTROL DATA CORP/DODI SYSTEMS MFG DIV | EGAN | NW 8107 B Y Y | 23,386 | 7,879 | 33.7 | 268 | 0.9 | 0 | 0.0 | 21,926 | 9,928 | 41.2 | 323 | 1.5 | 0 0.0 |
| 0263 | COPPER AIRFOIL INC | DALLAS | TX 8006 P N Y | 250 | 242 | 96.8 | 8 | 3.4 | 0 | 0.0 | 65 | 45 | 99.6 | 8 | 0.1 | 0 0.0 |
| 1447 | CORNELL DUBLINER ELECTRIC CORP | NEW BEDFORD | MA 8006 P N Y | 272 | 88 | 32.6 | 1 | * | 0 | 0.0 | 290 | 107 | 36.9 | 1 | * | 0 0.0 |
| 0266 | COURTER INC | BOTNE CITY | MI 8110 B N Y | 2,199 | 1,801 | 81.9 | 20 | 0.9 | 135 | 6.1 | 2,397 | 2,168 | 83.5 | 3 | 0.1 | 0 0.0 |
| 1238 | COVINE CYLINDER CO | HUNTSVILLE | AL 8109 P N Y | 219 | 121 | 55.3 | 2 | 0.9 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0267 | CRADDOCK-TERRY SHOE CORP | LYNCHBURG | VA 8103 P N Y | 3,506 | 1,592 | 45.4 | 21 | 0.6 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0268 | CRAIG SYSTEMS CORP | LAWRENCE | MA 8103 B Y Y | 5,227 | 3,726 | 71.3 | 14 | 0.3 | 0 | 0.0 | 3,902 | 3,139 | 80.4 | 19 | 0.5 | 0 0.0 |
| 0270 | CRAINE CO/HYDRO-AIRE DIV | BURBANK | CA 8109 B N N | 2,199 | 1,901 | 86.5 | 127 | 5.8 | 0 | 0.0 | 1,983 | 1,413 | 87.2 | 71 | 4.5 | 0 0.0 |
| 0271 | CROMLEY MARITIME SALVAGE INC | SAN FRANCISCO | CA 8011 P Y Y | 246 | 269 | 85.0 | 2 | 0.8 | 38 | 15.7 | 1,318 | 531 | 40.2 | 13 | 1.0 | 0 0.0 |
| 0273 | CUBIC CORP/DEFENSE SYSTEMS DIV | SAN DIEGO | CA 8109 B Y Y | 23,711 | 13,111 | 54.8 | 896 | 3.7 | 747 | 3.1 | 21,225 | 10,050 | 47.3 | 958 | 4.5 | 0 0.0 |
| 0274 | COLUMBUS ENGINE CO INC | COLUMBUS | OH 8108 P N N | 608 | 225 | 37.1 | 34 | 5.9 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 1562 | CUMINS ENGINE COMPANY INC | COLUMBUS | OH 8108 B N N | 608 | 225 | 37.1 | 36 | 5.9 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0275 | CURTISS-WRIGHT CORP/CALDWELL FAC | CALDWELL | NJ 8106 B Y N | 1,559 | 1,309 | 84.0 | 8 | 0.5 | 495 | 29.2 | 3,042 | 1,680 | 55.2 | 30 | 1.0 | 0 0.0 |
| 1226 | CURTISS-WRIGHT CORP/ROTARY ENG FAC | WOOD-RIDGE | NJ 8109 P Y Y | 2,319 | 1,600 | 69.0 | 62 | 2.7 | 1,406 | 60.6 | 1,997 | 1,200 | 80.2 | 31 | 2.0 | 611 40.8 |
| 0276 | CURTISS-WRIGHT CORP/WOOD RIDE OPS | CHICAGO | IL 8109 P N Y | 4,625 | 3,316 | 71.7 | 87 | 1.9 | 1,610 | 34.8 | 1,879 | 1,524 | 81.2 | 33 | 1.8 | 644 34.4 |
| 0279 | DAILY MACHINE CORP | | | 279 | 290 | 71.9 | 6 | 2.3 | 97 | 35.1 | 363 | 160 | 44.1 | 5 | 1.4 | 0 0.0 |
| 0280 | DATA PRODUCTS OF NEW ENGLAND INC | WALLINGFORD | CT 8106 B Y Y | 9,387 | 6,481 | 69.0 | 67 | 0.7 | 0 | 0.0 | 16,362 | 8,988 | 54.9 | 128 | 0.8 | 0 0.0 |
| 0281 | DATAGRAPHIX INC | SAN DIEGO | CA 7805 P Y Y | 3,357 | 2,924 | 60.3 | 210 | 6.3 | 2,350 | 70.0 | 2,312 | 1,621 | 70.1 | 9 | 0.4 | 1,610 70.0 |
| 1227 | DEERE & CO | MOLINE | IL 8012 P N Y | 4,248 | 1,742 | 41.0 | 30 | 0.7 | 0 | 0.0 | 6,219 | 2,550 | 41.0 | 27 | 0.4 | 0 0.0 |
| 1240 | DELTA STEAMSHIP LINES INC | NEW ORLEANS | LA 8106 P N N | 4,686 | 143 | 3.0 | 19 | 0.4 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0291 | DOWNSIDE CO INC | MINNEAPOLIS | NW 8107 B Y Y | 4,041 | 2,245 | 55.6 | 94 | 2.3 | 58 | 1.4 | 2,301 | 1,131 | 49.2 | 22 | 1.0 | 0 0.0 |

PERIOD COVERED: OCT 1980 - SEP 1981

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

DLA

(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CURRENT FISCAL YEAR (1981) | | | | | | PREVIOUS FISCAL YEAR (1980) | | | | | | | | |
|-------|--|---------------------|----------------------------|---------|--------|-------|--------|--------|-----------------------------|--------|---------|--------|-------|--------|-------|-------|------|
| | | | ST | BAL | POK | TOTAL | \$ AMT | % AMT | PCY | DISADV | LSA | \$ AMT | % AMT | \$ AMT | % AMT | PCY | |
| 0560 | INTERCONTINENTAL S & G CO INC | GARLAND | TX 8108 P Y N | 22,314 | 19,279 | 86,4 | 70 | 0.3 | 15,842 | 71,0 | 6,135 | 4,731 | 80,4 | 35 | 0.6 | 3,838 | 62.6 |
| 0561 | INTERNATIONAL BUSINESS MACHINES CORP | DALLAS | NY 8105 B Y Y | 183,522 | 70,191 | 38,2 | 682 | 0.4 | 51,642 | 28,1 | 174,326 | 84,217 | 48,3 | 445 | 0.3 | 0 | 0.0 |
| 1548 | INTERNATIONAL BUSINESS MACHINES CORP/FED MASSASS | VA 8101 B Y Y | 155,406 | 44,349 | 28,5 | 1,276 | 0.8 | 17,897 | 11,5 | 48,652 | 23,268 | 47.8 | 744 | 1.5 | 0 | 0.0 | |
| 0562 | INTERNATIONAL HARVESTER CO | CHICAGO | IL 8106 P Y Y | 25,281 | 8,842 | 35,0 | 7,980 | 31.6 | 0 | 0.0 | 27,983 | 12,317 | 44.0 | 7,476 | 26.7 | 0 | 0.0 |
| 1553 | INTERNATIONAL LASER SYSTEMS INC | ORLANDO | FL 8109 B M N | 6,762 | 4,328 | 64,0 | 135 | 2.0 | 68 | 1.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 81229 | INTERNATIONAL SHOE CO | ST LOUIS | MO 8010 P Y Y | 4,343 | 2,233 | 51.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 80564 | INTERSTATE ELECTRONICS CORP | ANNAPOLIS | CA 8102 B N Y | 10,704 | 6,522 | 60,9 | 862 | 7.5 | 490 | 4.6 | 12,874 | 6,155 | 49.4 | 415 | 3.2 | 0 | 0.0 |
| 80566 | ITEK CORP/APPLIED TECHNOLOGY DIV | SUNNYVALE | CA 8106 N N | 26,336 | 11,225 | 41.4 | 918 | 3.2 | 3,145 | 11.1 | 26,880 | 12,107 | 45.0 | 862 | 3.2 | 5,403 | 20.1 |
| 80567 | ITEK CORP/OPTICAL SYSTEMS DIV | LEXINGTON | MA 8010 B N Y | 3,166 | 1,449 | 45.8 | 125 | 4.0 | 105 | 3.3 | 2,700 | 834 | 30.9 | 91 | 3.4 | 0 | 0.0 |
| 81323 | JACKES-EVANS MFG CO | ST LOUIS | MO 8108 P Y Y | 31 | 4 | 14.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 80577 | JET ELECTRONICS & TECHNOLOGY INC | GRAND RAPIDS | MI 8109 P N Y | 3,275 | 2,389 | 72.9 | 26 | 0.8 | 1,224 | 37.4 | 4,921 | 3,362 | 68.3 | 37 | 0.8 | 0 | 0.0 |
| 80578 | JET RESEARCH CENTER INC | ARLINGTON | TX 8109 S N N | 371 | 334 | 90.1 | 8 | 2.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 81528 | JOHNSON & JOHNSON PRODUCTS INC | NEW BRUNSWICK | NJ 8005 P N N | 8 | 4 | 42.2 | 887 | 1.5 | 2,269 | 3.9 | 47,712 | 24,123 | 50.6 | 842 | 1.8 | 0 | 0.0 |
| 81493 | JOHNSON AERL ENGINEERING CORP | SAN FRANCISCO | CA 8110 P Y Y | 485 | 98 | 20.3 | 0 | 0.0 | 1,462 | 42.7 | 819 | 218 | 26.6 | 0 | 0.0 | 589 | 71.9 |
| 80588 | JW MFG CO | NEW PHILADELPHIA | OH 7907 S N Y | 1,226 | 59 | 4.8 | 4 | 0.4 | 0 | 0.0 | 661 | 47 | 7.1 | 1 | 0.1 | 0 | 0.0 |
| 80592 | K D I PRECISION PRODUCTS INC | CINCINNATI | OH 8107 B Y N | 4,139 | 2,011 | 48.6 | 51 | 1.2 | 0 | 0.0 | 3,415 | 2,447 | 71.6 | 12 | 0.3 | 0 | 0.0 |
| 80593 | KAI SER AEROSPACE & ELECTRONICS CORP | OAKLAND | CA 8107 B Y N | 57,639 | 25,473 | 44.2 | 887 | 1.5 | 2,269 | 3.9 | 47,712 | 24,123 | 50.6 | 842 | 1.8 | 0 | 0.0 |
| 81534 | KAI SER ALUMINUM & CHEMICAL CORP | BALTIMORE | MD 8105 P Y Y | 3,422 | 1,815 | 53.0 | 0 | 0.0 | 1,462 | 42.7 | 819 | 218 | 26.6 | 0 | 0.0 | 589 | 71.9 |
| 80594 | KAHAN AEROSPACE CORP | BLONDEFIELD | CT 8108 B Y Y | 33,846 | 21,998 | 42.9 | 1,057 | 2.0 | 13,579 | 25.2 | 25,632 | 15,828 | 61.7 | 145 | 0.6 | 2,216 | 8.6 |
| 80595 | KAHAN SCIENCES CORP | COLORADO SPRINGS | CO 8109 B N Y | 1,335 | 640 | 47.9 | 6 | 0.4 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 80596 | KAHANTECS CORP | BLONDEFIELD | CT 8001 P N Y | 1,941 | 1,375 | 70.8 | 18 | 0.9 | 167 | 8.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 80599 | KELSEY-HAYES CO/UTICA DIV | MILWAUKEE | WI 8110 B Y Y | 6,217 | 5,355 | 86.1 | 183 | 2.9 | 1,965 | 51.6 | 2,919 | 2,267 | 77.7 | 194 | 6.7 | 0 | 0.0 |
| 81231 | KELSEY-HAYES CO/WA DIV | LAKE ORION | MI 7907 B M N | 1,119 | 997 | 89.1 | 49 | 4.4 | 0 | 0.0 | 625 | 541 | 86.6 | 21 | 3.3 | 0 | 0.0 |
| 81420 | KELSEY-HAYES CO/SPECO DIV | LAKE ORION | MI 7907 B M N | 1,119 | 997 | 89.1 | 49 | 4.4 | 0 | 0.0 | 625 | 541 | 86.6 | 21 | 3.3 | 0 | 0.0 |
| 81192 | KELSEY-HAYES CO/SPECO DIV | SPRINGFIELD | OH 7908 B N N | 3,644 | 2,337 | 64.1 | 268 | 5.7 | 985 | 27.0 | 2,699 | 1,168 | 43.3 | 86 | 3.2 | 921 | 34.1 |
| 80603 | KELSEY-HAYES CO/UTICA DIV | UTICA | NY 8110 S Y Y | 1,993 | 248 | 12.5 | 0 | 0.0 | 248 | 12.5 | 1,990 | 95 | 4.8 | 0 | 0.0 | 91 | 4.6 |
| 80604 | KENMETAL INC | LATROBE | PA 8105 B M N | 73 | 61 | 83.3 | 53 | 73.1 | 22 | 29.7 | 1,195 | 936 | 78.3 | 112 | 9.4 | 0 | 0.0 |
| 80605 | KENTRON INTERNATIONAL INC | HANTSVILLE | AL 8106 P N N | 7,587 | 1,893 | 25.0 | 176 | 2.3 | 458 | 6.0 | 4,769 | 1,278 | 26.8 | 14 | 0.3 | 12 | 0.2 |
| 80606 | KENTRON INTERNATIONAL INC | DALLAS | TX 8105 P N Y | 2,665 | 2,142 | 86.4 | 94 | 3.5 | 0 | 0.0 | 6,564 | 1,807 | 27.5 | 58 | 0.9 | 0 | 0.0 |
| 81472 | KENTRON INT'L INC/HAMPTON TECHNICAL CTR | HAMPTON | VA P N N | 3,616 | 546 | 15.1 | 13 | 0.4 | 0 | 0.0 | 2,604 | 306 | 11.8 | 0 | 0.0 | 0 | 0.0 |
| 81379 | KERN FOODS INC | CITY OF INDUSTRY CA | P Y Y | 8,277 | 2,320 | 28.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 80610 | KELFEL & ESSY CO | MORRISTOWN | NJ 8106 B Y Y | 867 | 94 | 10.8 | 1 | 0.1 | 0 | 0.0 | 1,181 | 1,048 | 88.8 | 17 | 1.5 | 0 | 0.0 |
| 80611 | KIDDE INC/AKIDE BELLEVILLE DIV | BELLEVILLE | NJ 8008 B Y Y | 8,790 | 6,784 | 77.2 | 195 | 2.2 | 0 | 0.0 | 8,060 | 5,944 | 73.8 | 189 | 2.3 | 0 | 0.0 |
| 80615 | KIGGORE CORP | TOOME | TN 8101 P Y Y | 1,676 | 1,035 | 61.7 | 0 | 0.0 | 0 | 0.0 | 770 | 549 | 71.3 | 0 | 0.0 | 0 | 0.0 |
| 80616 | KOHLBORG CORP/ELECTRO-OPTICAL DIV | NORTHAMPTON | MA 8105 B M N | 10,927 | 7,839 | 71.7 | 218 | 2.0 | 0 | 0.0 | 10,091 | 6,689 | 66.3 | 129 | 1.3 | 0 | 0.0 |

COUNTS IN THIN SECTORS

LAWRENCE JAMES

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| Small Business Subcontract Goals | | | | | | | | | | | | | | | | | | |
|----------------------------------|----------|-----------------------------|----------|---------|-------|------|----------|---------------------------------|-------|----------|-------|--------|-------|---------|-------|----------|-------|---|
| Completed This FY Met Goals | | | | | | | | Completed This FY Not Met Goals | | | | | | | | | | |
| Active | | Completed This FY Met Goals | | Achieve | | Goal | | Achieve | | Contract | | Goal | | Achieve | | Contract | | |
| MoC | Contract | MoC | Contract | \$ Ant | Ctrts | MoC | Contract | \$ Ant | Ctrts | \$ Ant | Ctrts | \$ Ant | Ctrts | \$ Ant | Pct | \$ Ant | Ctrts | |
| 3 | 11933 | 12066 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | |
| 15 | 11832 | 13199 | 1 | 2 | 1171 | 305 | 406 | 133.0 | 4 | 1554 | 835 | 618 | 75.9 | 15 | 11832 | 105 | 1 | |
| 29 | 323593 | 47018 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 29.3 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4 | 1988 | 2885 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 0 | 0 | 1 | 2 | 2219 | 1405 | 1405 | 100.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | |
| 10 | 55381 | 1156 | 1 | 5 | 28041 | 158 | 312 | 197.5 | 0 | 0 | 0 | 0 | 0 | 10 | 55381 | 75 | 1 | |
| 12 | 15907 | 399 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15080 | 83 | 0 |
| 4 | 1151 | 546 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 4 | 1151 | 13 | 1 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 3 | 1081 | 532 | 1 | 2 | 770 | 385 | 412 | 106.9 | 1 | 0 | 0 | 0 | 0 | 3 | 1081 | 81 | 1 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 190 | 80 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 1 | 190 | 4 | 1 | |
| 1 | 1099 | 561 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 1 | 1099 | 33 | 1 | |
| 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 3 | 1769 | 861 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 4 | 67 | 29 | 1 | |
| 20 | 20958 | 4554 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 20 | 20958 | 98 | 1 | |
| 3 | 4475 | 1602 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 2 | 3965 | 107 | 0 | |
| 35 | 7676 | 27648 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 18 | 47118 | 872 | 1 | |
| 1 | 100 | 35 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 1 | 100 | 19 | 1 | |
| 3 | 1417 | 1169 | 1 | 1 | 625 | 345 | 360 | 104.3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 625 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 20 | 20958 | 98 | 1 | |
| 3 | 3749 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 2 | 3965 | 107 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 18 | 47118 | 872 | 1 | |
| 3 | 1013 | 116 | 1 | 2 | 387 | 68 | 110 | 162.6 | 1 | 0 | 0 | 0 | 0 | 3 | 17 | 81 | 2 | |
| 2 | 212 | 212 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 287 | 2 | |
| 1 | 2920 | 1300 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 1 | 2920 | 200 | 1 | |
| 1 | 1712 | 695 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 1 | 176 | 14 | 1 | |
| 3 | 262 | 0 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 3 | 289 | 807 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 3 | 13 | 400 | 0 | |
| 3 | 8277 | 2329 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 1 | 1644 | 518 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 1 | 1644 | 26 | 1 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2 | 3658 | 2931 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5 | 5409 | 3368 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 96 | 0 | |

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

PERIOD COVERED: OCT 1980 - SEP 1981

DLA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | |
|---|--|-----------------------------|---------------------------------------|-------------|-----------------|--------|--------|-----------------|--|---------------|-----------------|-----------------|------------------|---------------|-------------|
| | | | SURV POK YEN | ST DATE D S | TOTAL \$ AMT | \$ AMT | % PCT | SMALL \$ AMT | DISADN \$ AMT | LSA \$ AMT | TOTAL \$ AMT | SMALL \$ AMT | DISADN \$ AMT | LSA \$ AMT | PCF |
| 10956 KOLLMAN INSTRUMENT CO | MERRIMACK RIVERDALE | NH 8101 B N N NJ 8105 B Y Y | 61,858 | 40,978 | 66,2 | 387 | 0.6 | 0 | 0.0 | 66,168 | 43,444 | 65,7 | 377 | 0.6 | 0 0.0 |
| 10618 KURAS-MALTERMAN CORP | TULSA | OK 8106 B Y Y | 561 | 437 | 77.9 | 5 | 0.8 | 4 | 0.7 | 3,400 | 1,617 | 47.5 | 23 | 0.7 | 0 0.0 |
| 10620 LA BARGE INC ELECTRONICS DIV | MINNEAPOLIS | NW 8104 P Y Y | 197 | 107 | 54.3 | 0 | 0.0 | 0 | 0.0 | 2,120 | 852 | 35.2 | 44 | 1.8 | 0 0.0 |
| 1307 LAND O'LAKES INC. | ROCKVILLE | CT 8105 P W N | 1,125 | 1,098 | 97.6 | 27 | 2.4 | 41 | 3.7 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 1433 LAPONTIE INDUSTRIES | SANTA MONICA | CA 8103 B M Y | 7,236 | 3,778 | 52.2 | 82 | 1.1 | 369 | 4.3 | 15,902 | 5,813 | 36.6 | 36 | 0.2 | 0 0.0 |
| 0627 LEAR SIEGLER INC/ASTRONICS DIV | AMARILLO | CA 8011 P Y Y | 670 | 409 | 61.1 | 59 | 8.9 | 0 | 0.0 | 4,201 | 3,790 | 90.2 | 67 | 1.6 | 0 0.0 |
| 0628 LEAR SIEGLER INC/ELECTRONIC INSTRUMENT | SANTA ANA | CA 7903 P Y Y | 7,316 | 3,905 | 53.4 | 1,048 | 14.3 | 1,883 | 25.7 | 682 | 508 | 74.5 | 12 | 1.7 | 0 0.0 |
| 0629 LEAR SIEGLER INC/ENERGY PRODUCTS DIV | GRAND RAPIDS | MI 8109 B N N | 23,670 | 15,018 | 63.4 | 135 | 0.6 | 0 | 0.0 | 31,512 | 17,738 | 56.3 | 110 | 0.3 | 0 0.0 |
| 0630 LEAR SIEGLER INC/INSTRUMENT DIV | OKLAHOMA CITY | OK 8105 P Y Y | 1,659 | 1,109 | 59.7 | 74 | 4.0 | 109 | 5.9 | 734 | 500 | 68.1 | 76 | 10.3 | 0 0.0 |
| 0631 LEAR SIEGLER INC/MAT/SVS DIV | SANTA MONICA | CA 8106 B Y N | 5,335 | 3,287 | 59.4 | 121 | 2.2 | 4,843 | 87.5 | 4,495 | 3,686 | 82.0 | 26 | 0.6 | 0 0.0 |
| 0632 LEAR SIEGLER INC/POWER EQUIPMENT DIV | FOUNTAIN VALLEY | CA 7709 P M Y | 245 | 162 | 66.1 | 3 | 1.4 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0633 LEAR SIEGLER INC/TRANSPORT DYNAMICS DIV | COLUMBUS | OH 7112 B Y Y | 9 | 9 | 100.0 | 0 | 0.0 | 0 | 0.0 | 1 | 1,100 | 0 | 0 | 0.0 | 0 0.0 |
| 1193 LEMHOFF INDUSTRIES INC | SAN DIEGO | CA B Y Y | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 1496 LIMKABIT CORP | LITTON INDUSTRIAL PRODUCTS INC/Louis All MILWAUKEE | WI 8108 B M N | 1,603 | 317 | 19.8 | 48 | 3.0 | 32 | 2.0 | 4,190 | 1,102 | 24.5 | 48 | 1.1 | 0 0.0 |
| 0644 LITTON INDUSTRIAL PRODUCTS INC/Louis All NEW BERLIN | WILMINGTON | DE 8107 S N Y | 1,514 | 1,000 | 66.0 | 171 | 11.3 | 210 | 13.9 | 1,838 | 1,043 | 57.8 | 161 | 8.7 | 479 26.1 |
| 1240 LITTON SYSTEMS INC/AERO PROD DIV | CANDIDA PARK | CA 23,357 | 15,421 | 66.0 | 317 | 1.4 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 0.0 |
| 0645 LITTON SYSTEMS INC/AVIATION DIV | MORRIS PLAINS | NJ 8006 Y N | 244 | 168 | 69.0 | 0 | 0.0 | 86 | 35.3 | 23 | 17 | 74.7 | 0 | 0.0 | 10 43.8 |
| 0646 LITTON SYSTEMS INC/MECOM DIV | COLLEGE PARK | MD 8007 B Y Y | 32,049 | 14,977 | 46.7 | 312 | 1.0 | 3,441 | 10.7 | 20,689 | 13,236 | 64.0 | 271 | 1.3 | 2,930 14.2 |
| 1530 LITTON SYSTEMS INC/AMERICAN LONG ISLAND | MELVILLE | NY 8108 B Y Y | 3,311 | 2,633 | 79.5 | 22 | 0.7 | 259 | 7.8 | 2,602 | 2,133 | 82.0 | 32 | 1.2 | 205 7.9 |
| 0647 LITTON SYSTEMS INC/CLIFTON PRECISION DIV CLIFTON HEIGHTS PA 8104 B Y N | WHITE MARSH | MD 61,668 | 4,731 | 78.0 | 33 | 0.5 | 0 | 0.0 | 0 | 7,705 | 6,326 | 82.1 | 63 | 0.8 | 0 0.0 |
| 0648 LITTON SYSTEMS INC/DATA SYSTEMS DIV | WAN MAYS | CA 8106 4 Y Y | 66,000 | 26,268 | 39.8 | 594 | 0.9 | 36,426 | 55.5 | 66,100 | 33,183 | 50.2 | 661 | 1.0 | 30,296 45.8 |
| 0649 LITTON SYSTEMS INC/DATAPADS DIV | MELVILLE | NY 8106 B M Y | 2,839 | 2,253 | 79.3 | 110 | 3.9 | 295 | 7.2 | 0 | 1,627 | 81.4 | 25 | 1.3 | 0 0.0 |
| 0650 LITTON SYSTEMS INC/ELECTRON TUBE DIV | TEMPE | AZ 8106 P M N | 8,510 | 6,376 | 74.8 | 276 | 3.2 | 0 | 0.0 | 6,194 | 5,111 | 50.2 | 161 | 2.6 | 0 0.0 |
| 0651 LITTON SYSTEMS INC/ELECTRON TUBE DIV | WILLIAMSPORT | PA 7907 B Y N | 6,068 | 3,728 | 61.4 | 24 | 0.4 | 2,191 | 34.1 | 4,331 | 2,465 | 56.9 | 22 | 0.5 | 0 0.0 |
| 0652 LITTON SYSTEMS INC/ELECTRON TUBE DIV | SAN CARLOS | CA 8011 B Y N | 11,182 | 7,033 | 60.7 | 240 | 2.1 | 0 | 0.0 | 9,257 | 6,444 | 69.6 | 255 | 2.8 | 0 0.0 |
| 0653 LITTON SYSTEMS INC/GUIDANCE & CTRL SYS | WOODLAND HILLS | CA 8010 B M N | 118,566 | 73,519 | 62.0 | 6,588 | 5.6 | 64,726 | 54.6 | 108,535 | 76,748 | 65.2 | 5,526 | 5.1 | 0 0.0 |
| 0655 LITTON SYSTEMS INC/CLIFTON PRECISION GEAR CHICAGO | IL 8105 S Y Y | 9,070 | 5,443 | 60.0 | 110 | 1.2 | 0 | 0.0 | 0 | 11,719 | 7,799 | 66.5 | 29 | 0.2 | 0 0.0 |
| 0656 LOCKHEED AIRCRAFT SVC CO | LURE AF B | AZ 8104 P M N | 736 | 367 | 49.9 | 22 | 3.0 | 0 | 0.0 | 1,678 | 532 | 31.7 | 18 | 1.0 | 0 0.0 |
| 0657 LOCKHEED AIRCRAFT SVC CO | ONTARIO | CA 8108 B M N | 25,048 | 7,272 | 29.0 | 125 | 0.5 | 0 | 0.0 | 40,826 | 10,013 | 24.5 | 145 | 0.4 | 0 0.0 |
| 0660 LOCKHEED ELECTRONICS CO | PLAINFIELD | NJ 8107 B Y Y | 20,165 | 13,061 | 46.4 | 279 | 1.0 | 0 | 0.0 | 27,414 | 18,142 | 66.2 | 361 | 1.3 | 0 0.0 |
| \$1531 LOCKHEED MECHANICAL & MGT SVCS CO INC | WHITE SANDS NM | NM 8110 P Y Y | 1,275 | 470 | 52.6 | 66 | 5.1 | 0 | 0.0 | 455 | 240 | 57.1 | 31 | 6.8 | 0 0.0 |
| 0662 LORAL CORP/ELECTRONIC SYSTEMS DIV | WHITE PLAINS | NY 30,732 | 15,623 | 50.8 | 152 | 0.5 | 12,658 | 41.2 | 45,810 | 16,990 | 41.5 | 130 | 0.3 | 14,153 30.9 | |
| \$0251 LORAL DATA SYSTEMS | SAN DIEGO | CA 6,898 | 4,420 | 64.1 | 118 | 1.7 | 0 | 0.0 | 0 | 9,585 | 6,169 | 64.4 | 114 | 1.2 | 0 0.0 |
| 0664 LORD CORP/LORD MATICS | ERIE | PA 8008 B M N | 615 | 403 | 93.5 | 29 | 4.4 | 476 | 73.7 | 982 | 883 | 90.0 | 16 | 1.6 | 0 0.0 |

**COMPANIES PARTICIPATING IN THE
100 SUPERINSTRUCTORS PROGRAM**

24

(AMOUNTS IN THOUSANDS)

SUSTAINING INNOVATION

| Small Business Subcontractors | | | | | | | | | | | | | | | | | | | | | | | | |
|-------------------------------|----|-------|-------|-----------------------------|-----------------|----------|--------|---------------------------------|-----------------|----------|--------|----------|-----------------|----------|--------|-----------------------------|-----------------|----------|---------|---------------------------------|-----------------|----------|--------|----------|
| Completed This FY Net Goals | | | | | | | | Completed This FY Not Net Goals | | | | | | | | | | | | | | | | |
| Active | | | | Completed This FY Net Goals | | | | Completed This FY Not Net Goals | | | | Active | | | | Completed This FY Net Goals | | | | Completed This FY Not Net Goals | | | | |
| | | | | Goal | No. of Contract | Contract | Goal | Achieve. | No. of Contract | Contract | Goal | Achieve. | No. of Contract | Contract | Goal | Achieve. | No. of Contract | Contract | Goal | Achieve. | No. of Contract | Contract | Goal | Achieve. |
| | | | | \$ AMT | CIRTS | \$ AMT | \$ AMT | % PCT | CIRTS | \$ AMT | \$ AMT | % PCT | CIRTS | \$ AMT | \$ AMT | % PCT | CIRTS | \$ AMT | \$ AMT | % PCT | CIRTS | \$ AMT | \$ AMT | % PCT |
| 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | |
| 2 | 1 | 557 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 2 | 538 | 13 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | |
| 4 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | |
| 5 | 1 | 34 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 2 | 2038 | 734 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 6 | 9 | 1022 | 4440 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 8 | 10227 | 127 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 7 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | |
| 8 | 3 | 5408 | 101 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | |
| 9 | 24 | 13458 | 5478 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 10343 | 82 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 10 | 2 | 155 | 242 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 765 | 242 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 11 | 8 | 2298 | 1311 | 1 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0.0 | 8 | 2298 | 1311 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 12 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 13 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 14 | 3 | 5298 | 1712 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 18 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 20 | 3 | 29584 | 3581 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 22 | 4 | 1426 | 664 | 1 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0.0 | 1 | 1406 | 10 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 23 | 18 | 71113 | 19730 | 1 | 0 | 0 | 0 | 0.0 | 1 | 1758 | 492 | 236 | 47.9 | 18 | 71113 | 537 | 1 | 1758 | 5 | 5102.9 | 0 | 0 | 0.0 | |
| 24 | 1 | 1400 | 19 | 1 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0.0 | 1 | 1400 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 25 | 3 | 15740 | 6171 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 3 | 15240 | 288 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 26 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 27 | 4 | 32475 | 7437 | 2 | 1468 | 30 | 90 | 300.0 | 1 | 758 | 96 | 90 | 97.8 | 3 | 32027 | 305 | 1 | 2206 | 1 | 5500.0 | 0 | 0 | 0.0 | |
| 28 | 12 | 15598 | 6394 | 1 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0.0 | 0 | 10 | 15164 | 27 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | |
| 29 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 30 | 21 | 35260 | 11333 | 10 | 16619 | 6124 | 8116 | 132.5 | 0 | 0 | 0 | 0.0 | 19 | 31269 | 55 | 9 | 15999 | 24 | 71350.4 | 0 | 0 | 0.0 | | |
| 31 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 32 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 33 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 34 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 35 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 36 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 37 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 38 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 39 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 40 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 41 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 42 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 43 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 44 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 45 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 46 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 47 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 48 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 49 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 50 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 51 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 52 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 53 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 54 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 55 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 56 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 57 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 58 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 59 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 60 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 62 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 63 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 64 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 65 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 66 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 67 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 68 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 69 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 70 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 71 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | | |
| 72 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | | | | | | | | | |

| CONE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | |
|---|------------------|---------------|---------------------------------------|-------------|------------------|-----------------|------|------------------|--|---------------|--------|------------------|-----------------|------|------------------|------|---------------|
| | | | SURV POK YR | ST DATE D S | TOT AL \$ ANT | SMALL \$ ANT | PCT | DISADV \$ ANT | PCT | LSA \$ ANT | PCT | TOT AL \$ ANT | SMALL \$ ANT | PCT | DISADV \$ ANT | PCT | LSA \$ ANT |
| 0671 LYTES BROS STEAMSHIP CO | NEW ORLEANS | LA 8106 P M N | 3,768 | 2,044 | 54.3 | 47 | 1.2 | 0 | 0.0 | 2,895 | 1,438 | 49.6 | 31 | 1.1 | 0 | 0.0 | 0.0 |
| 0673 M A CON INC | BURLINGTON | MA 8101 B N N | 58,757 | 49,138 | 85.0 | 50 | 0.1 | 2,006 | 3.4 | 51,732 | 44,953 | 86.9 | 72 | 0.1 | 0 | 0.0 | 0.0 |
| 0676 M P & CORP/MINIATURE PRECISION MARINES | KEENE | NH 8104 S M N | 377 | 327 | 86.6 | 32 | 8.5 | 0 | 0.0 | 1,111 | 976 | 87.8 | 24 | 2.1 | 0 | 0.0 | 0.0 |
| 1308 M R C CORP | MOUNT VALLEY | MD 7002 B Y Y | 1,495 | 948 | 56.7 | 0 | 0.0 | 0 | 0.0 | 3,264 | 2,454 | 75.2 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0679 MACHINE PRODUCTS | LA CROSSE | WI 8109 B N N | 4,196 | 1,467 | 35.0 | 105 | 2.5 | 516 | 12.3 | 2,110 | 827 | 38.2 | 42 | 2.0 | 0.0 | 0.0 | 320 |
| 0680 MACK TRUCKS INC | ALLENTOWN | PA 8109 B M N | 16,130 | 3,710 | 23.0 | 65 | 0.4 | 0 | 0.0 | 5,136 | 1,058 | 20.6 | 20 | 0.4 | 0 | 0.0 | 0.0 |
| 0682 MAGNAFLUX CORP | CHICAGO | IL 8110 P Y N | 295 | 96 | 32.5 | 5 | 1.5 | 140 | 17.6 | 255 | 130 | 56.8 | 11 | 4.3 | 123 | 48.2 | 0.0 |
| 1497 MAGNAFLUX CORP | CHICAGO | IL 8110 P M N | 412 | 371 | 90.0 | 1 | 0.2 | 144 | 35.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0683 MAGNAVOX ADVANCED PRODUCTS & SYSTEMS CO | TORRANCE | CA 8106 B Y Y | 30,329 | 15,401 | 51.4 | 1,114 | 3.7 | 0 | 0.0 | 29,985 | 19,275 | 64.3 | 678 | 2.3 | 0.0 | 0.0 | 0.0 |
| 1445 MAGNAVOX DATA SYSTEMS INC | FALLS CHURCH | VA B N Y | 345 | 275 | 75.2 | 21 | 5.8 | 27 | 7.5 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 0684 MAGNAVOX GOVERNMENT & INDUSTRIAL ELECT | FORT WAYNE | IN 8109 B W Y | 85,045 | 57,897 | 68.1 | 1,439 | 1.7 | 0 | 0.0 | 92,374 | 64,526 | 69.9 | 1,226 | 1.3 | 0 | 0.0 | 0.0 |
| 0685 MAGNAVOX GOVERNMENT & INDUSTRIAL ELECT | HANAHAN | NC 3108 B Y Y | 1,209 | 749 | 62.0 | 7 | 0.6 | 322 | 26.7 | 4,417 | 3,495 | 70.2 | 46 | 1.6 | 2,778 | 62.9 | 0.0 |
| 0689 MARTIN MATTERY CO | WACO | TX 8106 P Y Y | 7,098 | 4,576 | 64.5 | 34 | 0.5 | 0 | 0.0 | 4,813 | 3,997 | 83.0 | 6 | 0.1 | 0 | 0.0 | 0.0 |
| 0691 MARTONI AUTOMICS INC | ATLANTA | GA 8106 P Y Y | 11,034 | 2,315 | 21.0 | 44 | 0.4 | 0 | 0.0 | 11,842 | 6,229 | 52.6 | 70 | 0.6 | 0 | 0.0 | 0.0 |
| 0692 MARTONI CORP/NEW ENGLAND DIV | SACO | ME 8110 B Y N | 8,846 | 5,219 | 59.0 | 71 | 0.8 | 731 | 8.3 | 7,560 | 4,403 | 58.2 | 73 | 1.0 | 0 | 0.0 | 0.0 |
| 1195 MARTONI CO/CEI | VAN NUYS | CA 8005 B M N | 10,449 | 6,315 | 60.4 | 2,278 | 21.8 | 9,718 | 93.0 | 8,314 | 5,171 | 62.2 | 1,530 | 18.4 | 0 | 0.0 | 0.0 |
| 06591 MARTIN ELECTRONICS INC | PERRY | FL 8106 P Y N | 2,829 | 2,172 | 76.8 | 36 | 1.3 | 0 | 0.0 | 1,441 | 1,170 | 81.2 | 53 | 3.7 | 0 | 0.0 | 0.0 |
| 01498 MARTIN ELECTRONICS INC | PL-RY | FL 8106 P Y N | 4,680 | 3,361 | 71.8 | 43 | 0.9 | 0 | 0.0 | 443 | 382 | 86.2 | 30 | 6.8 | 0 | 0.0 | 0.0 |
| 00496 MARTIN MARINETTA CORP/AEROSPACE DIV | ORLANDO | FL 8109 B M N | 23,211 | 99,207 | 36.5 | 4,215 | 1.5 | 222,090 | 81.3 | 237,674 | 80,611 | 33.9 | 2,452 | 1.0 | 177,894 | 74.8 | 0.0 |
| 00710 MARTON NAVIGATION CO | SAN FRANCISCO | CA 8107 P Y Y | 89 | 72 | 81.3 | 13 | 14.7 | 0 | 0.0 | 117 | 55 | 47.6 | 50 | 43.0 | 0 | 0.0 | 0.0 |
| 00716 MC DONNELL DOUGLAS ASTRONAUTICS CO | HUNTINGTON BEACH | CA 8108 B Y Y | 86,551 | 17,082 | 19.7 | 1,613 | 1.9 | 66,645 | 77.0 | 52,189 | 19,712 | 37.8 | 1,303 | 2.5 | 41,237 | 79.0 | 0.0 |
| 00719 MC DONNELL DOUGLAS CORP/ELECTRONICS CO | ST CHARLES | MD 8109 B Y N | 25,041 | 13,567 | 54.2 | 271 | 1.1 | 2,023 | 9.7 | 14,463 | 58.5 | 349 | 1.4 | 0 | 0.0 | 0.0 | 0.0 |
| 00720 MC DONNELL DOUGLAS CORP/TITUSVILLE DIV | TITUSVILLE | FL 8108 B Y N | 13,033 | 9,410 | 72.2 | 177 | 1.4 | 336 | 2.6 | 19,618 | 15,770 | 80.4 | 120 | 0.6 | 0 | 0.0 | 0.0 |
| 00721 MC DONNELL DOUGLAS CORP/TULSA DIV | TULSA | OK 8108 P Y Y | 33,678 | 17,722 | 52.6 | 788 | 2.3 | 0 | 0.0 | 66,759 | 41,554 | 67.2 | 658 | 1.0 | 0 | 0.0 | 0.0 |
| 01283 MC GRAN EDISON CO/NORTHWESTON GROUP | WELLSVILLE | NY 8106 S Y Y | 598 | 324 | 54.2 | 2 | 0.3 | 104 | 17.3 | 332 | 168 | 50.7 | 1 | 0.4 | 0 | 0.0 | 0.0 |
| 01499 MC GRAN EDISON CO/NORTHWESTON GROUP | BUFFALO | NY 8107 B M Y | 7,189 | 4,413 | 61.4 | 221 | 3.1 | 3,251 | 45.2 | 7,260 | 4,116 | 56.7 | 170 | 2.3 | 0 | 0.0 | 0.0 |
| 01164 MC GRAN EDISON CO/NORTHWESTON GROUP DIV | HARRISON | NJ 8110 P Y Y | 11,673 | 937 | 56.0 | 25 | 1.5 | 14 | 0.8 | 2,421 | 1,310 | 54.1 | 45 | 1.8 | 0 | 0.0 | 0.0 |
| 00725 MC GRILLIN JENN J ASSOCIATES INC | VENTURA | CA 8111 P Y N | 505 | 397 | 28.6 | 1 | 0.2 | 0 | 0.0 | 352 | 195 | 55.3 | 17 | 4.9 | 0 | 0.0 | 0.0 |
| 01310 MC GRUEN-POLPEX INC/MIDWAY GROUP | MINNEAPOLIS | MN 8108 P M N | 291 | 83 | 28.4 | 1 | 0.2 | 22 | 7.6 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 00726 MC GRUEN TECHNOLOGY LABORATORIES INC | DANTON | OH 8102 B Y Y | 876 | 323 | 36.8 | 0 | 0.0 | 0 | 0.0 | 463 | 125 | 27.1 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 00242 MCNAUS INC-CALIFORNIA DIV | BURBANK | CA 8010 B M N | 6,231 | 4,313 | 69.2 | 331 | 5.3 | 2,326 | 37.3 | 7,173 | 3,404 | 50.2 | 354 | 4.9 | 6,904 | 96.3 | 0.0 |
| 00243 MCNAUS INC-TEXAS DIV | FORT WORTH | TX 8108 B Y Y | 11,043 | 4,255 | 38.5 | 184 | 1.7 | 0 | 0.0 | 11,339 | 5,650 | 51.6 | 391 | 3.4 | 0 | 0.0 | 0.0 |
| 00727 MERCK SHARP & DOMHEIM | WEST POINT | PA P M Y | 76,778 | 8,984 | 11.7 | 136 | 0.4 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 00732 MILAND ROSS CORP/GAMES DIV | IRVING | TX 7001 B M N | 4,618 | 17,099 | 37.0 | 4 | 0.1 | 256 | 5.5 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 00734 MILLER ELECTRIC & CO | APPLETON | WI 8005 P Y N | 476 | 95 | 20.0 | 0 | 0.0 | 0 | 0.0 | 117 | 24 | 20.1 | 0 | 0.0 | 0 | 0.0 | 0.0 |

COMPANIES PARTICIPATING IN THE
DOD SUBCONTRACTING PROGRAM

(AMOUNTS IN THOUSANDS)

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY MET GOALS | | | | | | COMPLETED THIS FY NOT MET GOALS | | | | | |
|--------|-----------------------------|-------------|---------------------|-------------|----------------|-------------|---------------------------------|-------------|----------------|-------------|---------------------|-------------|
| | NO OF CONTRACT CTRS | GOAL \$ ANT | NO OF CONTRACT CTRS | GOAL \$ ANT | ACHIEVE \$ ANT | GOAL \$ ANT | NO OF CONTRACT CTRS | GOAL \$ ANT | ACHIEVE \$ ANT | GOAL \$ ANT | NO OF CONTRACT CTRS | GOAL \$ ANT |
| 2 | 868 | 304 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 868 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 1,192 | 578 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1,192 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 834 | 312 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 834 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 | 1,529 | 4751 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 1,5231 |
| 1 | 465 | 452 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 29 | 468 |
| 42 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 42 | 0 | 1 |
| 1 | 151 | 75378 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 151 | 754 |
| 4 | 4,155 | 3574 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4,351 | 15 |
| 4 | 6,525 | 1314 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 6,525 | 31 |
| 10 | 5,950 | 3812 | 1 | 794 | 794 | 1,100 | 1 | 2 | 777 | 502 | 1,78 | 354 |
| 8 | 8,601 | 1,759 | 1 | 247 | 35 | 55 | 157 | 1 | 0 | 0 | 8,601 | 483 |
| 4 | 4 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | 4 |
| 4 | 4 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | 4 |
| 29 | 99318 | 14621 | 3 | 35929 | 224 | 1,100 | 491 | 5 | 2 | 9048 | 176 | 1,21 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 | 53295 | 8,638 | 2 | 4,335 | 410 | 619 | 151 | 1 | 0 | 0 | 11 | 53295 |
| 8 | 8 | 7,585 | 903 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 7,585 | 23 |
| 10 | 31,594 | 11,375 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 31,594 | 78 |
| 4 | 4 | 4,583 | 746 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4,583 | 82 |
| 1 | 170 | 68 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 7,611 | 1510 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 7,611 | 486 |
| 3 | 4,156 | 273 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 4,156 | 5 |
| 1 | 267 | 165 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 93 |
| 0 | 0 | 93 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 28 | 0 |
| 1 | 107 | 107 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| 3 | 1,702 | 89 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1,702 | 0 |
| 2 | 131 | 260 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 4 | 101 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

PERIOD COVERED: OCT 1980 - SEP 1981

PAGE 2A

DLA (AMOUNTS IN THOUSANDS)

5 1989 LIMELIGHTS 55

DIA (AMOUNTS IN THOUSANDS)

| CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | | | | | | |
|---|--------------|---------------|------------|--------|--------|--------|------------|--------|-------|--------|--------------|--------|-------|------|
| CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | | | | | | | | | |
| CODE | COMPANY | CITY | SURV P O K | | | | SURV P D S | | | | DISADV S ANT | | | |
| | | | \$ ANT | \$ ANT | \$ ANT | \$ ANT | % ANT | % ANT | % ANT | % ANT | \$ ANT | \$ ANT | % ANT | |
| 1327 QLN CORP/TECHNICAL SYS DIV | MARION | IL 8109 B NY | 9,291 | 8,011 | 86.2 | 53 | 0.6 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| 1290 QLN CORP/ALLENSTEIN DIV | ST MARKS | FL 8106 B Y N | 10,946 | 1,704 | 15.6 | 22 | 0.2 | 657 | 6.0 | 4,436 | 440 | 9.9 | 12 | 0.3 |
| 0785 QMAG CHEMICAL CO INC | CHICAGO | IL 8102 P Y T | 220 | 59 | 26.8 | 0 | 0.0 | 90 | 40.9 | 255 | 130 | 50.4 | 0 | 0.0 |
| 0784 OMNI SPECTRA INC/MICROWAVE SUBSYSTEM DIV | TEMPE | AZ 8107 S Y | 5,117 | 2,675 | 52.3 | 95 | 1.9 | 0 | 0.0 | 2,664 | 1,330 | 49.9 | 22 | 0.8 |
| 0787 OMNI CORP/OMNI DIV | MINNEAPOLIS | MINN | 6,113 | 1,852 | 26.0 | 238 | 3.6 | 0 | 0.0 | 5,295 | 1,430 | 27.0 | 185 | 3.5 |
| 0788 OPTIC-ELECTRONIC CORP | DALLAS | TX 8105 B Y N | 4,299 | 4,051 | 94.2 | 36 | 0.8 | 0 | 0.0 | 1,763 | 1,684 | 94.3 | 66 | 3.7 |
| 0789 OREGON FREEZE DRY FOODS INC | ALBANY | OR 8108 P Y T | 2,401 | 1,307 | 54.4 | 0 | 0.0 | 1,045 | 43.5 | 1,442 | 911 | 63.1 | 0 | 0.0 |
| 0790 ORTHOPEDIC EQUIPMENT CO INC | BURBANK | CA 8110 P W N | 207 | 494 | 67.9 | 11 | 1.6 | 385 | 54.5 | 1,070 | 736 | 68.8 | 0 | 0.0 |
| 0793 P G INDUSTRIES INC | PITTSBURGH | PA 8101 B W N | 10,443 | 4,618 | 44.2 | 29 | 0.3 | 3,228 | 30.9 | 11,740 | 4,480 | 38.2 | 22 | 0.2 |
| 0798 P R C DATA SERVICES CO | MCLEAN | VA 8011 P W N | 1,661 | 1,437 | 84.5 | 232 | 14.0 | 0 | 0.0 | 11,198 | 1,026 | 85.6 | 22 | 1.9 |
| 1329 P R C INFORMATION SCIENCES CO | MCLEAN | VA 8009 B Y Y | 597 | 488 | 81.8 | 1 | 0.2 | 53 | 8.9 | 2,473 | 2,298 | 92.4 | 0 | 0.0 |
| 0795 PACIFIC CAR & FOUNDRY CO | RENTON | WA 8107 B W N | 4,381 | 2,299 | 52.5 | 68 | 1.5 | 0 | 0.0 | 4,781 | 2,165 | 50.6 | 41 | 1.0 |
| 1359 PAGE AIRWAYS INC | SAWANTONIO | TX 8012 P W Y | 643 | 319 | 49.6 | 41 | 6.3 | 0 | 0.0 | 1,979 | 895 | 45.2 | 106 | 5.1 |
| 1435 PAGE AIRWAYS INC | ATLANTA | GA 8109 B Y Y | 1,437 | 461 | 32.3 | 137 | 9.5 | 46 | 3.2 | 0 | 0.0 | 0.0 | 0 | 0.0 |
| 1267 PAGE COMMUNICATIONS ENGINEERS INC | VIRGINIA | VA 8011 P W N | 726 | 25 | 3.5 | 8 | 1 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1549 PARKER BRINKHOF DUANE I DOUGLAS INC | NEW YORK | NY 4 Y Y | 682 | 670 | 98.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0 | 0.0 |
| 0800 PARKER-BEETLE CO/P CONTROL SYS DIV | IRVINE | CA 8009 S Y Y | 1,838 | 1,126 | 61.3 | 24 | 1.3 | 0 | 0.0 | 1,079 | 953 | 88.3 | 243 | 22.5 |
| 0801 PARKER-HANNIFIN CORP/AEROSPACE HYD | IRVINE | CA 8010 S W N | 4,130 | 3,440 | 83.3 | 467 | 11.3 | 0 | 0.0 | 3,616 | 2,617 | 72.4 | 197 | 5.5 |
| 0802 PARKER-HANNIFIN CORP/AIR & FUEL DIV | IRVINE | CA 8010 S Y Y | 6,921 | 5,949 | 86.0 | 223 | 0.7 | 0 | 0.0 | 8,095 | 7,061 | 88.2 | 340 | 4.2 |
| 0803 PARKER-HANNIFIN CORP/GAS TURB FUEL SYS | CLEVELAND | OH 8109 B Y N | 702 | 275 | 30.5 | 39 | 14.4 | 8 | 0.1 | 6,38 | 6,27 | 98.3 | 280 | 43.8 |
| 0804 PARSONS RALPH A CO | PASADENA | CA 8007 P Y Y | 34,502 | 4,074 | 11.8 | 764 | 2.2 | 13,283 | 38.5 | 2,864 | 1,490 | 52.0 | 6 | 0.2 |
| 1395 PARSCOLE STEEL CORP | POMONA | CA 1,074 | 322 | 30.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0811 PERKIN-ELMER CORP/AEROSPACE DIV | POMONA | CA 8002 B W N | 3,232 | 1,920 | 59.4 | 69 | 2.1 | 0 | 0.0 | 2,307 | 1,499 | 61.1 | 32 | 1.4 |
| 0812 PERKIN-ELMER CORP/ELECTRO-OPTICAL DIV | DANBURY | CT 8012 B Y N | 4,991 | 3,004 | 60.2 | 36 | 0.7 | 0 | 0.0 | 6,936 | 4,796 | 69.1 | 91 | 1.3 |
| 0813 PERKIN-ELMER CORP/ELECTRO-OPTICAL DIV | CHICAGO | IL 8105 P Y Y | 702 | 275 | 39.2 | 22 | 3.2 | 114 | 16.3 | 4,089 | 1,811 | 44.3 | 41 | 1.0 |
| 1544 PETTIBONE CORP/MERCURY DIVISION | TUATATI | DR 709 | 449 | 43.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 0814 PETTIBONE CORP/NEW YORK DIV | ROME | NY 8102 P Y Y | 26,241 | 7,489 | 37.0 | 28 | 0.1 | 6,072 | 30.0 | 20,080 | 7,585 | 37.8 | 40 | 0.2 |
| 0393 PHILLIPS E C G INC | SEMECA FALLS | NY 2,728 | 788 | 28.9 | 0 | 0.0 | 0 | 0.0 | 0 | 2,332 | 653 | 28.0 | 0 | 0.0 |
| 1504 PHILLIPS PETROLEUM CO | BARTLESVILLE | OK 8108 P W N | 279 | 159 | 56.9 | 1 | 0.4 | 0 | 0.0 | 36,696 | 15,258 | 41.6 | 114 | 0.3 |
| 0816 PHYSICS INTERNATIONAL CO | SAN LEANDRO | CA 8104 B Y Y | 4,871 | 2,110 | 43.3 | 145 | 3.0 | 1,715 | 35.2 | 6,861 | 3,622 | 52.8 | 181 | 2.6 |
| 0818 PIONEER PARACHUTE CO INC | MANCHESTER | CT 8011 P Y Y | 1,309 | 1,020 | 77.9 | 2 | 0.2 | 292 | 22.3 | 1,899 | 1,771 | 93.5 | 10 | 0.5 |
| 0819 PIONEER RECOVERY SYSTEMS INC | MANCHESTER | CT 8011 B Y Y | 4,052 | 3,184 | 78.6 | 0 | 0.0 | 778 | 19.2 | 4,541 | 3,396 | 74.8 | 10 | 0.2 |
| 1553 PLANTING RESEARCH CORP/BOAT INFORMATION | MCLEAN | VA 8106 P Y N | 2,144 | 1,394 | 65.0 | 174 | 8.1 | 0 | 0.0 | 1,897 | 1,271 | 67.0 | 95 | 5.0 |
| 0820 PNEUMO CORP/CLEVELAND PNEUMATIC CO | CLEVELAND | OH 8110 P W N | 28,557 | 16,524 | 52.7 | 264 | 9.9 | 9,556 | 33.3 | 39,002 | 26,795 | 68.7 | 394 | 1.0 |
| 08135 POOLE & KENT CO THE | BALTIMORE | MD P W N | 15,121 | 10,308 | 68.2 | 891 | 5.9 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |

COMPANIES PARTICIPATING IN THE
DBB SUBCONTRACTING PROGRAM

PAGE 208

DLA
(AMOUNTS IN THOUSANDS)

PERIOD COVERED: OCT 1990 - SEP 1991

SMALL BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOAL | | | COMPLETED THIS FY NOT NET GOAL | | | ACTIVE | | | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOAL | | | | |
|------------------|----------------------------|-------------------------|-------------|--------------------------------|-------------------|-----|-------------------------|--------|----------------|-----------------------------|------------|-------------------------|--------------------------------|----------------|-------------------|--------|-----|
| | GOAL \$ AMT | NO OF CONTRACT CTRTS | \$ AMT | GOAL \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACT CTRTS | \$ AMT | GOAL \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACT CTRTS | \$ AMT | GOAL \$ AMT | ACHIEVE \$ AMT | PCT | |
| 11 11260 11615 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 14 92 | 44 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 1005 74 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 1005 | 3 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| C 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 3 1038 516 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 3 1038 | 9 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| C 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 11 6299 5591 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 11 6299 | 54 1 | 0.0 | 0 0 | 2 504 | 8 0 | 0.0 | 3 383 | |
| 1 578 1 1 | 1 1 | 578 1 | 1 100 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 386 247 1 | 1 1 | 401 273 | 1 342 125.4 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 386 | 10 1 | 0.0 | 0 0 | 1 401 | 12 10 | 0.0 | 10 944 | |
| 2 297 117 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 83 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 220 7 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 5181 1760 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 682 682 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 5 2638 1403 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 5 2638 | 106 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 13 8664 6804 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 13 8664 | 319 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 88 3 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 8485 287 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 322 302 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 2 2554 188 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 2554 | 9 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 8 4991 2298 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 4 1213 | 18 1 | 0.0 | 0 0 | 1 279 | 3 1 | 0.0 | 1 379 | |
| 0 0 0 1 | 230 12 | 73 634.2 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 1 230 | 7 7 1004 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 1070 43 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 1070 | 15 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 438 118 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 438 | 1 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 268 98 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 279 112 1 | 1 1 | 279 112 | 1 159 142.2 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 279 | 3 1 | 0.0 | 0 0 | 1 279 | 3 1 | 0.0 | 1 379 | |
| 6 1252 605 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 6 1252 | 60 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 738 679 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 738 | 11 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 5 2439 1234 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 5 2439 | 1 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 12 9888 8254 1 | 1 1 | 1 1 | 1 1 | 1 1 | 1 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 9 4289 1146 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |
| 1 10308 8860 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 891 | 359 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 | |

SMALL DISADVANTAGE BUSINESS SUBCONTRACT GOALS

| ACTIVE | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOALS | | | ACTIVE | | | COMPLETED THIS FY NET GOALS | | | COMPLETED THIS FY NOT NET GOALS | | | |
|------------------|-----------------------------|-------------------------|-------------|---------------------------------|-------------------|-----|-------------------------|--------|----------------|-----------------------------|-----|-------------------------|---------------------------------|----------------|-------------------|--------|
| | GOAL \$ AMT | NO OF CONTRACT CTRTS | \$ AMT | GOAL \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACT CTRTS | \$ AMT | GOAL \$ AMT | ACHIEVE \$ AMT | PCT | NO OF CONTRACT CTRTS | \$ AMT | GOAL \$ AMT | ACHIEVE \$ AMT | PCT |
| 11 11260 11615 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 14 92 | 44 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 1005 74 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 1005 | 3 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| C 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 3 1038 516 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 3 1038 | 9 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| C 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 11 6299 5591 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 11 6299 | 54 1 | 0.0 | 0 0 | 2 504 | 8 0 | 0.0 | 3 383 |
| 1 578 1 1 | 1 1 | 578 1 | 1 100 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 386 247 1 | 1 1 | 401 273 | 1 342 125.4 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 386 | 10 1 | 0.0 | 0 0 | 1 401 | 12 10 | 0.0 | 10 944 |
| 2 297 117 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 83 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 220 7 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 5181 1760 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 682 682 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 5 2638 1403 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 5 2638 | 106 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 13 8664 6804 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 13 8664 | 319 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 88 3 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 8485 287 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 322 302 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 2554 188 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 2554 | 9 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 8 4991 2298 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 4 1213 | 18 1 | 0.0 | 0 0 | 1 279 | 3 1 | 0.0 | 1 379 |
| 0 0 0 1 | 230 12 | 73 634.2 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 2 1070 43 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 2 1070 | 15 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 438 118 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 438 | 1 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 268 98 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 279 112 1 | 1 1 | 279 112 | 1 159 142.2 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 279 | 3 1 | 0.0 | 0 0 | 1 279 | 3 1 | 0.0 | 1 379 |
| 6 1252 605 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 6 1252 | 60 1 | 0.0 | 0 0 | 0 0 | 0 0 | 0.0 | 0.0 |
| 1 738 679 1 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0.0 | 0 0 | 0 0 | 1 738 | 11 1 | | | | | | |

PERIOD COVERED: OCT 1980 - SEP 1981

B4
(AMOUNTS IN THOUSANDS)

| CDE | COMPANY | CITY | CURRENT FISCAL YEAR (1981) | | | | | | PREVIOUS FISCAL YEAR (1980) | | | | | | | |
|---|---------------|---------------|----------------------------|---------|-------|----------|--------|--------|-----------------------------|---------|---------|--------|-------|--------|--------|------|
| | | | YEAR | | | SURV POK | | | DISADV | | | TOTAL | | | SMALL | |
| | | | ST | DATE | EDS | \$ AMT | \$ AMT | PCT | \$ AMT | PCT | \$ AMT | \$ AMT | PCT | \$ AMT | \$ AMT | PCT |
| 4113 PRESSED STEE. INC. | MILWAUKEE | WI 8106 P N Y | 332 | 239 | 72.0 | 4 | 0.1 | 89 | 26.8 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0.0 |
| 4126 PRESTOLITE CO | TOLEDO | OH 8106 P Y N | 2,654 | 1,339 | 46.9 | 216 | 7.6 | 0 | 0.0 | 5,629 | 3,036 | 53.9 | 232 | 4.1 | 0 | 0.0 |
| 4828 PHIL. REFINING INC | ARLÈNE | TX 8106 P Y N | 597 | 291 | 48.3 | 0 | 0.0 | 0 | 0.0 | 366 | 145 | 39.7 | 0 | 0.0 | 0 | 0.0 |
| 5830 PREVENTIAL LINES INC | NEW YORK | NY 8107 S Y N | 231 | 104 | 45.3 | 47 | 20.3 | 70 | 30.1 | 146 | 71 | 49.0 | 30 | 20.6 | 27 | 18.7 |
| 5831 P C A CORP | CHERRY HILL | NJ 8109 B Y N | 16,471 | 9,956 | 60.4 | 369 | 1.9 | 0 | 0.0 | 13,681 | 9,472 | 69.3 | 259 | 1.9 | 0 | 0.0 |
| 1427 P C A CORP | BURLINGTON | MA 8104 B N N | 34,813 | 15,498 | 45.1 | 2,227 | 6.4 | 4,708 | 13.5 | 34,211 | 12,207 | 35.7 | 1,000 | 2.9 | 0 | 0.0 |
| 1360 P C A CORP/ASTRO ELECTRONICS | PRINCETON | NJ 8106 B N N | 10,273 | 4,613 | 44.9 | 189 | 1.8 | 0 | 0.0 | 14,134 | 5,983 | 42.3 | 0 | 0.0 | 0 | 0.0 |
| 1361 P C A CORP/SDI COMMUNICATIONS SYSTEMS | CAMDEN | NJ 8106 B Y Y | 34,173 | 12,183 | 32.6 | 311 | 0.9 | 0 | 0.0 | 39,745 | 16,517 | 41.6 | 263 | 0.7 | 0 | 0.0 |
| 1362 P C A CORP/SSD/MISSILE & SURFACE RADAR | HOUSTON | NJ 8105 B Y Y | 182,248 | 56,486 | 31.0 | 508 | 0.3 | 0 | 0.0 | 101,388 | 26,588 | 26.2 | 437 | 0.4 | 0 | 0.0 |
| 1363 P C A CORP/PI CO | MILES | OH 8004 S Y T | 45,401 | 23,369 | 51.5 | 69 | 0.2 | 0 | 0.0 | 17,093 | 6,697 | 39.2 | 33 | 0.2 | 0 | 0.0 |
| 1551 ROTAL-DECNA SURVEY INC | HOUSTON | TX 8111 P N Y | 176 | 176 | 100.0 | 16 | 9.1 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1934 RAVEN INDUSTRIES INC | SIUX FALLS | SD 8108 P Y N | 660 | 605 | 91.7 | 11 | 1.6 | 151 | 22.8 | 525 | 451 | 65.9 | 10 | 1.6 | 0 | 0.0 |
| 0319 RAT-D-UC CORP | MADISON | WI 8105 P Y Y | 4,139 | 2,971 | 71.8 | 7 | 0.2 | 245 | 5.9 | 2,456 | 1,584 | 63.7 | 13 | 0.5 | 0 | 0.0 |
| 0836 RAUCHEN CORP | MEMO PARK | CA 8010 S Y Y | 496 | 402 | 81.1 | \$ | \$ | 17 | 3.5 | 284 | 194 | 68.0 | 3 | 1.0 | 0 | 0.0 |
| 0838 RAUTHEIN CO | LEXINGTON | MA P N Y | 889,583 | 164,083 | 52.2 | 12,236 | 1.4 | 0 | 0.0 | 832,051 | 461,742 | 55.5 | 9,058 | 1.1 | 0 | 0.0 |
| 1505 RAYTHEON CO/OMARDO FACILITY | OXFORD | CA 8006 B N N | 4,781 | 2,653 | 55.3 | 191 | 4.0 | 968 | 20.3 | 7,242 | 4,115 | 56.8 | 176 | 2.4 | 1,276 | 17.8 |
| 0812 RECON OPTICAL INC/CA I DIV | BARRINGTON | IL 8109 B N Y | 11,145 | 8,583 | 77.0 | 167 | 1.5 | 5,564 | 19.9 | 16,454 | 12,923 | 77.6 | 39 | 0.2 | 8,375 | 50.3 |
| 0841 REDEFON SIMULATION INC | ARLINGTON | TX 8108 B N Y | 5,066 | 4,761 | 94.0 | 41 | 0.8 | 0 | 0.0 | 966 | 441 | 45.6 | 7 | 0.7 | 0 | 0.0 |
| 0815 REEVES BROS INC | SPARTANBURG | SC 8008 P N N | 4,313 | 2,031 | 47.1 | 88 | 2.0 | 0 | 0.0 | 1,726 | 854 | 44.3 | 35 | 1.8 | 0 | 0.0 |
| 01420 REEVES BROS INC | NEW YORK | NY 8108 P N Y | 4,732 | 2,244 | 47.4 | 93 | 2.0 | 337 | 7.1 | 3,235 | 1,414 | 43.7 | 59 | 1.8 | 212 | 6.6 |
| 00817 REPUBLIC ELECTRIC INDUSTRIES CORP | MELVILLE | NY 8106 Y Y | 84 | 75 | 90.0 | 13 | 15.1 | 0 | 0.0 | 480 | 475 | 99.0 | 22 | 4.5 | 0 | 0.0 |
| 00848 REVERE COPPER & BRASS INC/CLINTON DIV | CLINTON | IL 8106 P N N | 1,943 | 1,25 | 1.3 | 7 | 0.4 | 6 | 0.3 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 01311 RICHIE/IMER COFFEE CO | CHICAGO | IL 8105 P Y Y | 31 | 30 | 98.0 | 0 | 0.0 | 0 | 0.0 | 175 | 97 | 55.6 | 0 | 0.0 | 0 | 0.0 |
| 00853 RISBAL TEXTILE CORP | WARE SHOALS | SC 8106 B N N | 5,184 | 1,262 | 24.3 | 137 | 2.6 | 0 | 0.0 | 1,513 | 139 | 9.2 | 0 | 0.0 | 0 | 0.0 |
| 01415 RITAY FOODS CORP/PA E DIV | MCALLEN | TX 8108 P Y Y | 1,147 | 845 | 73.6 | 126 | 11.0 | 767 | 48.6 | 1,011 | 584 | 57.8 | 130 | 12.8 | 617 | 61.0 |
| 01955 RIVERSIDE RESEARCH INSTITUTE | NEW YORK | NY 8106 P N N | 1,376 | 692 | 64.9 | 37 | 2.7 | 930 | 67.6 | 1,270 | 713 | 56.1 | 13 | 1.0 | 313 | 24.6 |
| 01956 RIVIERA FOODS INC | HOUSTON | TX 8011 P Y Y | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1,401 | 139 | 10.0 | 0 | 0.0 | 0 | 0.0 |
| 01313 RITCHIE/IMER COFFEE CO | NEW YORK | NY N N N | 235 | 209 | 88.8 | 1 | 0.4 | 1 | 0.4 | 235 | 209 | 88.8 | 1 | 0.4 | 1 | 0.4 |
| 0134 RICHWELL INT'L CORP | DALLAS | TX 8109 B N Y | 8,760 | 5,953 | 48.0 | 151 | 1.7 | 2,036 | 23.2 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 01861 RICHWELL INT'L CORP/COLLINS COMM SYS | NEWPORT BEACH | CA 8105 B N N | 15,848 | 9,930 | 62.7 | 832 | 5.3 | 0 | 0.0 | 21,990 | 13,799 | 62.8 | 957 | 4.4 | 0 | 0.0 |
| 1137 RICHWELL INT'L CORP/COLLINS COMM SYS | RICHARDSON | TX 8109 B N N | 58,011 | 31,637 | 54.5 | 1,153 | 2.3 | 13,257 | 22.9 | 27,364 | 12,966 | 47.4 | 203 | 0.7 | 7,624 | 26.6 |
| 1060 RICHWELL INT'L CORP/ROCKETTIME DIV | CANDIA PARK | CA 8109 B N Y | 44,754 | 11,911 | 26.6 | 899 | 2.0 | 0 | 0.0 | 0 | 1,401 | 10.0 | 0 | 0.0 | 0 | 0.0 |
| 1501 RICHWELL INT'L CORP/SABRELLER DIVISION | ST LOUIS | MO 8109 P Y Y | 10,258 | 9,424 | 91.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| 1502 RICHWELL INT'L CORP/SPACE S/S GROUP | DOOMNEY | CA 8106 P Y Y | 50,662 | 6,191 | 12.2 | 342 | 0.7 | 0 | 0.0 | 33,358 | 11,429 | 34.3 | 301 | 0.9 | 0 | 0.0 |
| 1150 RICHWELL INT'L CORP/TULSA DIV | TULSA | OK 8108 B N Y | 4,720 | 3,844 | 81.4 | 84 | 1.8 | 0 | 0.0 | 7,450 | 5,588 | 72.8 | 124 | 1.6 | 0 | 0.0 |

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D.L.A.
(AMOUNTS IN THOUSANDS)

DISCUSSIONS ON INFLUENCE OF SCAFFOLDING 315

PERIOD

PERIOD COVERED: OCT 1980 - SEP 1981

DIA
AMOUNTS IN THOUSANDS!

| CODE | COMPANY | CITY | CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | |
|--|-------------------|---------------|----------------------------|------------|------------------------|-------|-----------------|---------|--|--------|---------------|-------|-----------------|-----|-----------------|------|
| | | | SURV FOR Y-E | | TOTAL ST DATE E-D-S | | SMALL \$ AMT | | DISADV \$ AMT | | LSA \$ AMT | | TOTAL \$ AMT | | SMALL \$ AMT | |
| | | | TX | 8004 P M N | 1,577 | 1,577 | 100.0 | 732 | 16.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0843 ROESELEN CO | SAN ANTONIO WA | P Y N | 15 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 1233 ROBERTS WALLA WALLA INC | WALLA WALLA | CA 8008 B Y T | 44,729 | 17,766 | 39.7 | 1,013 | 2.3 | 11,182 | 25.0 | 11,340 | 19,851 | 48.0 | 1,191 | 2.9 | 10,340 | 25.0 |
| 0845 RODER INDUSTRIES INC | CHILA VISTA | IN 8108 B Y Y | 292 | 227 | 77.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 1386 ROOTS BLOMER OPERATION | CUMMERSVILLE | IN 8108 B Y Y | 8,500 | 4,633 | 54.5 | 29 | 0.3 | 0.0 | 0.0 | 0.0 | 6,762 | 4,670 | 68.1 | 22 | 0.3 | 0.0 |
| 0849 ROSEmount INC | EDEN PRAIRIE | NM 8108 B Y Y | | | | | | | | | | | | | | |
| 1387 ROYAL LUBRICANTS CO INC | EAST HANOVER | NJ P Y N | 1,225 | 45 | 3.7 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0871 S A F T CORP | VALDOSTA | CA 8107 P M N | 3,856 | 2,531 | 65.6 | 17 | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0876 S C I SYSTEMS INC/HUNTSVILLE DIV | HUNTSVILLE | NL 8108 N N | 17,924 | 9,887 | 54.0 | 122 | 0.7 | 1,304 | 7.3 | 14,770 | 5,779 | 38.1 | 34 | 0.2 | 304 | 2.1 |
| 0878 S R I INTERNATIONAL | MENLO PARK | CA 8107 P M Y | 5,015 | 2,134 | 42.6 | 129 | 2.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0880 SANDERS ASSOCIATES INC | NASHUA | NH 8105 P M N | 91,500 | 55,600 | 60.8 | 1,355 | 1.5 | 51,800 | 56.6 | 71,330 | 44,800 | 62.8 | 829 | 1.2 | 47,400 | 66.5 |
| 0881 SANDMAN WESTON INC/DATA SYSTEMS DIV | SARASOTA | FL 8107 B Y N | 194 | 169 | 87.1 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 2,012 | 1,948 | 96.8 | 0 | 0.0 | 0.0 |
| 0895 SARGENT-FLETCHER CO | EL MONTE | CA 8008 B M N | 12,650 | 5,536 | 43.9 | 578 | 4.6 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0897 SCHMITZER WALLACE MURRAY CORP | INDIANAPOLIS | IN 8105 B M N | 1,812 | 1,172 | 64.7 | 26 | 1.4 | 0.0 | 0.0 | 1,835 | 1,188 | 64.8 | 5 | 0.3 | 9 | 0.0 |
| 0898 SCIENCE APPLICATIONS INC | LA JOLLA | CA 7807 S Y N | 75,812 | 37,234 | 49.1 | 202 | 0.3 | 0.0 | 0.0 | 0 | 1,310 | 498 | 38.0 | 8 | 0.6 | 0.0 |
| 1220 SCIENTIFIC ATLANTA INC | ATLANTA | GA 7907 S Y N | 2,375 | 562 | 21.2 | 15 | 0.6 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0900 SCOPE ELECTRONICS INC | RESTON | VA 7710 P Y Y | 221 | 80 | 36.0 | 8 | 0.2 | 0 | 0.0 | 0 | 303 | 87 | 28.6 | 5 | 1.7 | 0 |
| 1288 SCOPE TECHNOLOGIES INC | RESTON | VA P M Y | 1,008 | 808 | 80.2 | 186 | 18.4 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 1406 SCOTT AVIATION | LAWRENCE | NY 8101 P M Y | 1,983 | 1,487 | 75.0 | 59 | 1.586 | 80.0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0902 SEA LAND INDUSTRIES INC | ISELIN | NJ 8101 P M Y | 24,222 | 7,830 | 32.3 | 661 | 2.7 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0904 SEDCO SYSTEMS INC | MELVILLE | NY 8103 B Y N | 2,063 | 1,542 | 74.8 | 139 | 6.7 | 53 | 2.6 | 2,634 | 2,067 | 78.5 | 254 | 9.6 | 0 | 0.0 |
| 1407 SERV-AIR INC | GREENVILLE | TX P M N | 911 | 483 | 53.0 | 26 | 2.8 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0908 SHELL OIL CO | HOUSTON | TX 8106 P M N | 452 | 101 | 22.5 | 101 | 22.5 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0909 SHELL-GLOBE CORP/EECE NEVILLE DIV | CLEVELAND | OH 8106 B M N | 3,646 | 1,676 | 46.0 | 35 | 1.0 | 393 | 0.8 | 2,878 | 1,133 | 46.7 | 27 | 0.9 | 0 | 0.0 |
| 0912 SIERRA RESEARCH CORP/FEDERAL STS DIV | BUFFALO | NY 8004 B Y Y | 20,468 | 12,735 | 62.2 | 136 | 0.7 | 8,187 | 40.0 | 16,881 | 10,834 | 64.2 | 522 | 3.1 | 6,752 | 40.0 |
| 1398 SIGMETRICS CORP/MILITARY PRODUCTS DIV | SUNNYVALE | CA 8106 P M Y | 5,695 | 2,043 | 35.9 | 33 | 0.6 | 0.0 | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 1560 SIGMETRICS CORP/MILITARY PRODUCTS DIV | SUNNYVALE | CA 8106 P M Y | 5,495 | 2,043 | 35.9 | 33 | 0.6 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0813 SIMMONDS PRECISION PRODUCTS INC/IMST/SVS VERBNEES | VT 8108 B Y N | 20,354 | 13,162 | 64.7 | 93 | 0.5 | 0 | 0.0 | 0 | 21,777 | 16,168 | 74.2 | 30 | 0.1 | 0 | 0.0 |
| 0814 SIMMONDS PRECISION PRODUCTS INC/MOTION | CEDAR KNOLLS | NJ 8107 B Y N | 5,589 | 5,314 | 95.1 | 0 | 0.0 | 0 | 0.0 | 6,061 | 5,597 | 92.3 | 0 | 6.0 | 0 | 0.0 |
| 0815 SIMPLEX WIRE & CABLE CO | PORTSMOUTH | NH 8106 P M Y | 12,073 | 4,662 | 38.6 | 33 | 0.3 | 1,164 | 9.6 | 20,848 | 3,170 | 15.2 | 22 | 0.1 | 0 | 0.0 |
| 0819 SINGER CO/KEARFOOT DIV | LITTLE FALLS | NJ 8106 B Y Y | 60,151 | 23,057 | 38.3 | 1,742 | 2.9 | 33,1618 | 55.9 | 47,485 | 21,548 | 45.4 | 1,951 | 4.1 | 28,741 | 60.5 |
| 0820 SINGER CO/LIBRASCOPE DIV | GLENDALE | CA 8003 B M N | 23,468 | 14,862 | 63.0 | 156 | 0.7 | 0 | 0.0 | 16,168 | 9,633 | 58.4 | 68 | 0.4 | 0 | 0.0 |
| 0821 SINGER CO/LINK DIV | SUNNYVALE | CA 8010 B M N | 13,033 | 3,929 | 30.1 | 195 | 1.5 | 0 | 0.0 | 7,604 | 2,016 | 26.5 | 78 | 1.0 | 0 | 0.0 |
| 0822 SINGER CO/LINK DIV | SILVER SPRING | MD 8103 B Y Y | 6,363 | 2,813 | 44.2 | 195 | 3.1 | 71 | 12.1 | 6,267 | 3,123 | 53.0 | 100 | 1.6 | 521 | 8.3 |
| 0823 SINGER CO/LINK DIV | BINGHAMPTON | NY 8012 B Y Y | 51,692 | 21,720 | 42.1 | 782 | 1.5 | 0 | 0.0 | 40,935 | 24,048 | 58.8 | 581 | 1.4 | 0 | 0.0 |
| 0826 SMITHS INDUSTRIES INC | CLEARWATER | FL 8109 B Y Y | 1,472 | 497 | 33.8 | * | * | 183 | 12.4 | 1,338 | 788 | 58.4 | 31 | 2.3 | 0 | 0.0 |

PRIMO RECORDS: CD 1990 - 357 1991

DEA
(AMOUNTS IN THOUSANDS)

SCHILLER'S DISCOURSES

| Annual Business Segment Plan - Q1 | | | | | | | | | | | | | | | | | | | |
|-----------------------------------|---|-----------------------------|--------|----------------|--------|---------------------------------|--------|---------|--------|----------------|------|------|--------|-----------------------------|----------------|----------------|------|-------------------------------|---|
| ACTIVE | | COMPLETED THIS FY MET GOALS | | | | COMPLETED THIS FY NOT MET GOALS | | | | ACTIVE | | | | COMPLETED THIS FY NET GOALS | | | | COMPLETE THIS FY NOT MET GOAL | |
| | | GOAL | | NO OF CONTRACT | | GOAL | | ACHIEVE | | NO OF CONTRACT | | GOAL | | ACHIEVE | | NO OF CONTRACT | | GOAL | |
| | | GOAL | \$ AMT | CRTS | \$ AMT | GOAL | \$ AMT | ACHIEVE | \$ AMT | NO OF CONTRACT | CRTS | GOAL | \$ AMT | ACHIEVE | NO OF CONTRACT | CRTS | GOAL | \$ AMT | |
| 1 | C | 0 | 0 | 0 | 0 | 695 | 7 | 20 | 285.4 | 1 | 525 | 26 | 25 | 95.4 | 0 | 0 | 0 | 0 | 0 |
| 2 | C | 0 | 0 | 0 | 0 | 304 | 270 | 304 | 112.1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 3 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 6 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 7 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 8 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9 | J | 3355 | 748 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 10 | J | 11047 | 5880 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 11 | J | 929 | 118 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 12 | J | 2980 | 22230 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 13 | J | 1537 | 1344 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 14 | J | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 15 | J | 808 | 898 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 16 | J | 36810 | 20705 | 2 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 17 | J | 7000 | 1700 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 18 | J | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 19 | J | 14231 | 4981 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 20 | J | 320 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 21 | J | 292 | 296 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 22 | J | 5390 | 7487 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 23 | J | 20000 | 60 | 1 | 30000 | 30 | 100.0 | 1 | 30000 | 8 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 24 | J | 197 | 60 | 1 | 0 | 0 | 0 | 0 | 0.0 | 2 | 38 | 99.7 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 25 | J | 3406 | 276 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 3 | 3406 | 4 | 0 | 0 | 0 | |
| 26 | J | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 27 | J | 10994 | 2537 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 28 | J | 74135 | 19556 | 4 | 1280 | 316 | 453 | 143.3 | 0 | 0 | 0 | 0 | 0 | 38 | 74135 | 649 | 2 | 819 | |
| 29 | J | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 30 | J | 2455 | 1763 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 11 | 7455 | 58 | 1 | 0 | |
| 31 | J | 51 | 18 | 2 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 1 | 51 | 5 | 0 | 0 | |
| 32 | J | 270 | 991 | 1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 5 | 270 | 27 | 1 | 0 | |
| 33 | J | 998398 | 28395 | 2 | 21112 | 785 | 1404 | 178.9 | 0 | 0 | 0 | 0 | 0 | 14 | 998277 | 691 | 5 | 10004 | 4 |
| 34 | J | 1589 | 794 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 1 | 1589 | 16 | 0 | 0 | 0 |

**COMPANIES PARTICIPATING IN THE
ON SUBCONTRACTING PROGRAM**

COMMUNISTS IN THURAWAHS

DATA ACCOUNTS (IN THOUSANDS)

S T A U J I J B I M U S I C H E R M A N

| Annual Performance Summary - FY2023 | | | | | | | | | | | | | | | | |
|-------------------------------------|----|-----------------------------|--------|-----------------|--------|-----------------|--------|-------|-----------------|--------------------------------|-----------------|--------|------|-----------------|--------|-------|
| | | Completed This FY Met Goals | | | | | | | | Completed This FY Not Met Goal | | | | | | |
| ACTIVE | | GOAL | | | | ACHIEVE | | | | GOAL | | | | ACHIEVE | | |
| | | NO OF CONTRACTS | \$ AMT | NO OF CONTRACTS | \$ AMT | NO OF CONTRACTS | \$ AMT | PCT | NO OF CONTRACTS | \$ AMT | NO OF CONTRACTS | \$ AMT | PCT | NO OF CONTRACTS | \$ AMT | |
| 1 | 4 | 80,338 | 27,352 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 4 | 80,238 | 6,958 | |
| 1 | 1 | 126 | 14 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 1 | 1 | 8 | 3 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 1 | 5 | 1925 | 734 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 5 | 1925 | 211 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 1 | 1 | 3948 | 2556 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 3948 | 401 | |
| 3 | 3 | 10174 | 158 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 3 | 10174 | 1 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 7 | 7 | 61339 | 3254 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 7 | 61339 | 321 | |
| 8 | 8 | 31316 | 2597 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 8 | 31316 | 501 | |
| 0 | 0 | 5 | 17881 | 4072 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 64 | 64 | 94661 | 45352 | 12 | 1907 | 868 | 863 | 106.8 | 1 | 166 | 70 | 69 | 98.6 | 64 | 94661 | 12261 |
| 2 | 2 | 337 | 56 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 94 | 51 | |
| 5 | 5 | 5202 | 1593 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 5 | 5202 | 64 | |
| 3 | 3 | 983 | 421 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 3 | 983 | 191 | |
| 2 | 2 | 7128 | 0 | 1 | C | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 1 | 365 | 355 | 234 | 64.0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 3 | 3 | 6508 | 1855 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 3 | 6508 | 2101 | |
| 2 | 2 | 5772 | 2672 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 2 | 5772 | 181 | |
| 9 | 9 | 14678 | 2106 | 1 | 635 | 76 | 119 | 156.3 | 0 | 0 | 0 | 0.0 | 8 | 14678 | 641 | |
| 4 | 4 | 3409 | 45 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 4 | 3409 | 4 | |
| 2 | 2 | 1181 | 376 | 1 | 996 | 708 | 722 | 102.1 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 6 | 6 | 2293 | 1081 | 0 | 0 | 0 | 0 | 0.0 | 1 | 124 | 82 | 67 | 81.5 | 6 | 2293 | 911 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 26 | 26 | 4795 | 1677 | 0 | 0 | 0 | 0 | 0.0 | 2 | 1660 | 987 | 512 | 51.9 | 22 | 3889 | 141 |
| 1 | 1 | 871 | 15 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 1 | 1 | 21 | 21 | 1 | 0 | 0 | 0 | 0.0 | 1 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 11 | 11 | 35576 | 2377 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 996 | 4 | |
| 18 | 18 | 22451 | 0 | 1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 1 | 124 | 4 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | |

PERIOD COVERED: OCT 1980 - SEP 1981

DIA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | |
|---|--------------------|---------------|---------------------------------------|------|---------|--------|--------|------|--|-------|---------|---------|--------|-------|------|--------|-------|-----|
| | | | YEAR | | TOTAL | | SMALL | | DISADV. | | TOTAL | | SMALL | | | | | |
| | | | SURV P | K | \$ ANT | \$ ANT | \$ ANT | PCT | \$ ANT | PCT | \$ ANT | PCT | \$ ANT | PCT | | | | |
| 80977 SYSTEM-DOMINER CORP/SAFETY SYS DIV | MCCONNELL | CA 8105 B Y Y | 1,738 | | 1,258 | 72.4 | 131 | 7.5 | 92 | 5.3 | 41 | 35 | 85.3 | 1 | 1.1 | 0 | 0.0 | |
| 80980 T R E CORP/ADVANCED STRUCTURES DIV | MONTGOMERY | CA 7900 S Y Y | 5,626 | | 2,542 | 45.2 | 0 | 0.0 | 0 | 0.0 | 6,864 | 3,022 | 44.0 | 0 | 0.0 | 0 | 0.0 | |
| 81524 T R W INC/BEARINGS DIVISION | JAMESTOWN | NY 2,333 | 933 | 40.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 80981 T R W INC/COLORADO ELECTRONICS | COLORADO SPRINGS | CO 8109 B Y N | 56,487 | | 17,296 | 30.6 | 481 | 0.9 | 0 | 0.0 | 19,144 | 7,427 | 38.8 | 100 | 0.5 | 0 | 0.0 | |
| 80982 T R W INC/DEFENSE & SPACE SYS GROUP | MCLEAN | VA 8102 P Y Y | 9,134 | | 5,854 | 64.1 | 399 | 4.4 | 1,481 | 16.2 | 8,297 | 5,996 | 72.3 | 167 | 2.0 | 0 | 0.0 | |
| 80984 T R W INC/EQUIPMENT GROUP | CLEVELAND | OH 8109 B N Y | 209,551 | | 147,853 | 70.6 | 727 | 0.3 | 0 | 0.0 | 264,415 | 149,354 | 56.5 | 548 | 0.2 | 0 | 0.0 | |
| 80985 T R W INC/NUBAR | SUNNYVALE | CA 8005 B N N | 9,494 | | 6,693 | 70.5 | 279 | 2.9 | 0 | 0.0 | 9,840 | 6,118 | 65.2 | 151 | 1.5 | 0 | 0.0 | |
| 81551 TALLEY INDUSTRIES | ARDEN | NC 8108 P N N | 8,761 | | 3,863 | 44.1 | 786 | 9.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 80987 TALLEY INDUSTRIES OF ARIZONA INC | PESA | AZ 8106 B N N | 9,986 | | 7,094 | 71.0 | 144 | 1.4 | 6,125 | 64.3 | 7,780 | 5,139 | 72.5 | 105 | 1.4 | 4,146 | 53.3 | |
| 81521 TALLEY INDUSTRIES/DYNAMIC SCIENCE INC | PHOENIX | AZ 8105 P N Y | 1,265 | | 815 | 65.5 | 349 | 27.6 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 81443 TALLEY INDUSTRIES/ELECTRODYNAMICS DIV | ROLLING MEADOWS IL | IL 8109 P Y N | 4,153 | | 3,200 | 77.0 | 32 | 0.8 | 132 | 3.2 | 3,090 | 1,642 | 53.2 | 50 | 1.6 | 93 | 3.0 | |
| 81517 TALLEY SERVICES INC | SCOTTSDALE | AZ 8107 P N Y | 1,124 | | 796 | 70.8 | 163 | 14.5 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 80994 TELEDRIVE BATTERY PRODUCTS | REDLANDS | CA 8110 P Y Y | 361 | | 293 | 81.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 80995 TELEDRIVE BROWN ENGINEERING | MOUNTVILLE | AL 8108 B Y N | 4,356 | | 2,617 | 60.2 | 571 | 13.1 | 164 | 3.8 | 3,352 | 2,270 | 68.1 | 80 | 2.4 | 0 | 0.0 | |
| 80996 TELEDRIVE CAE | TOLEDO | OH 8107 P Y N | 31,236 | | 18,845 | 60.3 | 397 | 1.3 | 31,236 | 100.0 | 32,153 | 16,743 | 52.1 | 801 | 2.5 | 32,153 | 100.0 | |
| 81199 TELEDRIVE CAMERA SYSTEMS | ARCADIA | CA 8109 B N N | 2,549 | | 1,996 | 78.3 | 91 | 3.6 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 80997 TELEDRIVE CONTINENTAL MOTORS | MOTILE | MT 8105 P Y Y | 401 | | 318 | 79.2 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 80998 TELEDRIVE GENERAL PROD | MUSKEGON | MI 8106 P Y N | 154,875 | | 51,510 | 33.3 | 457 | 0.3 | 0 | 0.0 | 140,083 | 73,518 | 52.5 | 274 | 0.2 | 0 | 0.0 | |
| 80999 TELEDRIVE LEVISBURG | LEVISBURG | TN 8109 B N N | 4,479 | | 3,283 | 73.3 | 574 | 12.8 | 0 | 0.0 | 2,020 | 1,580 | 78.2 | 605 | 30.0 | 0 | 0.0 | |
| 81000 TELEDRIVE MCARDICK SELPH | HOLLISTER | CA 8001 B Y N | 15,534 | | 7,179 | 46.2 | 343 | 2.2 | 0 | 0.0 | 16,289 | 10,400 | 63.8 | 265 | 1.6 | 0 | 0.0 | |
| 81001 TELEDRIVE MEC | PALO ALTO | CA 8104 B N N | 23,737 | | 17,496 | 73.7 | 743 | 3.1 | 325 | 1.4 | 23,716 | 17,564 | 74.1 | 675 | 2.9 | 0 | 0.0 | |
| 81002 TELEDRIVE GEOTECH | GARLAND | TX 8109 B Y N | 2,871 | | 1,638 | 57.1 | 43 | 1.5 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 81004 TELEDRIVE IMET | TORRANCE | CA 8108 B Y N | 1,530 | | 945 | 61.8 | 15 | 1.0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 81006 TELEDRIVE LENSBURG | LEVISBURG | TN 8109 B N N | 2,283 | | 841 | 36.9 | 156 | 6.8 | 0 | 0.0 | 2,018 | 776 | 38.5 | 45 | 2.2 | 0 | 0.0 | |
| 81007 TELEDRIVE MCCARTICK SELPH | HOLLISTER | CA 8109 B Y Y | 8,014 | | 6,239 | 77.9 | 350 | 4.4 | 1,675 | 20.9 | 5,921 | 4,586 | 77.5 | 302 | 5.1 | 0 | 0.0 | |
| 81003 TELEDRIVE MEC | PALO ALTO | CA 8104 B N N | 23,737 | | 17,496 | 73.7 | 743 | 3.1 | 325 | 1.4 | 23,716 | 17,564 | 74.1 | 675 | 2.9 | 0 | 0.0 | |
| 81008 TELEDRIVE MICROWAVE | MT VIEJN | CA B Y Y | 6,238 | | 3,183 | 54.2 | 169 | 2.7 | 0 | 0.0 | 3,854 | 2,135 | 68.4 | 88 | 2.3 | 0 | 0.0 | |
| 81009 TELEDRIVE MONARCH RUBBER | HARTVILLE | CA 8009 P N N | 953 | | 504 | 52.9 | 1 | 0.1 | 450 | 47.3 | 0 | 2,215 | 1,158 | 52.3 | 40 | 1.8 | 0 | 0.0 |
| 81010 TELEDRIVE MESSHO | MESHO | MO 8109 P Y Y | 1,546 | | 590 | 38.2 | 50 | 3.3 | 365 | 23.6 | 542 | 252 | 46.5 | 23 | 4.2 | 200 | 37.0 | |
| 81005 TELEDRIVE RYAN | SAN DIEGO | CA 8008 B Y Y | 30,627 | | 9,955 | 31.3 | 348 | 1.1 | 3,523 | 11.5 | 42,095 | 9,009 | 23.5 | 509 | 1.2 | 9,061 | 21.5 | |
| 81514 TELEDRIVE RYAN ELECTRONICS | SAN DIEGO | CA B N N | 7,974 | | 3,606 | 45.2 | 110 | 1.4 | 1,714 | 21.5 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | |
| 81011 TELEDRIVE SYSTEMS CO | NORTHRIDGE | CA 8102 B Y Y | 11,127 | | 4,695 | 41.5 | 113 | 1.0 | 10,194 | 90.0 | 22,339 | 12,421 | 55.6 | 477 | 2.1 | 0 | 0.0 | |
| 81013 TELEFLEX INC/AEROSPACE NUCLEAR DIV | NORTH WALES | PA 7905 B Y N | 11 | | 3 | 28.3 | 0 | 0.0 | 0 | 0.0 | 43 | 5 | 12.3 | 0 | 0.0 | 0 | 0.0 | |
| 81014 TELEPHONES CORP | HUNTINGTON | NY 8103 S W N | 5,034 | | 3,053 | 60.6 | 157 | 3.1 | 0 | 0.0 | 1,013 | 470 | 46.3 | 30 | 3.0 | 0 | 0.0 | |
| 81015 TELETYPE CORP | SKOKIE | IL 8102 P N Y | 45,740 | | 28,359 | 62.0 | 310 | 0.7 | 0 | 0.0 | 196,209 | 122,330 | 62.4 | 1,115 | 0.6 | 0 | 0.0 | |
| 135 TEXACO INC/TEXACO CIENTRAL CO | BELLAIRE | TX 8106 P N Y | 57 | | 29 | 50.5 | 8 | 0.7 | 0 | 0.0 | 29 | 10 | 36.8 | 0 | 0.0 | 0 | 0.0 | |

**COMPANIES PARTICIPATING IN THE
BIM CONTRACTING PROGRAM**

D.L.A. ACCOUNTS IN THOUSANDS

5 DECEMBER 1983

PERIOD COVERED: OCT 1980 - SEP 1981

D.A.
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | ST | CUMULATIVE CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | |
|------|--|-----------------|-------|---------------------------------------|---------|---------|--------|-------|--------|--|--------|---------|--------|--------|-------|--------|
| | | | | SURV POK | Y/M | TOTAL | \$ ANT | SMALL | \$ ANT | DISADV | \$ ANT | LSA | TOTAL | \$ ANT | SMALL | \$ ANT |
| 1018 | TEXAS INSTRUMENTS INC/EQUIPMENT GROUP | DALLAS | TX | P Y N | 158,916 | 651,132 | 43.5 | 2,520 | 1.6 | 35,239 | 22.2 | 177,378 | 91,965 | 51.8 | 2,598 | 1.5 |
| 1024 | TESTIM CORP/STAR PLASTIC DIV | GRANT: PRAIRIE | TX | 8106 S Y N | 7,993 | 3,899 | 48.8 | 139 | 1.7 | 0 | 0.0 | 5,525 | 2,674 | 48.4 | 141 | 2.5 |
| 1025 | TEXTRON INC/BELL AEROSPACE CO | BUFFALO | NY | 8104 B Y Y | 19,661 | 11,501 | 58.5 | 112 | 0.6 | 2,083 | 10.4 | 31,274 | 25,331 | 81.0 | 169 | 0.5 |
| 1026 | TEXTRON INC/FRELL AEROSPACE JO/DAMNO WIC | BELMONT | CA | 8106 P Y Y | 30,904 | 10,594 | 34.3 | 563 | 1.8 | 0 | 0.0 | 21,824 | 9,758 | 44.7 | 53 | 0.2 |
| 1026 | TEXTRON INC/HYDRAULIC RSH DIV | VALENCIA | CA | 8101 B Y Y | 26,866 | 23,084 | 82.2 | 1,201 | 4.5 | 0 | 0.0 | 30,076 | 24,949 | 83.0 | 1,883 | 6.3 |
| 1031 | THEILER GREENVILLE CORP | GREENVILLE | MS | P N Y | 3,847 | 1,776 | 46.2 | 198 | 2.8 | 507 | 13.2 | 2,692 | 756 | 28.1 | 2 | 0.1 |
| 1032 | THIRLOR CORP/ELATION DIV | ELATON | MD | 8103 B N N | 992 | 764 | 77.0 | 70 | 7.1 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1033 | THIRLOR CORP/MOUNTAIN DIV | HUNTSVILLE | AL | 8108 B N N | 16,146 | 5,145 | 33.1 | 21 | 0.1 | 1,811 | 11.2 | 14,349 | 4,172 | 29.1 | 13 | 0.1 |
| 1290 | THONSON CSF COMPONENTS CORP/DAUPHIN | CLIFTON | NJ | 8008 B N N | 540 | 213 | 39.5 | 3 | 0.5 | 52 | 9.6 | 700 | 260 | 37.1 | 2 | 0.3 |
| 1409 | THOMSON CORP | WATERBURY | CT | 8108 B N N | 5,230 | 4,693 | 89.7 | 368 | 7.0 | 0 | 0.0 | 4,962 | 4,367 | 88.0 | 87 | 1.8 |
| 1046 | TIITANIUM METALS CORP OF AMERICA/TMET | TORONTO | ON | 7907 S Y N | 4,472 | 1,758 | 39.3 | 0 | 0.0 | 0 | 0.0 | 3,518 | 1,391 | 39.5 | 0 | 0.0 |
| 1051 | TOMEI CORP | FORT WAYNE | IN | 8010 P N Y | 116 | 90 | 78.1 | 8 | 0.1 | 24 | 21.0 | 215 | 134 | 62.5 | 8 | 1 |
| 1561 | TOTEN OCEAN TRAILER EXPRESS INC | SEATTLE | WA | 8109 P N Y | 23,316 | 798 | 3.4 | 798 | 3.4 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1054 | TRACOR INC/APPLIED SCIENCES | AUSTIN | TX | 8109 P N Y | 8,406 | 5,635 | 67.0 | 88 | 1.0 | 178 | 2.1 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1410 | TRACOR INC/B ASSOCIATES | EAST CAMDEN | AR | 8108 P N N | 2,940 | 2,353 | 80.0 | 5 | 0.2 | 181 | 6.1 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1055 | TRACOR INC/TRACTOR/ AEROSPACE | AUSTIN | TX | 8109 B N N | 5,078 | 3,572 | 70.4 | 266 | 5.2 | 377 | 7.4 | 6,936 | 4,345 | 62.6 | 139 | 2.0 |
| 1056 | TRACOR MARINE INC | PORT EVERGLADES | FL | 8109 P Y N | 2,106 | 1,552 | 73.7 | 22 | 1.1 | 178 | 8.5 | 1,355 | 1,174 | 66.7 | 2 | 0.2 |
| 1221 | TRACOR MFG | SAN RAMON | CA | 8107 B N Y | 1,458 | 1,164 | 79.8 | 35 | 2.4 | 187 | 12.8 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1057 | TRANS-AIR SUPPLY CO | MIA MI | FL | 8109 P Y Y | 987 | 979 | 99.1 | 24 | 2.4 | 766 | 77.5 | 1,296 | 1,259 | 97.1 | 48 | 3.7 |
| 1557 | TRANSAMERICA DELAVAN INC/ENGINE & COMPRESSOR OAKLAND | CA 8109 P N Y | 1,108 | 325 | 25.3 | 249 | 22.5 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1058 | TRANSAMERICA DELAVAN INC/SPECIAL PROD | CLEVELAND | OH | 11 B N N | 5,213 | 5,069 | 97.2 | 146 | 2.8 | 0 | 0.0 | 4,081 | 3,612 | 86.5 | 32 | 0.8 |
| 1059 | TRANSAMERICA DELAVAN INC/TURBINE DIV | TRENTON | NJ | 8102 S Y N | 11,440 | 7,644 | 66.8 | 29 | 0.3 | 0 | 0.0 | 5,536 | 3,676 | 66.4 | 47 | 0.8 |
| 1518 | TRT VALLEY GROWERS | SAN FRANCISCO | CA | P T Y | 79,893 | 40,021 | 50.1 | 841 | 1.1 | 0 | 0.0 | 60,473 | 26,635 | 44.0 | 1,632 | 2.7 |
| 1061 | TRIBON BEARING CO | CLEVELAND | OH | 8101 B Y Y | 149 | 105 | 70.6 | 0 | 0.0 | 0 | 0.0 | 137 | 116 | 84.3 | 0 | 0.0 |
| 1070 | TURBODIF CORP/STEAM TURBINE DIV | WELLSVILLE | NY | 8101 S N N | 75 | 38 | 50.8 | 1 | 0.8 | 0 | 0.0 | 114 | 52 | 45.4 | 8 | 0.4 |
| 1076 | U S RILEY CORP/RILEY BEARD INC | SHAREPORT | LA | 8106 S Y T | 153 | 116 | 75.8 | 3 | 1.9 | 0 | 0.0 | 106 | 80 | 75.5 | 14 | 13.4 |
| 1539 | UNCLE DENS INC/INTERNATIONAL DIVISION | HOUSTON | TX | 8106 P N N | 1,476 | 1,391 | 94.3 | 7 | 0.5 | 0 | 0.0 | 568 | 547 | 96.4 | 0 | 0.0 |
| 1077 | UNICORFEDERAL PRISON INDUSTRIES INC | LEWISBURG | PA | 8103 P Y N | 232 | 86 | 37.0 | 0 | 0.0 | 0 | 0.0 | 232 | 86 | 37.0 | 0 | 0.0 |
| 1078 | UNIDYNAMICS PHOENIX INC | GODFREY | AZ | 8011 S N Y | 7,933 | 5,889 | 70.5 | 94 | 1.2 | 178 | 2.2 | 6,371 | 4,614 | 72.4 | 70 | 1.1 |
| 1079 | UNIDYNAMICS ST LOUIS INC | FERGUSON, | MO | 8007 B Y Y | 1,976 | 1,202 | 60.8 | 17 | 0.8 | 498 | 25.2 | 3,791 | 2,595 | 68.5 | 87 | 2.3 |
| 1080 | UNION CARBIDE CORP/BATTERY PRODS DIV | ROCKY RIVER | OH | 8105 P N N | 1,475 | 839 | 56.9 | 44 | 3.0 | 766 | 52.0 | 2,199 | 1,288 | 58.6 | 13 | 0.6 |
| 1081 | UNION CARBIDE CORP/CARBON PRODS DIV | DANBURY | CT | S N | 13,462 | 3,000 | 29.0 | 78 | 0.6 | 0 | 0.0 | 13,867 | 4,128 | 29.8 | 48 | 0.3 |
| 1082 | UNION CARBIDE CORP/LINMDE DIV | NEW YORK | NY | 8108 B W Y | 1,401 | 520 | 37.1 | 281 | 20.1 | 239 | 17.1 | 1,234 | 457 | 37.0 | 235 | 18.0 |
| 1084 | UNION CARBIDE CORP/STEAM TURBINE DIV | ROWLING GREEN | KY | 8104 P Y Y | 8,611 | 2,325 | 27.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 |
| 1083 | UNIROYAL INC | MISHAWAKA | IN | 8108 P Y Y | 2,989 | 2,491 | 83.4 | 57 | 1.9 | 0 | 0.0 | 2,305 | 2,098 | 91.0 | 64 | 2.8 |

E-mail Business Transaction Goals

U.S.A. **AMOUNTS IN THOUSANDS)**

PERIOD COVERED: OCT 1980 - SEP 1981

BLA
(AMOUNTS IN THOUSANDS)

| CODE | COMPANY | CITY | CURRENT FISCAL YEAR (1981) | | | | | | CUMULATIVE PREVIOUS FISCAL YEAR (1980) | | | | | | | | | | | | | | | |
|--------|---|------------------|----------------------------|----------|-------|------|---|---------|--|-------|-------|--------|-------|-------|---------|--------|------|-------|------|-------|--------|-------|-----|--|
| | | | ST | DATE | E | D | S | TOTAL | \$ AMT | % AMT | PCT | DISAW | LSA | TOTAL | \$ AMT | % AMT | PCT | DISAW | LSA | TOTAL | \$ AMT | % AMT | PCT | |
| 1086 | UNIROYAL INC/UNIROYAL TIRE CO DIV | DETROIT | MI | 7/9/75 | B | Y | N | 25 | 13 | 50.0 | 0 | 0.0 | 0 | 241 | 131 | 54.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1088 | UNITED AIRLINES | SAN FRANCISCO | CA | 8/10/6 S | N | Y | | 408 | 41 | 10.0 | 8 | 0.1 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1090 | UNITED SPACE BOOSTERS INC | HANTSVILLE | AL | 8/10/8 P | Y | | | 521 | 394 | 75.7 | 26 | 5.1 | 0 | 0 | 469 | 397 | 94.8 | 157 | 33.4 | 0 | 0.0 | 0 | 0.0 | |
| 1092 | UNITED STATES LINES INC | CRAWFORD | NJ | 8/10/4 P | Y | | | 26,775 | 7,309 | 27.3 | 1,151 | 4.3 | 2,190 | 8.2 | 13,127 | 2,986 | 22.1 | 1,047 | 8.0 | 0 | 0.0 | 0 | 0.0 | |
| 1439 | UNITED TECHNOLOGIES CORP/AMER BOSCH DIV | SPRINGFIELD | MA | 8/10/5 B | N | Y | | 2,182 | 1,190 | 54.5 | 81 | 3.7 | 0 | 0 | 2,611 | 1,205 | 46.1 | 63 | 2.4 | 0 | 0.0 | 0 | 0.0 | |
| 1096 | UNITED TECHNOLOGIES CORP/HAMILTON STAND | WINDSOR LOCKS | CT | 8/10/9 B | Y | N | | 173,963 | 89,035 | 51.2 | 4,476 | 2.6 | 0 | 0.0 | 128,745 | 73,990 | 57.4 | 2,316 | 1.8 | 0 | 0.0 | 0 | 0.0 | |
| 810577 | UNITED TECHNOLOGIES CORP/WORDEN DIV | MORWALK | CT | 8/10/1 B | N | N | | 53,216 | 34,079 | 64.0 | 1,704 | 3.2 | 0 | 0.0 | 56,176 | 26,358 | 46.9 | 912 | 1.6 | 0 | 0.0 | 0 | 0.0 | |
| 813582 | UNITED TECHNOLOGIES CORP/POWER SYS DIV | SOUTH WINDSOR | CT | 8/10/5 P | N | Y | | 752 | 569 | 75.7 | 16 | 2.1 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 811006 | UNITED UNIVERSAL PROPULSION CO INC | PHOENIX | AZ | 8/10/6 B | Y | | | 1,446 | 1,340 | 92.6 | 0 | 0.0 | 0 | 0.0 | 1,268 | 1,008 | 79.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 811099 | UP-JOHN CO | KALAMAZOO | MJ | 8/10/9 P | N | Y | | 3,988 | 1,579 | 39.6 | 70 | 1.8 | 0 | 0.0 | 3,299 | 1,154 | 35.0 | 53 | 1.6 | 0 | 0.0 | 0 | 0.0 | |
| 813888 | U G S CORP/SOUTHLAND OIL CO | JACKSON | MS | 8/000 P | Y | | | 186 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 104 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 813504 | U S E CORPORATION | ALEXANDRIA | VA | 8/272 | 3,336 | 45.3 | | 142 | 2.0 | 2,971 | 40.9 | 41,752 | 1,587 | 33.4 | 42 | 0.9 | 395 | 8.3 | | | | | | |
| 811114 | VARIAN ASSOCIATES | PALO ALTO | CA | 8/104 B | N | Y | | 21,357 | 14,163 | 68.3 | 301 | 1.4 | 1,193 | 5.6 | 22,619 | 13,804 | 61.0 | 245 | 1.1 | 0 | 0.0 | 0 | 0.0 | |
| 811115 | VARIAN ASSOCIATES/BEVERLY DIV | BEVERLY | MA | 8/05 P | N | N | | 16,951 | 12,310 | 72.6 | 58 | 0.3 | 0 | 0.0 | 13,134 | 9,484 | 72.2 | 39 | 0.3 | 0 | 0.0 | 0 | 0.0 | |
| 811116 | VARIAN ASSOCIATES/ETIMAC DIV | SAN CARLOS | CA | 8/08 S | N | Y | | 1,375 | 811 | 59.0 | 72 | 5.2 | 47 | 3.4 | 21,234 | 10,736 | 50.6 | 186 | 0.9 | 0 | 0.0 | 0 | 0.0 | |
| 1202 | VARIAN ASSOCIATES/IND COMP OPS | SANTA CLARA | CA | 8/006 P | N | Y | | 28 | 6 | 19.9 | 1 | 3.4 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1203 | VARIAN ASSOCIATES/INSTRUMENT DIV | PALO ALTO | CA | 8/012 P | N | Y | | 44 | 28 | 64.1 | 1 | 1.9 | 12 | 26.7 | 207 | 1,25 | 60.3 | 1 | 0.7 | 0 | 0.0 | 0 | 0.0 | |
| 1204 | VARIAN ASSOCIATES/LSE DIV | PALO ALTO | CA | 8/101 P | Y | | | 961 | 706 | 73.4 | 1 | 0.1 | 95 | 9.9 | 1,461 | 1,053 | 72.1 | 25 | 1.7 | 0 | 0.0 | 0 | 0.0 | |
| 1205 | VARIAN ASSOCIATES/MICROWAVE TUBE | SANTA CLARA | CA | 8/007 P | Y | | | 38 | 27 | 72.0 | 1 | 2.0 | 16 | 12.3 | 438 | 313 | 73.2 | 17 | 4.0 | 0 | 0.0 | 0 | 0.0 | |
| 1206 | VARIAN ASSOCIATES/MICROWAVE TUBE | PALO ALTO | CA | 8/006 B | N | Y | | 6,416 | 4,208 | 65.6 | 57 | 0.9 | 267 | 4.2 | 8,501 | 5,496 | 64.6 | 61 | 0.7 | 0 | 0.0 | 0 | 0.0 | |
| 1206 | VARIAN ASSOCIATES/RADIATION DIV | PALO ALTO | CA | 8/006 P | N | Y | | 409 | 321 | 78.5 | 7 | 1.8 | 5 | 1.2 | 255 | 173 | 67.8 | 4 | 1.6 | 0 | 0.0 | 0 | 0.0 | |
| 1207 | VARIAN ASSOCIATES/SOLID STATE | SANTA CLARA | CA | 8/006 P | N | Y | | 698 | 507 | 72.7 | 9 | 1.4 | 0 | 0.0 | 913 | 621 | 68.1 | 4 | 0.4 | 0 | 0.0 | 0 | 0.0 | |
| 1208 | VARIAN ASSOCIATES/THIN FILM TECHNOLOGY | PALO ALTO | CA | 8/006 P | Y | | | 35 | 19 | 53.2 | 1 | 3.6 | 33 | 93.3 | 632 | 379 | 60.0 | 9 | 1.5 | 0 | 0.0 | 0 | 0.0 | |
| 1117 | VARD ELECTRON DEVICES INC | GARLAND | TX | 8/015 B | N | N | | 3,051 | 2,231 | 73.1 | 22 | 0.7 | 196 | 6.4 | 4,586 | 2,639 | 57.5 | 31 | 6.7 | 0 | 0.0 | 0 | 0.0 | |
| 1419 | VARD INC/INTEGRATED SYS DIV | GARLAND | TX | 8/03 P | Y | | | 1,810 | 1,099 | 60.8 | 9 | 0.5 | 26 | 1.5 | 5,848 | 3,794 | 64.7 | 72 | 1.2 | 662 | 11.3 | | | |
| 1118 | VARD INC/POWER SYS DIV | GARLAND | TX | 8/05 B | Y | N | | 1,797 | 1,401 | 77.9 | 57 | 3.1 | 148 | 9.3 | 2,626 | 1,972 | 75.1 | 95 | 3.6 | 0 | 0.0 | 0 | 0.0 | |
| 1119 | VARD INC/TEXAS DIV-BIOMETRIC INSTR CORP | GARLAND | TX | 8/011 P | Y | | | 110 | 62 | 56.6 | 8 | 1 | 6 | 5.0 | 3,860 | 1,861 | 48.2 | 67 | 1.7 | 313 | 8.1 | | | |
| 1120 | VEGA PRECISION LABORATORIES | VIENNA | VA | 8/02 B | Y | N | | 1,618 | 1,395 | 86.2 | 96 | 6.0 | 1,375 | 85.0 | 1,994 | 1,540 | 78.4 | 155 | 7.9 | 0 | 0.0 | 0 | 0.0 | |
| 1125 | WAGNER ELECTRIC CORP | PARIS/PYTHON | NJ | 8/005 B | N | N | | 1,409 | 823 | 58.4 | 5 | 0.4 | 0 | 0.0 | 264 | 135 | 58.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1334 | WASHINGTON FISH & OYSTER CO | SEATTLE | WA | P Y | | | | 8 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1224 | WATERMAN STEAMSHIP CORP | LA | 8/016 P | N | | | | 102,230 | 14,709 | 14.4 | 803 | 0.8 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 1129 | WATKINS-JOHNSON CO | CA | 8/012 P | Y | | | | 18,983 | 12,592 | 66.3 | 409 | 2.2 | 0 | 0.0 | 10,222 | 7,314 | 71.5 | 214 | 2.1 | 0 | 0.0 | 0.0 | 0.0 | |
| 1131 | WEINBERGER SHOE CO | WILLISTON | WI | 8/08 P | Y | | | 1,637 | 495 | 30.3 | 0 | 0.0 | 280 | 17.1 | 3,662 | 1,315 | 35.9 | 0 | 0.0 | 188 | 5.1 | | | |
| 1132 | WESTERN ELECTRIC CO INC | GREENSBORO | NC | 8/109 B | Y | N | | 101,661 | 36,348 | 75.8 | 604 | 0.6 | 3,805 | 3.7 | 60,623 | 16,261 | 26.8 | 465 | 0.8 | 1,187 | 2.0 | | | |
| 1133 | WESTERN GEAR CORP/APPLIED TECH DIV | CITY OF INDUSTRY | CA | 8/009 B | N | Y | | 9,513 | 6,402 | 67.1 | 154 | 1.6 | 1,483 | 15.5 | 17,000 | 10,141 | 59.7 | 177 | 1.0 | 0 | 0.0 | 0 | 0.0 | |

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